



**NAPLES · MARCO ISLAND
EVERGLADESSM**

FLORIDA'S PARADISE COAST

June 2024 Monthly Visitor Dashboard

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MONTHLY
SNAPSHOT

- In June 2024, overall occupancy rate increased 4.4% compared to June 2023, again largely due to a significant increase in the vacation rental occupancy rate.
- Although not quite as large of an increase as seen during the in-season months, average daily rate (ADR) continues to increase significantly, up 21.7% year-over-year, which resulted in a revenue per available room (RevPAR) of \$151, up from \$119 last year. This is largely due to luxury hotel units available in June 2024 that weren't available yet in June 2023.
- Direct spending by visitors and total economic impact of tourism in June increased by 4.6% and 4.4%, respectively. The total economic impact of tourism is currently up 12.1% so far fiscal-year-to-date, with one quarter remaining in the 2024 fiscal year.
- In terms of visitor attributes, June 2024 saw year-over-year increases in the number of meeting/event attendees, daytrippers, visitors who reported choosing the Naples area over other destinations because of the beaches, and in the median household income of visitors.
- In June 2024, compared to June 2023, there were fewer travelers who flew, less first-time visitors, and less visitors who were staying in the area to visit friends or relatives.



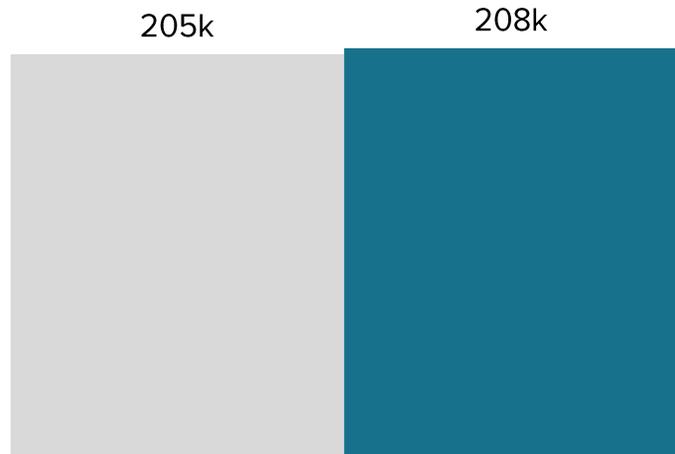
2a

EXECUTIVE
MONTHLY
SUMMARY

JUNE 2024 | VISITATION & ROOM NIGHTS

VISITORS

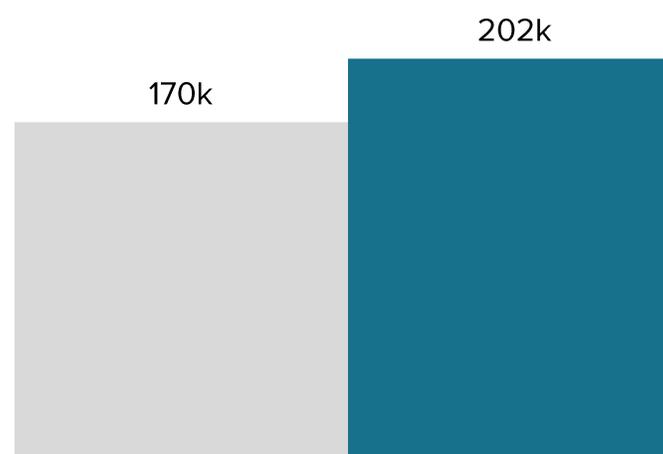
207,500



+ 1.5% from 2023

ROOM NIGHTS

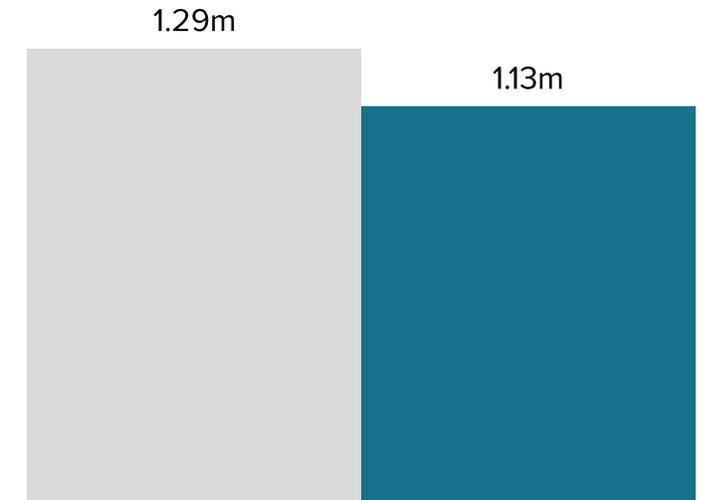
202,300



+ 19.0% from 2023

VISITOR DAYS

1,126,700

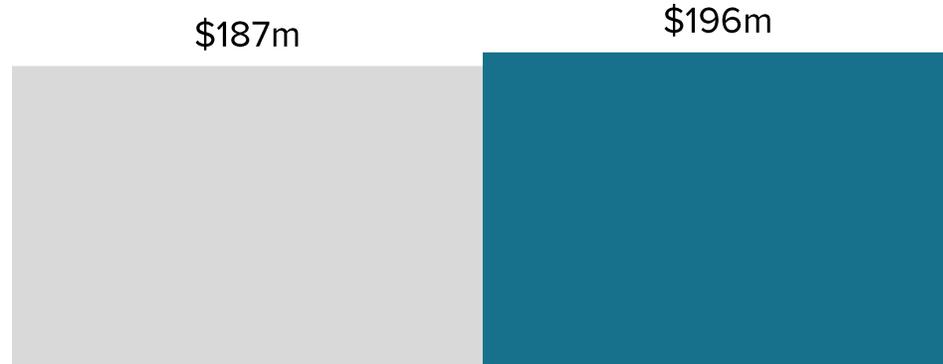


- 12.7% from 2023

■ June-23 ■ June-24

DIRECT SPENDING

\$196,063,200



+ 4.6% from 2023

ECONOMIC IMPACT

\$271,743,600



+ 4.4% from 2023

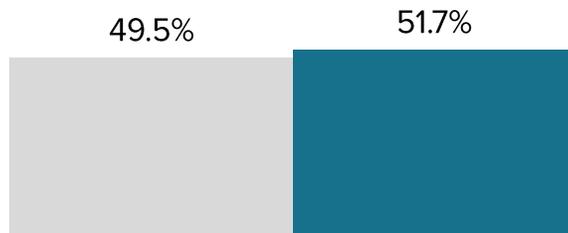
■ June-23 ■ June-24

¹The IMPLAN multiplier for Collier County was 1.388 for 2023 and is 1.386 in 2024.

JUNE 2024 | OVERALL LODGING METRICS^{1,2}

OCCUPANCY RATE

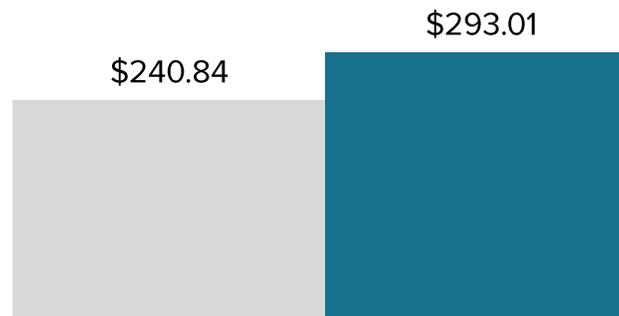
51.7%



+ **4.4%** from 2023

AVERAGE DAILY RATE

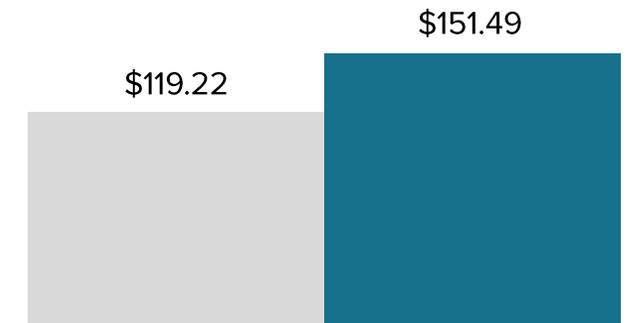
\$293.01



+ **21.7%** from 2023

REVENUE PER AVAILABLE ROOM

\$151.49



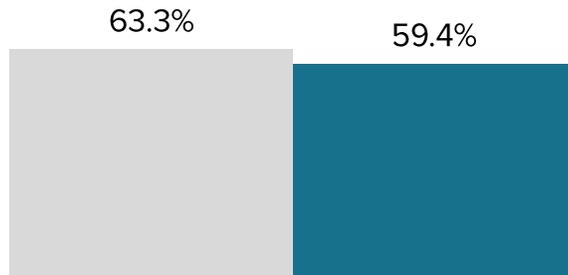
+ **27.1%** from 2023

■ June-23 ■ June-24

¹ Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.
² Overall Lodging Metrics are reflective of paid accommodations as a whole, including both hotels and vacation rentals within Collier County.

OCCUPANCY RATE³

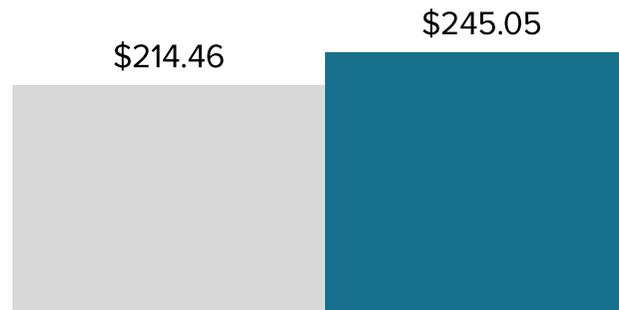
59.4%



- **6.0%** from 2023

AVERAGE DAILY RATE

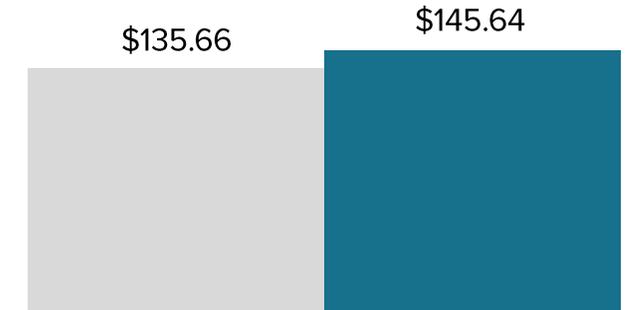
\$245.05



+ **14.3%** from 2023

REVENUE PER AVAILABLE ROOM

\$145.64



+ **7.4%** from 2023

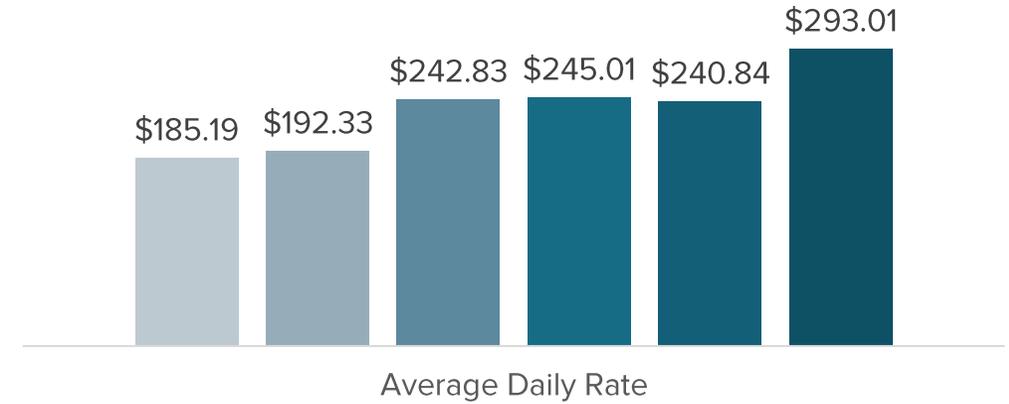
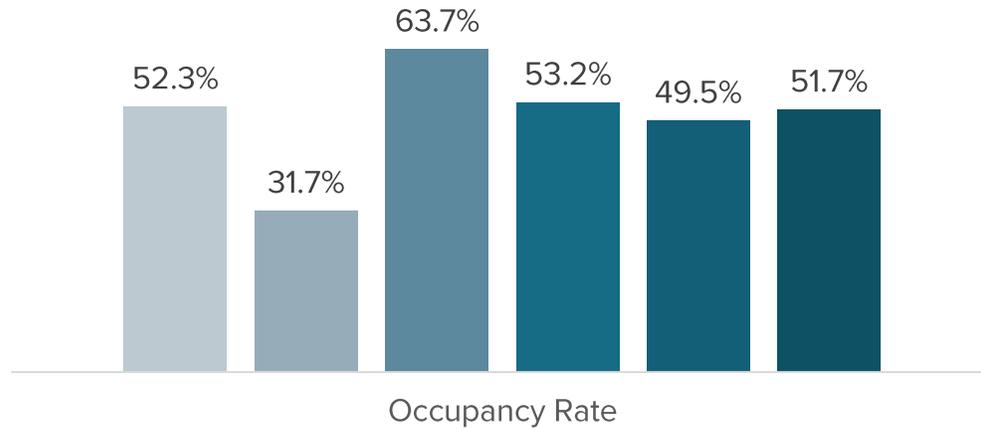
■ June-23 ■ June-24

¹Source: STR data

²Lodging metrics on this slide are only reflective of the hotels within Collier County.

³Although Occupancy Rate is down year-over-year, this is largely due to the increased number of available units in 2024. Hotel room supply increased 14.1% while demand increased 7.2%, compared to June 2023.

JUNE | OVERALL LODGING METRICS TREND¹



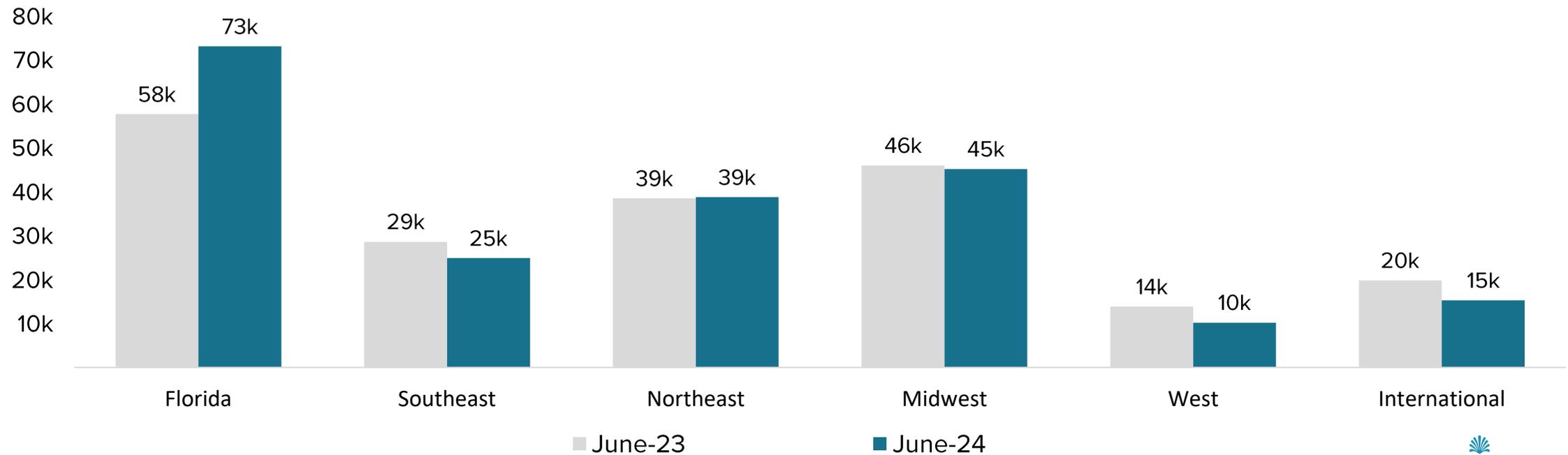
¹Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.

FLORIDA VISITORS

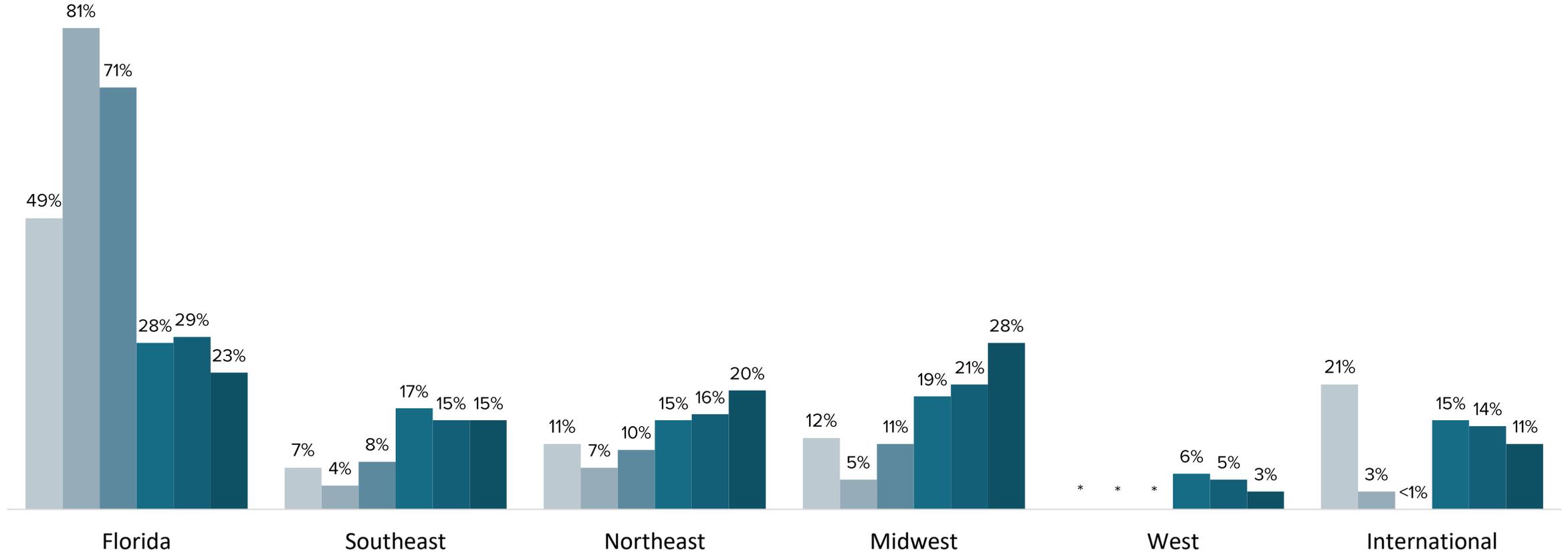
73,100

OUT-OF-STATE VISITORS

134,400



JUNE | OVERNIGHT VISITOR ORIGIN TREND



*Note: The “West” was not separated from “Other” before June 2022. Beginning in June 2022, “West” was added and “Other” was changed to “Other International”.

■ June-19 ■ June-20 ■ June-21 ■ June-22 ■ June-23 ■ June-24



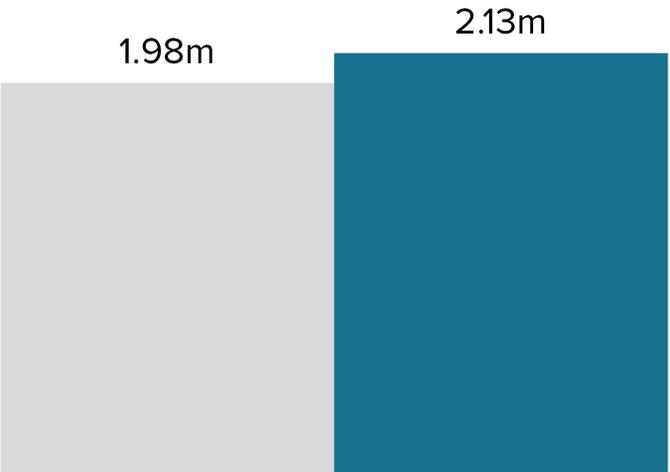
2b

EXECUTIVE FISCAL YEAR-TO-DATE (FYTD) SUMMARY

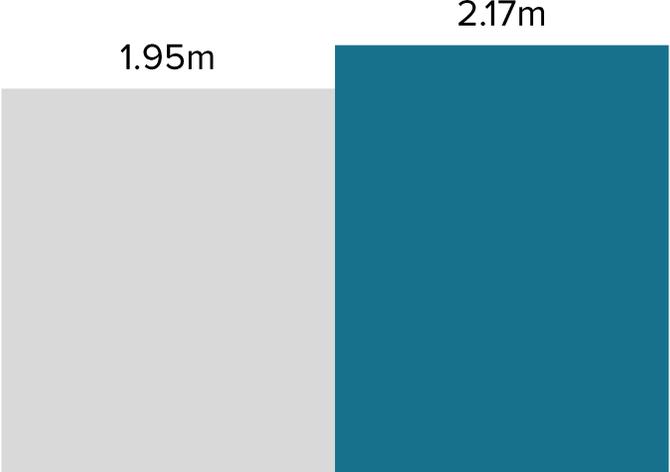
FYTD VISITORS
2,132,300

FYTD ROOM NIGHTS
2,172,800

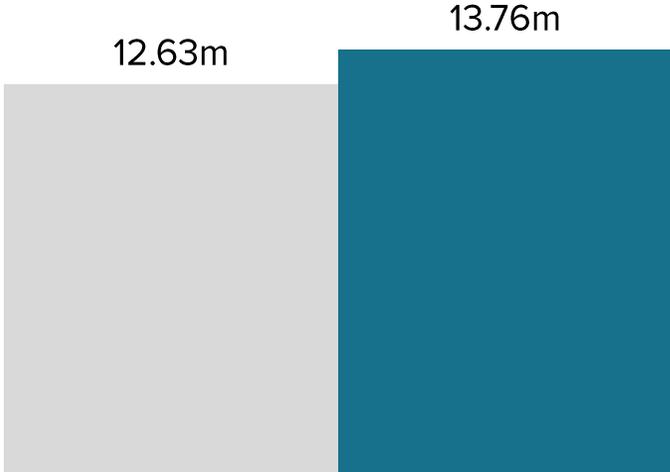
FYTD VISITOR DAYS
13,760,700



+ **7.7%** from FY23



+ **11.3%** from FY23



+ **8.9%** from FY23

■ FY23 ■ FY24

FYTD DIRECT SPENDING

\$2,397,888,000

+ 15.2% from FY23

FYTD ECONOMIC IMPACT

\$3,324,665,400

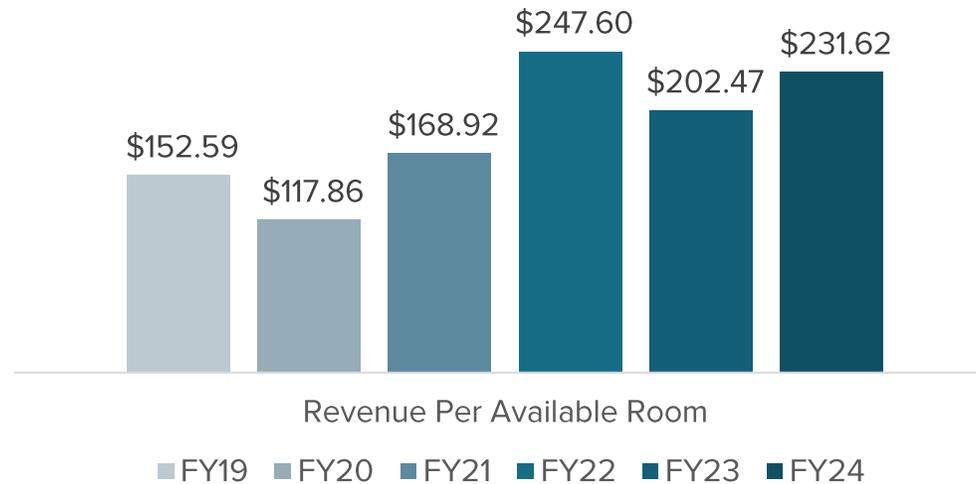
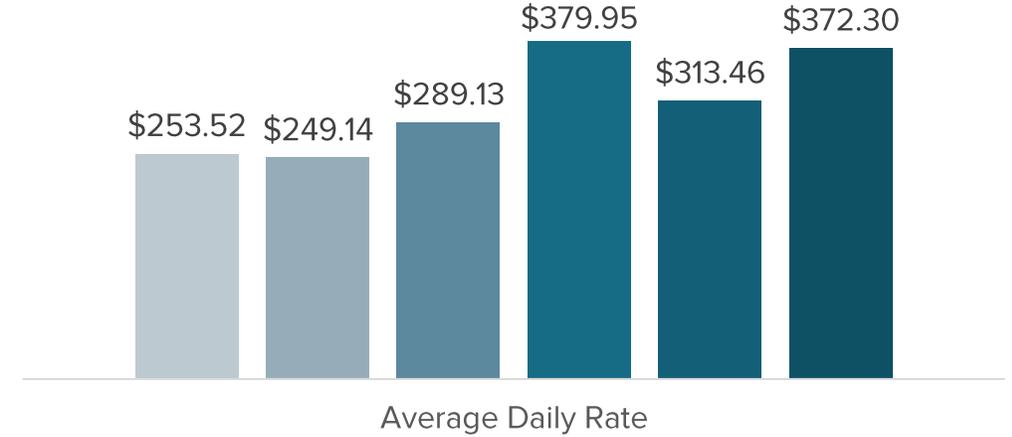
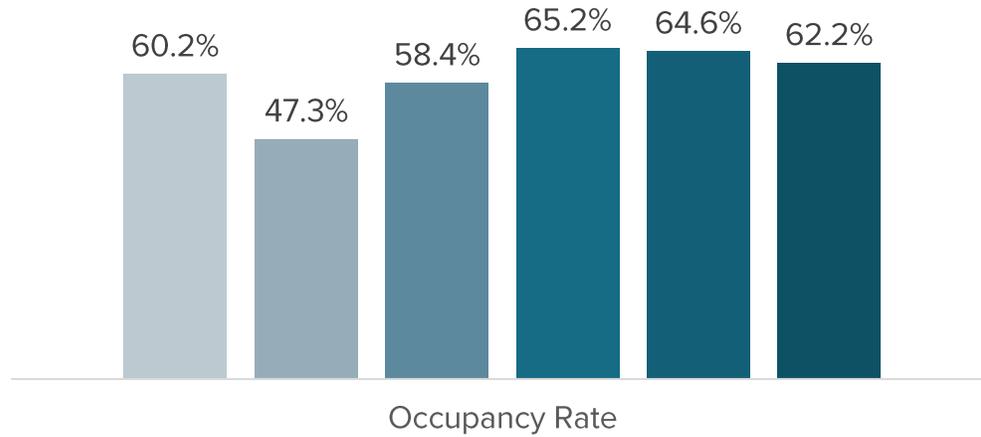
+ 12.1% from FY23¹



¹The IMPLAN multiplier for Collier County was 1.388 for 2022 and is 1.386 in 2023.

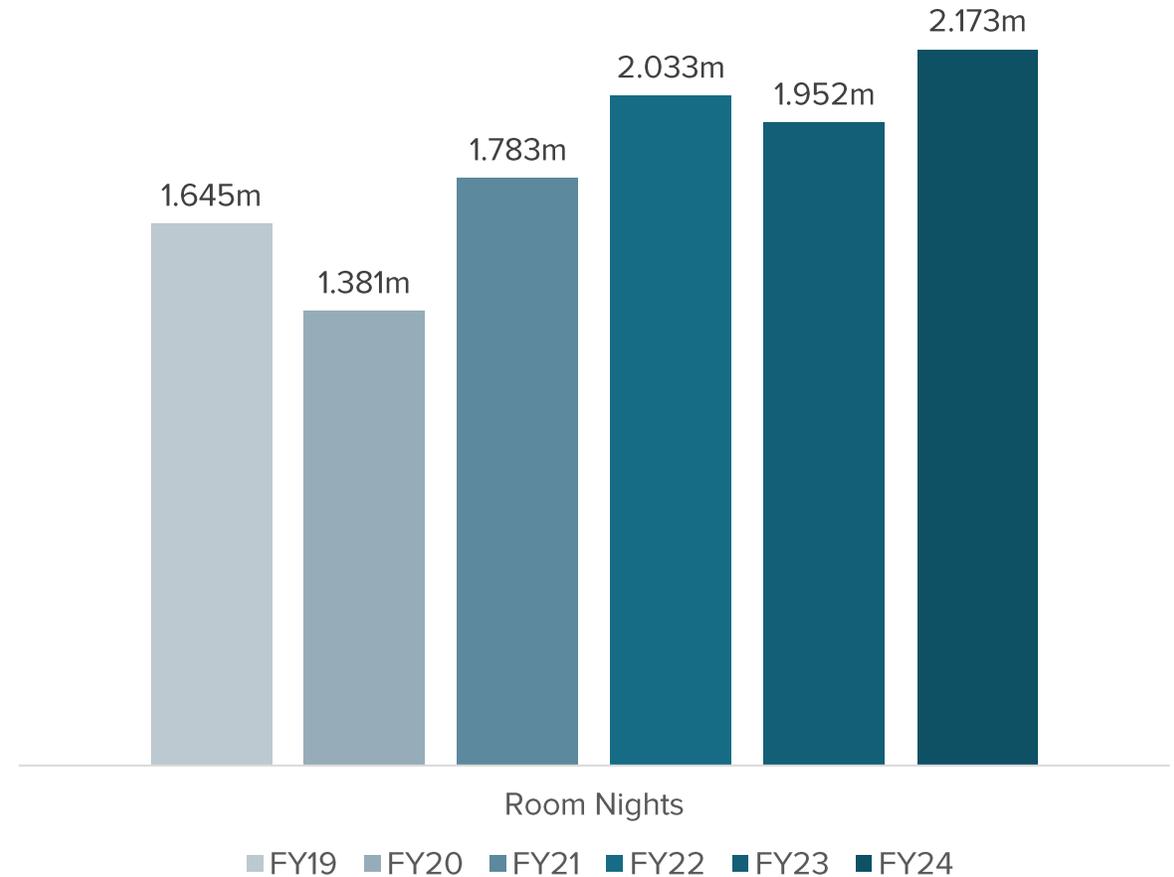
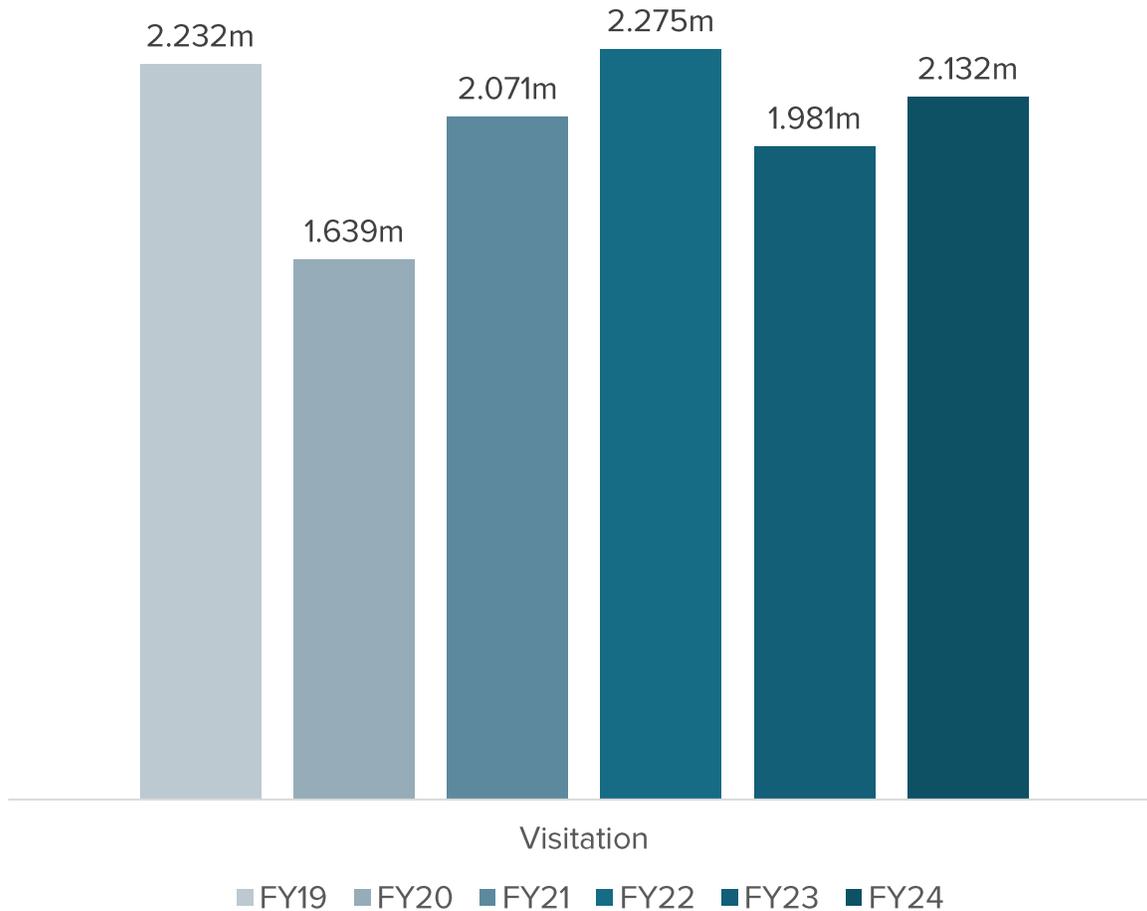
■ FY23 ■ FY24

FYTD | 2019-2024 OVERALL LODGING METRICS¹



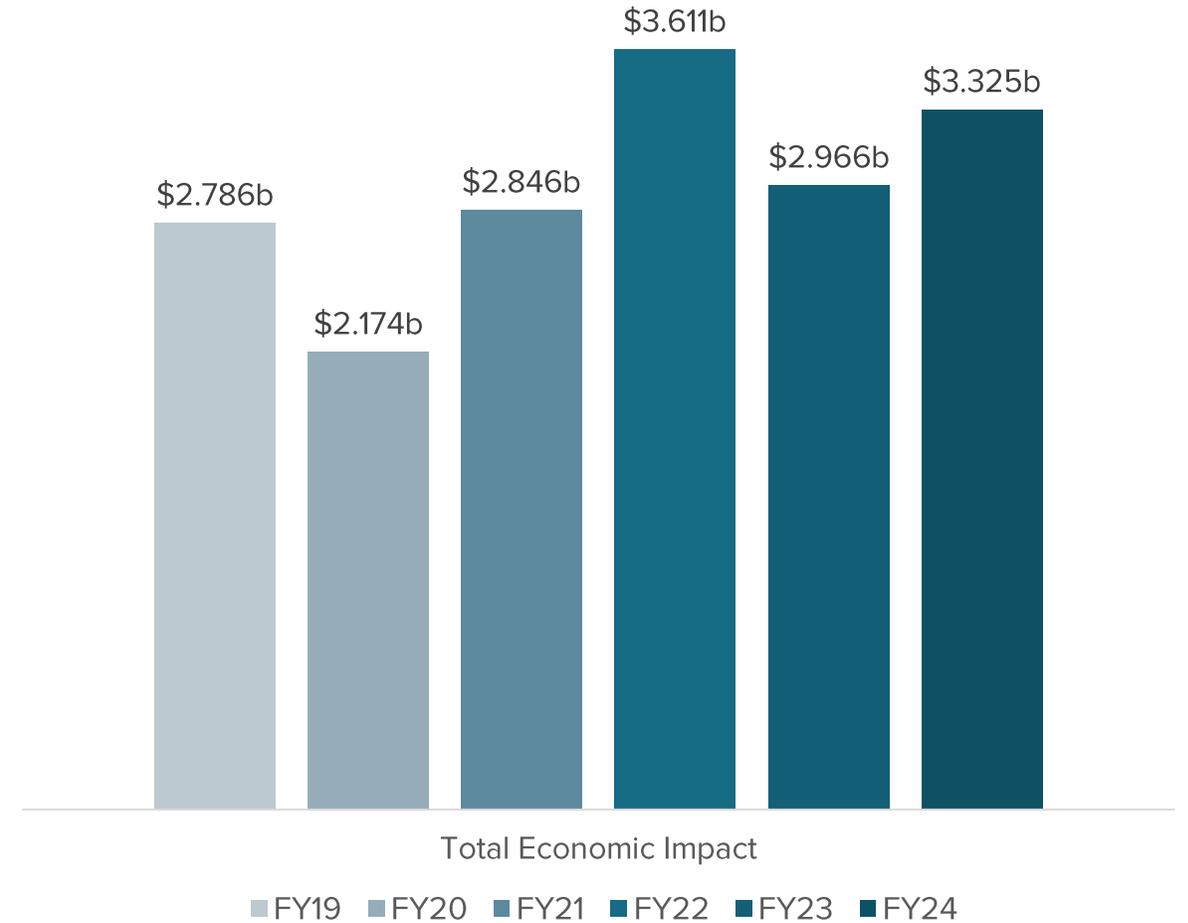
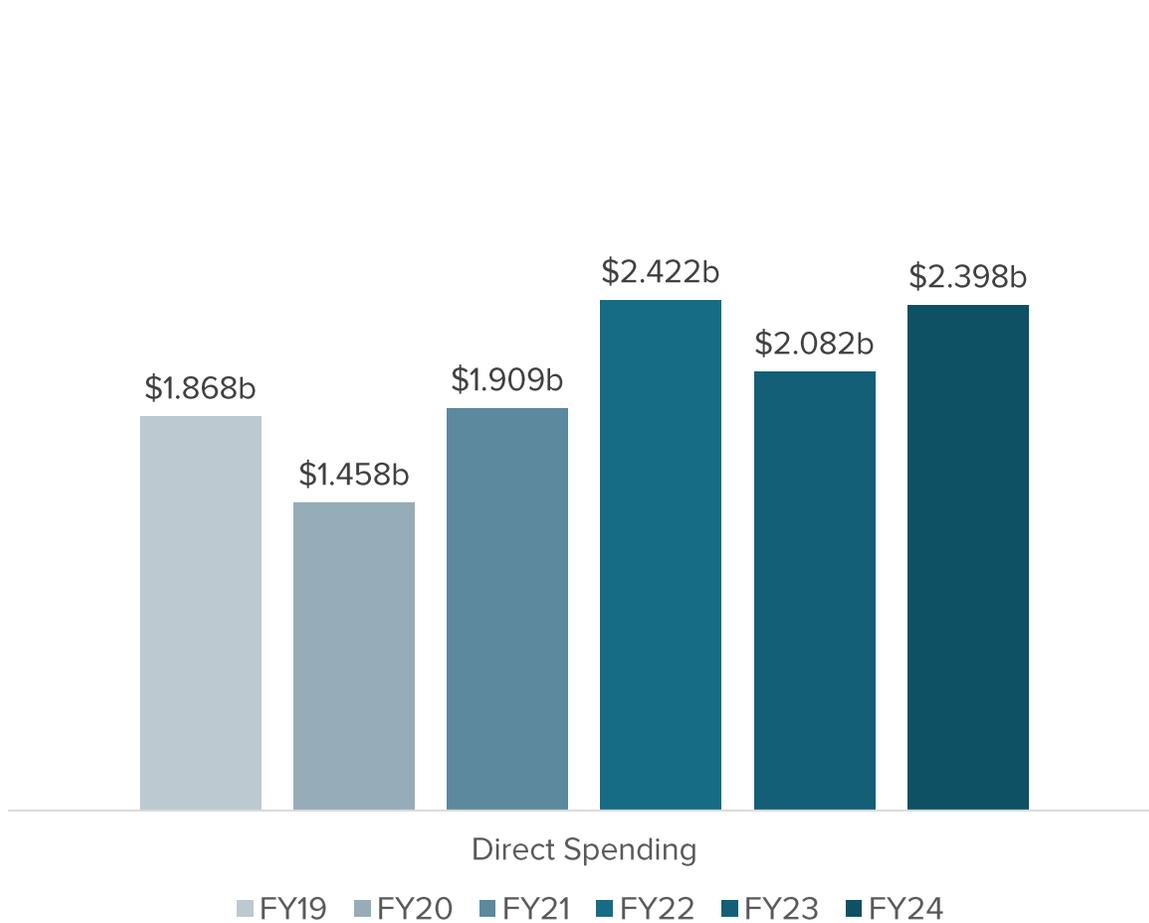
¹Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.

FYTD | 2019-2024 VISITATION & ROOM NIGHTS¹



¹Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.

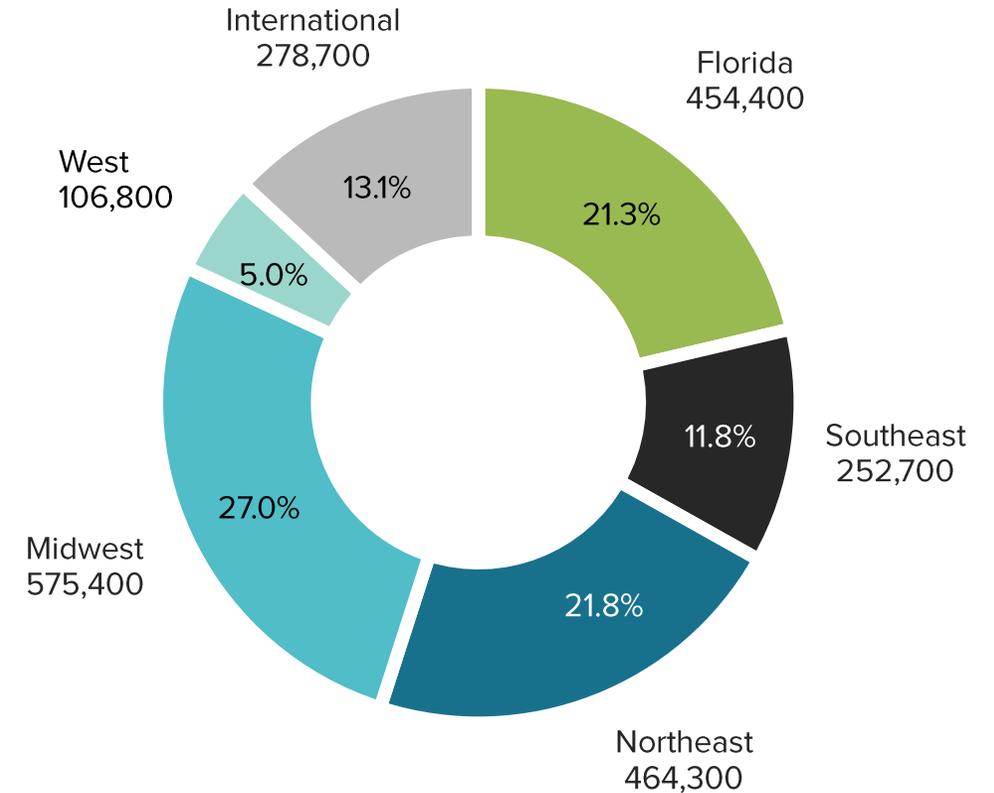
FYTD | 2019-2024 SPENDING & ECONOMIC IMPACT¹



¹Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.

FYTD | VISITOR ORIGIN

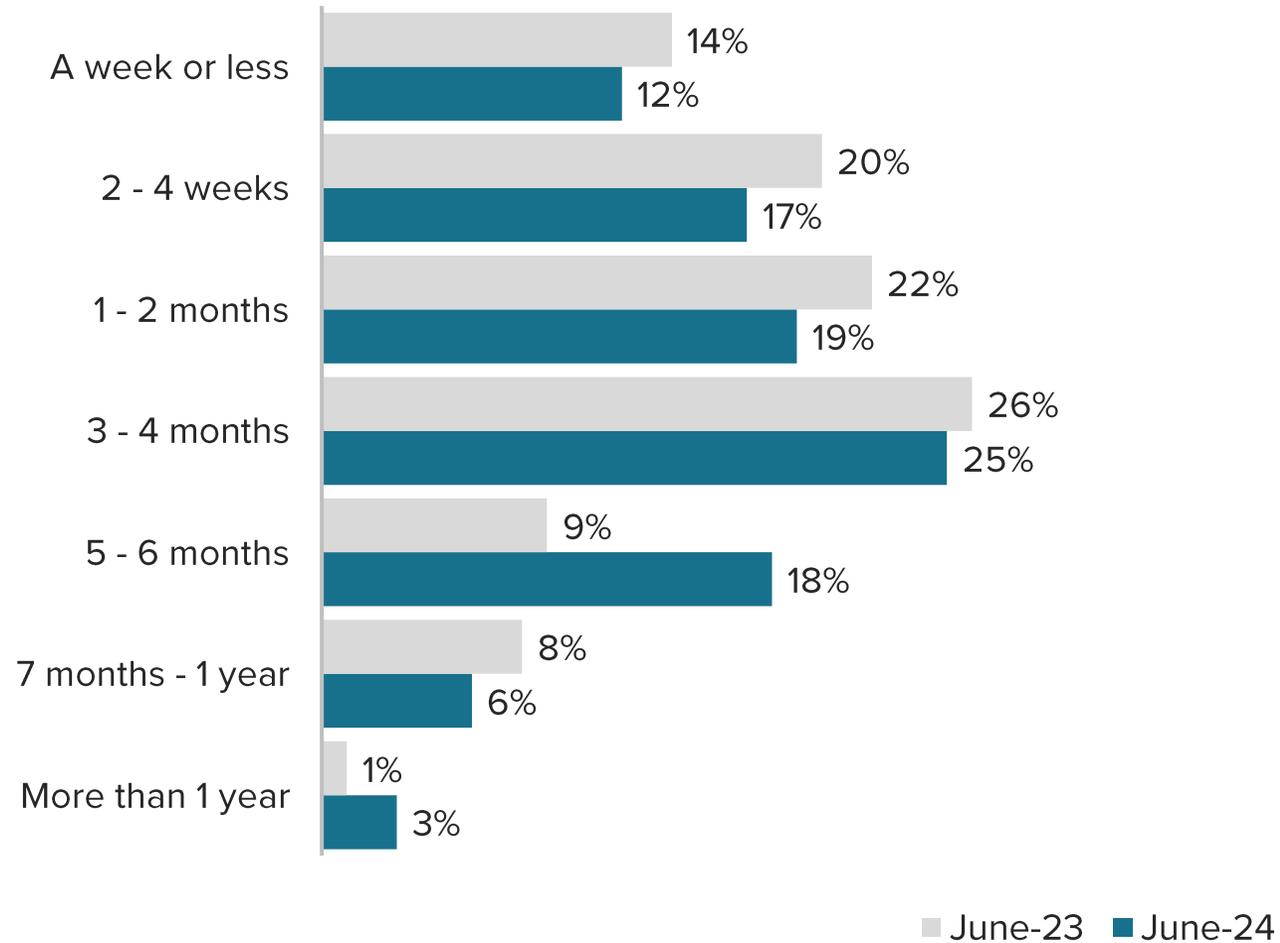
Region	FYTD 2023		FYTD 2024		Percent Change (±Δ%)	
	# Visitors	% Share	# Visitors	% Share	# Visitors	% Share
Florida	523,600	26.4%	454,400	21.3%	-13.2%	-19.4%
Southeast	194,500	9.8%	252,700	11.8%	29.9%	20.7%
Northeast	398,700	20.1%	464,300	21.8%	16.5%	8.2%
Midwest	548,700	27.7%	575,400	27.0%	4.9%	-2.6%
West	102,900	5.2%	106,800	5.0%	3.8%	-3.6%
Canada	91,900	4.6%	104,200	4.9%	13.4%	5.3%
Europe	69,700	3.5%	119,900	5.6%	72.0%	59.8%
C/S America	27,700	1.5%	31,200	1.5%	12.6%	4.6%
Other	23,000	1.2%	23,400	1.1%	1.7%	-5.5%
Total	1,980,700	100.0%	2,132,300	100.0%		



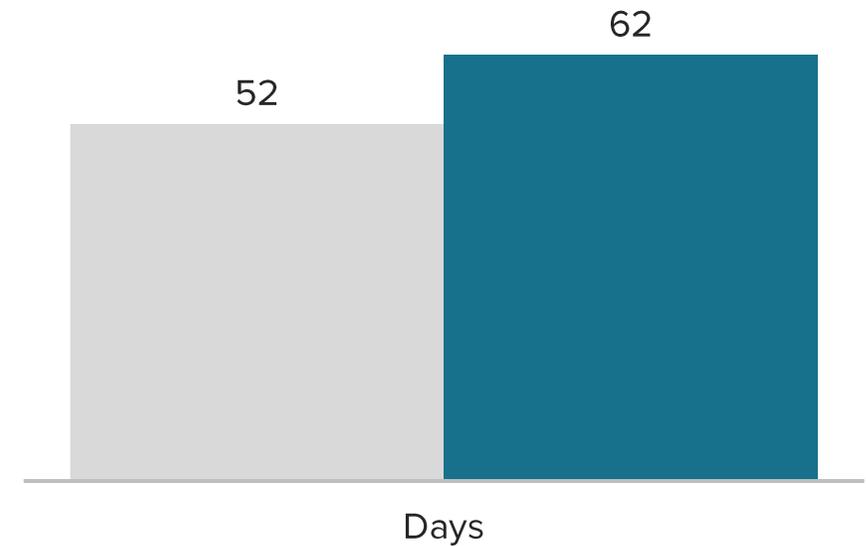


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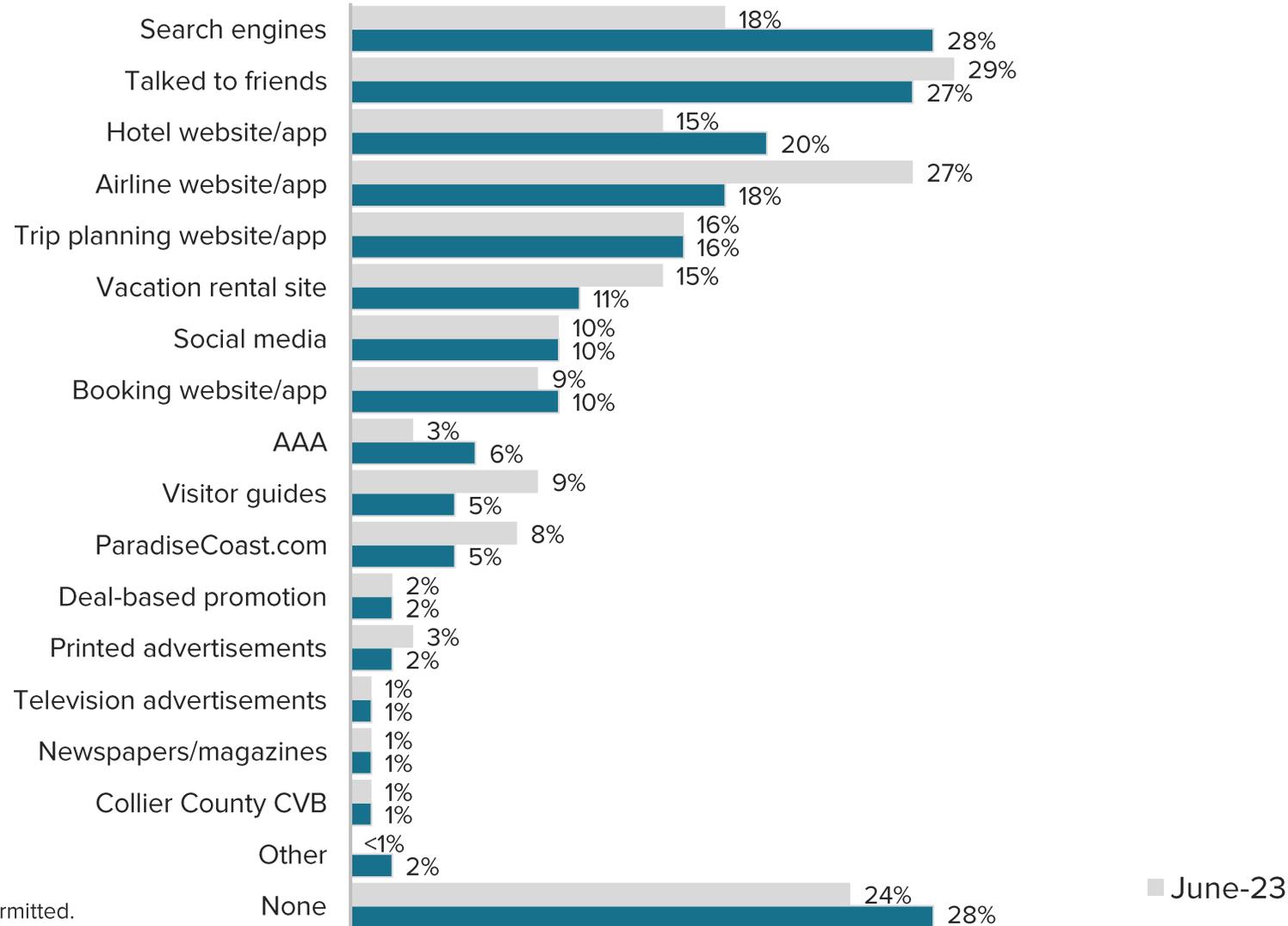
DETAILED FINDINGS:
PRE-VISIT



Median Trip Planning Time

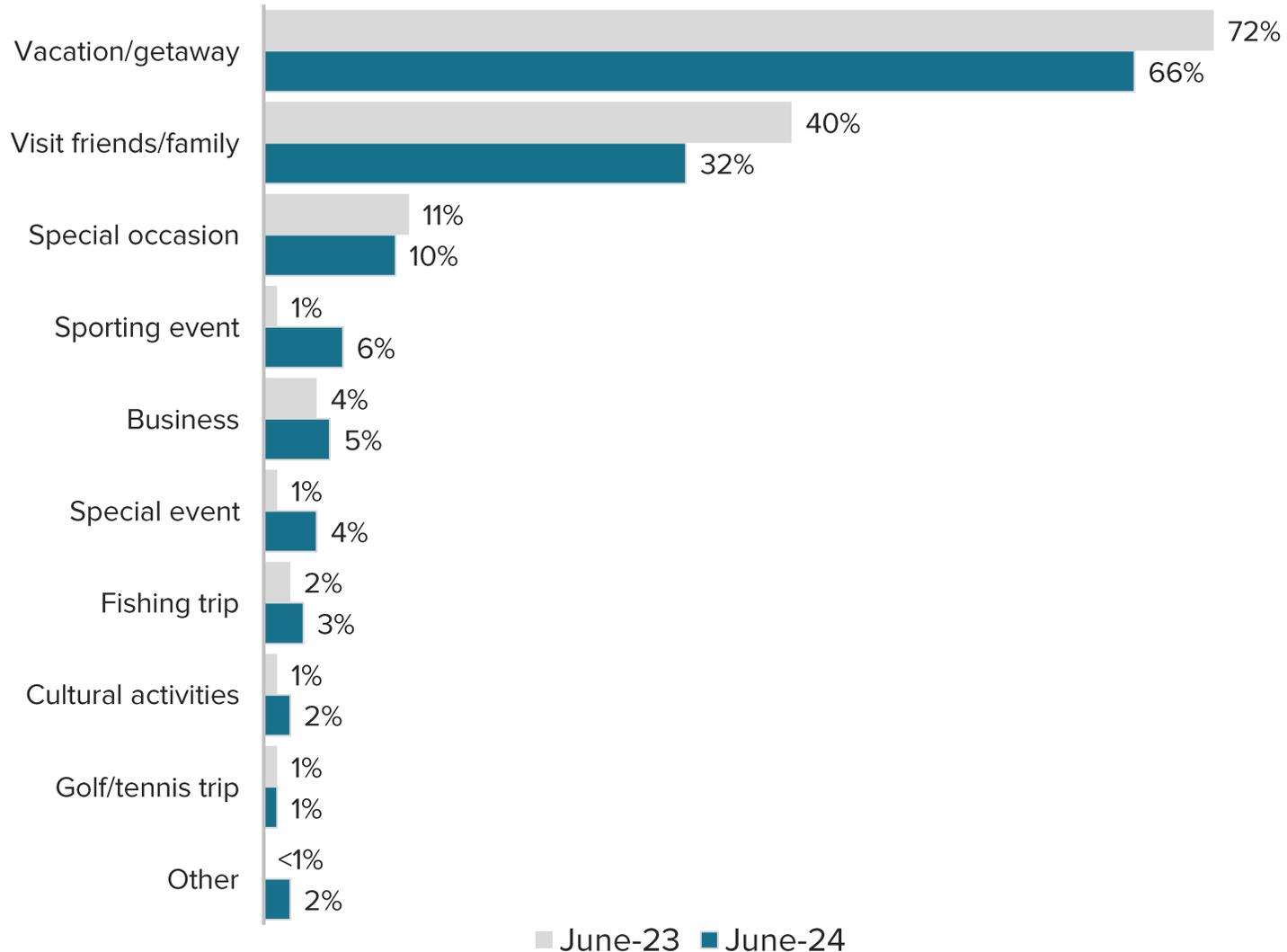


DETAILED FINDINGS | TRIP PLANNING SOURCES¹



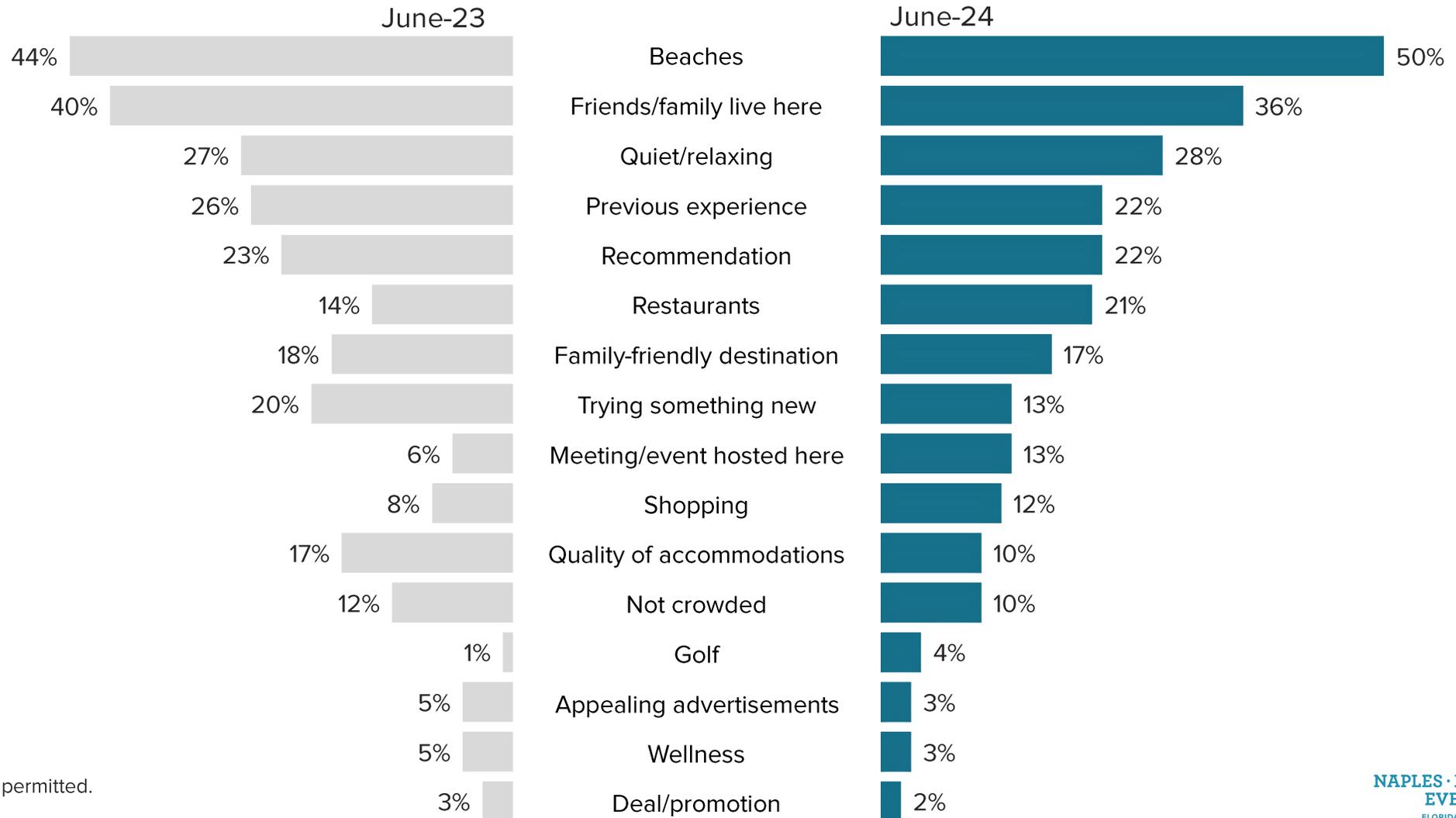
¹Multiple responses permitted.

DETAILED FINDINGS | REASONS FOR VISITING¹



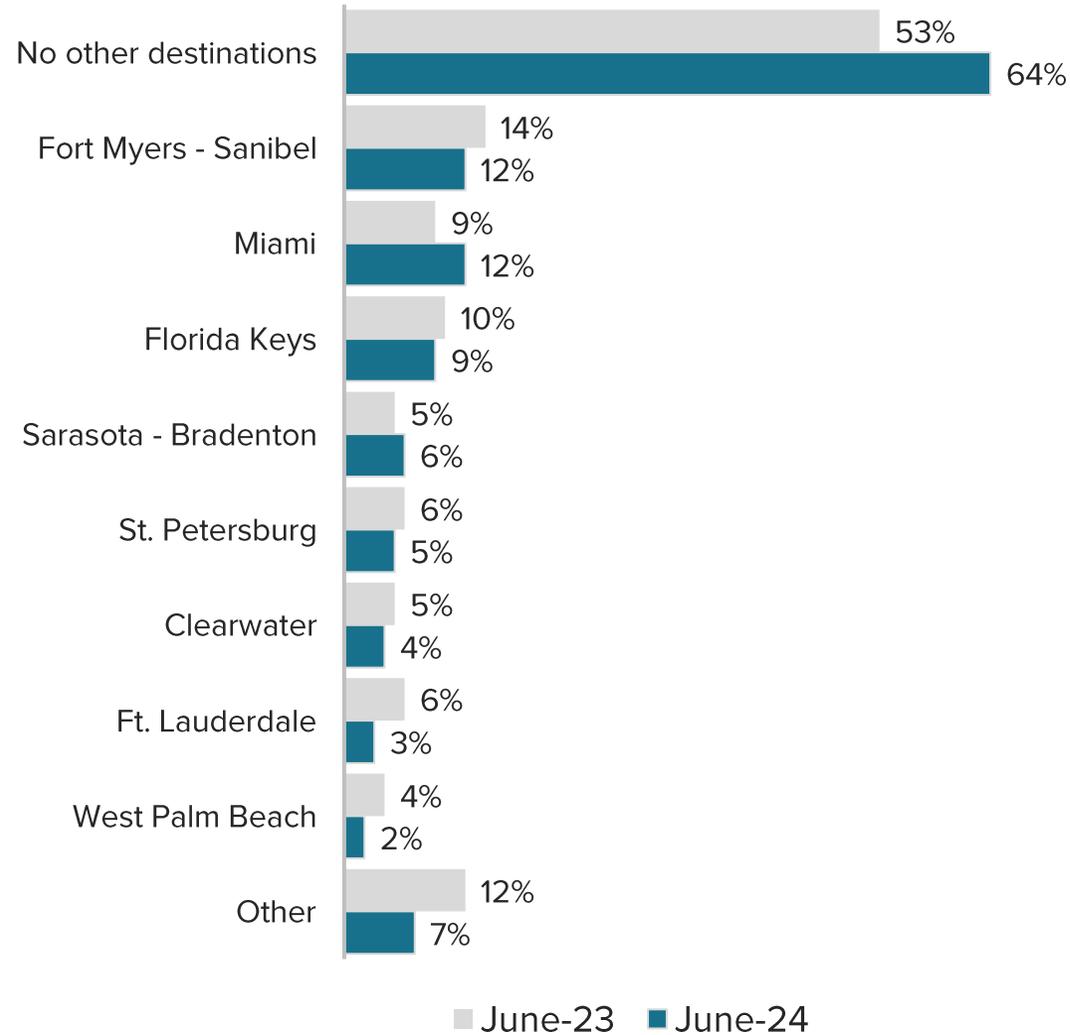
¹Multiple responses permitted.

DETAILED FINDINGS | REASONS FOR CHOOSING¹



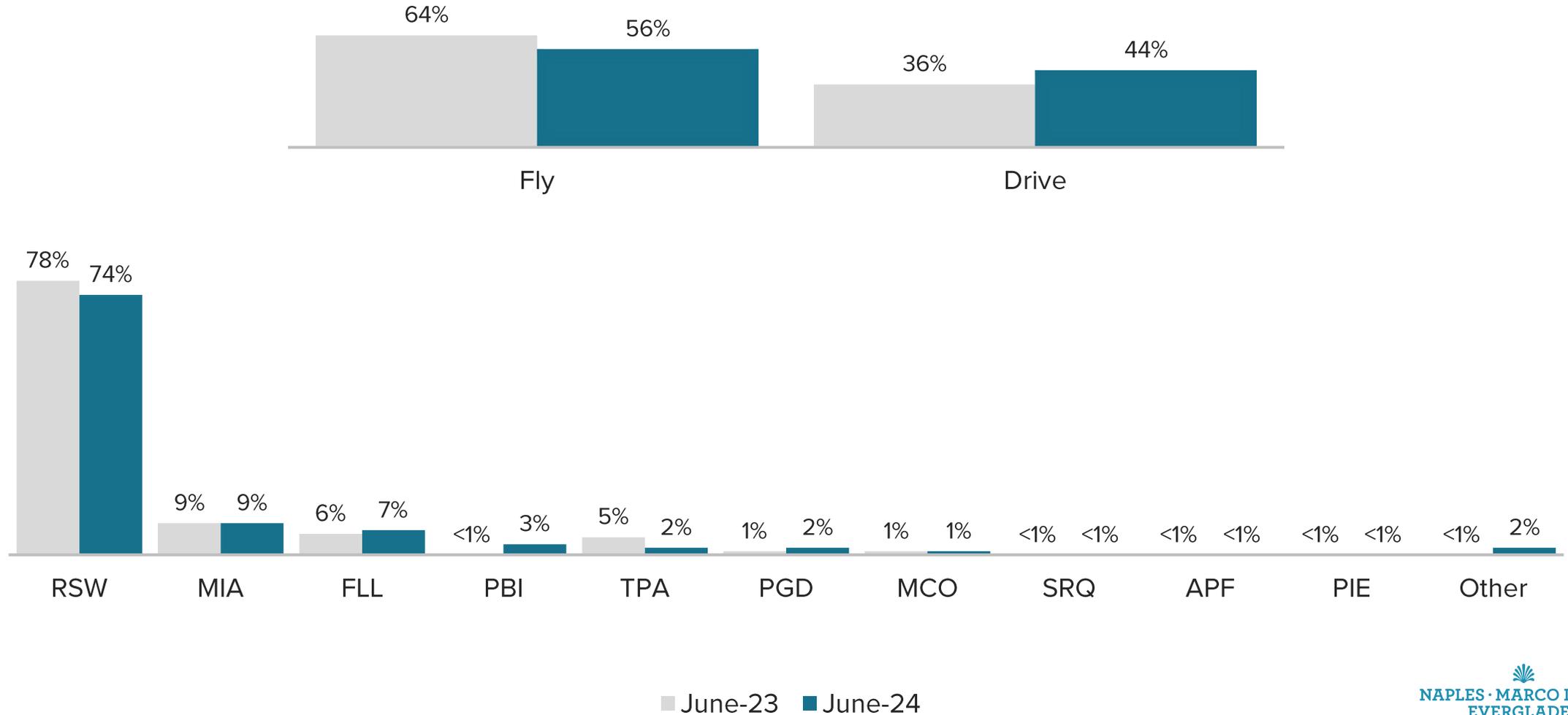
¹Multiple responses permitted.

DETAILED FINDINGS | DESTINATIONS CONSIDERED¹



¹Multiple responses permitted.

DETAILED FINDINGS | TRANSPORTATION

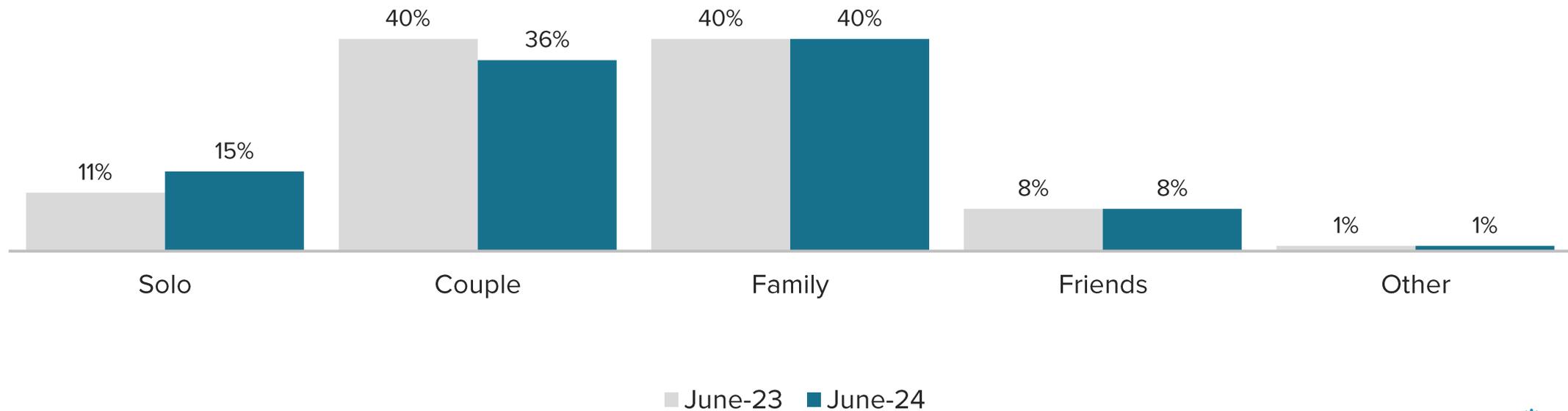




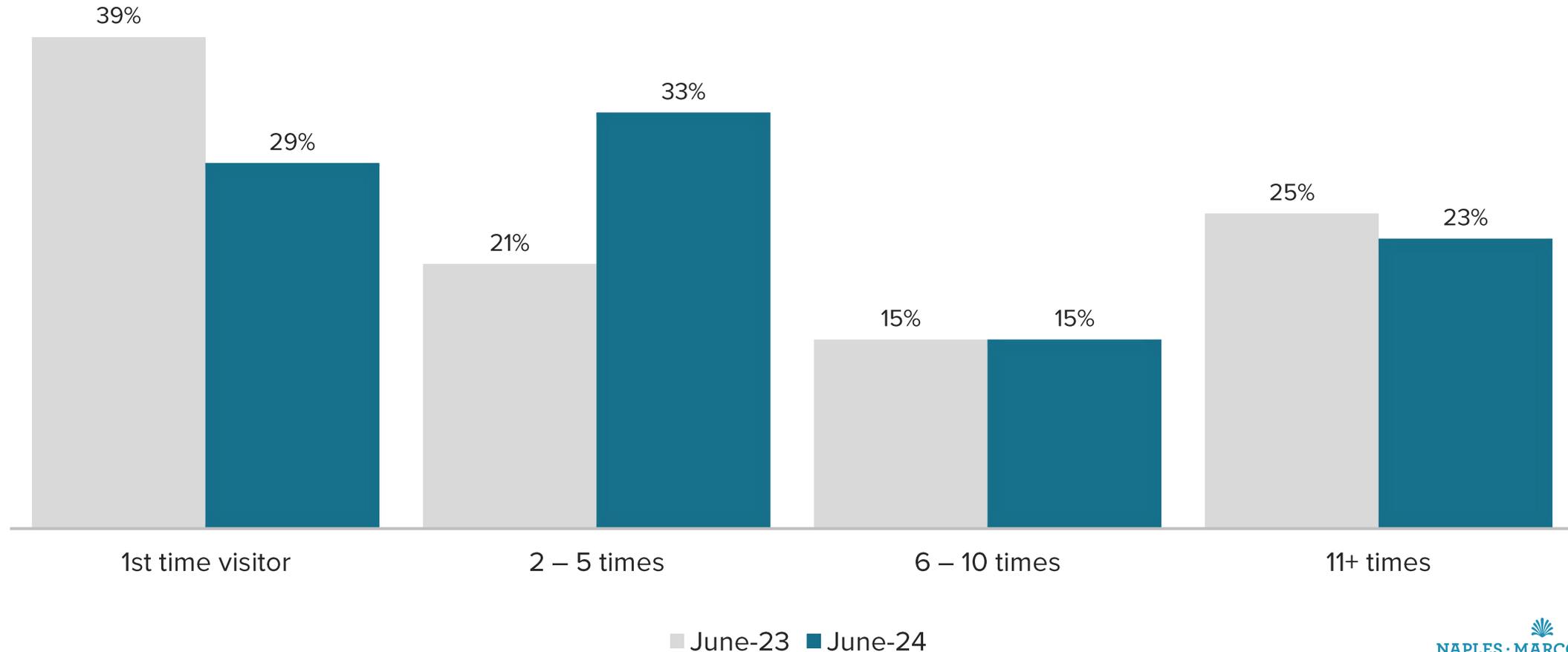
3b

DETAILED FINDINGS:
TRAVEL PARTY
PROFILE

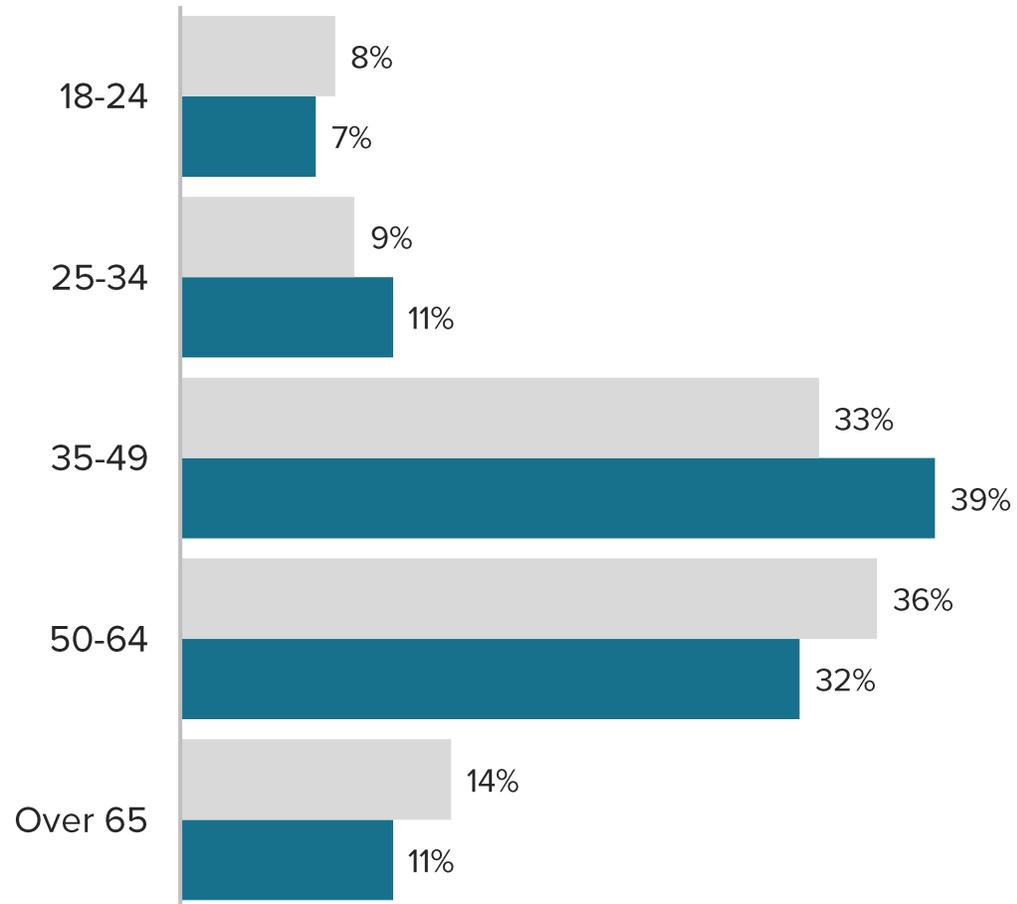
DETAILED FINDINGS | TRAVEL PARTY TYPE



DETAILED FINDINGS | PREVIOUS VISITS

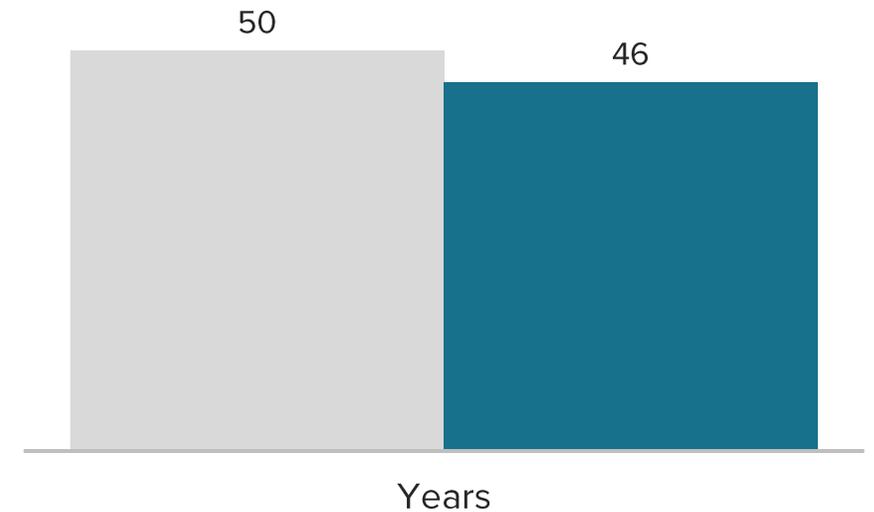


DETAILED FINDINGS | VISITOR AGES

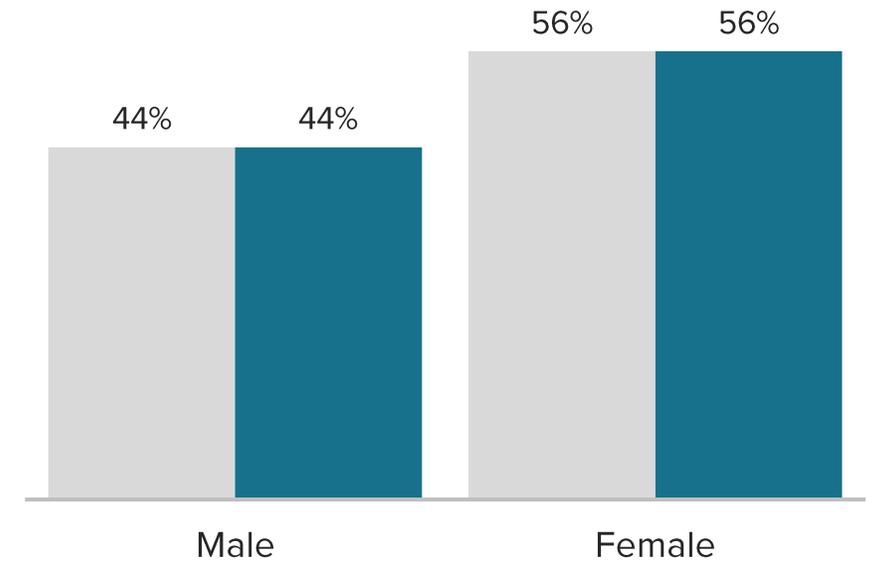
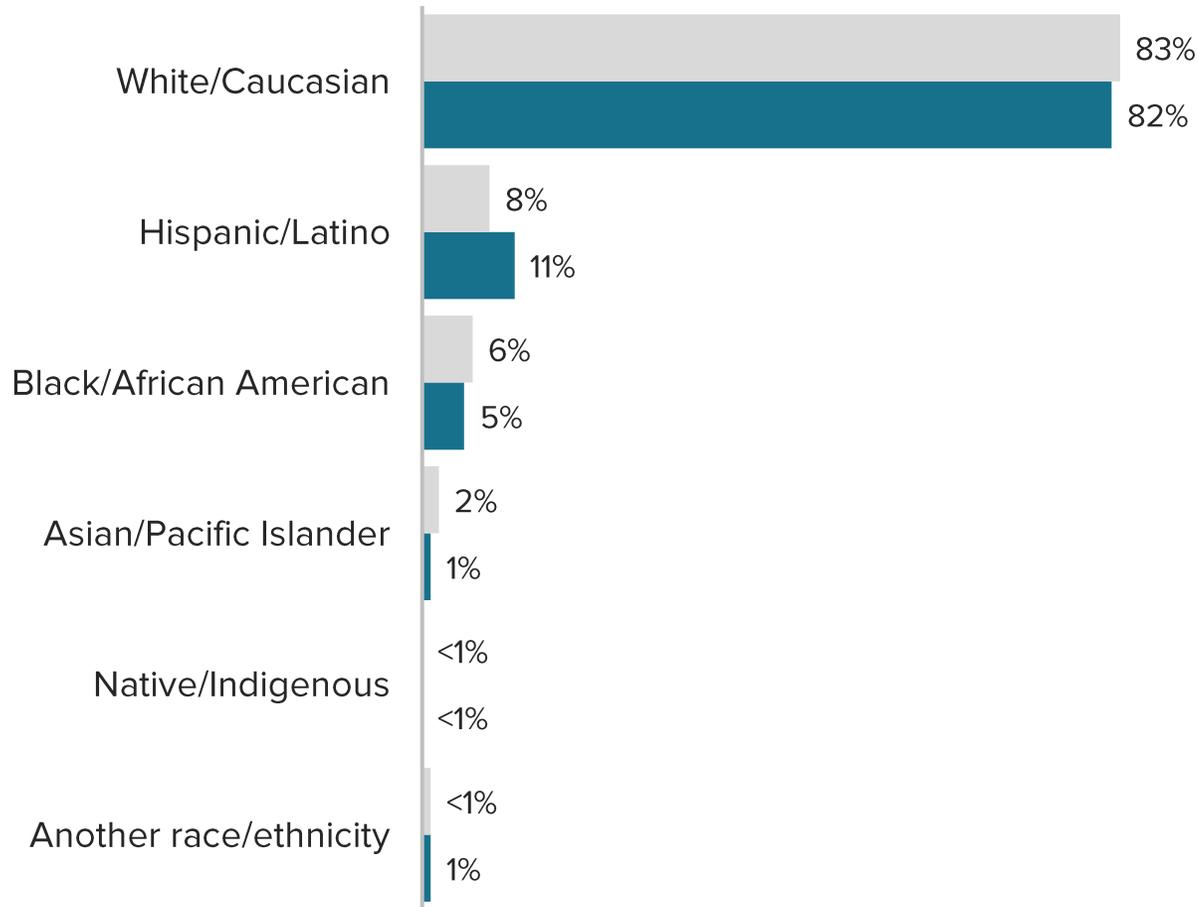


■ June-23 ■ June-24

Median Age

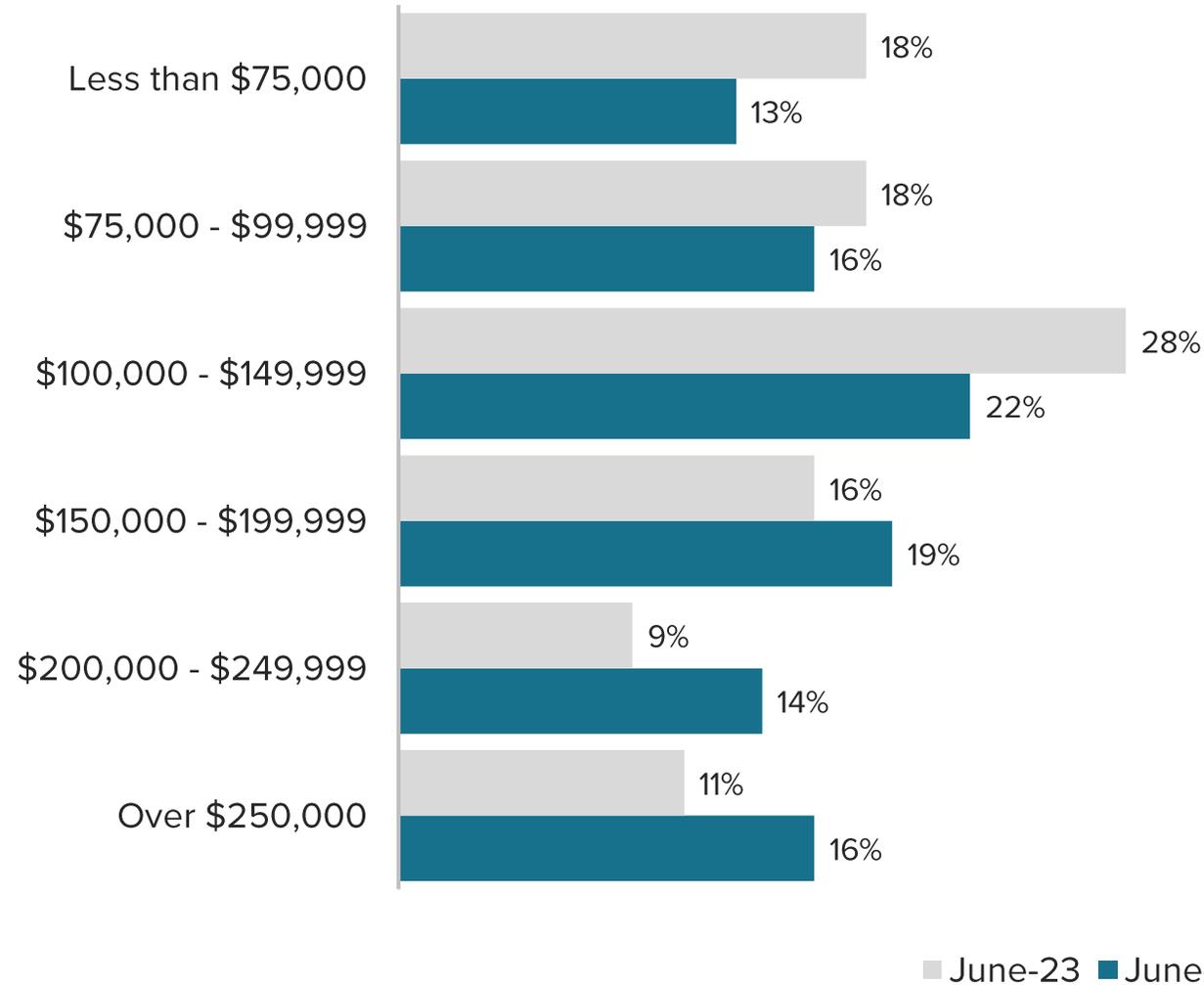


DETAILED FINDINGS | VISITOR RACE & GENDER¹

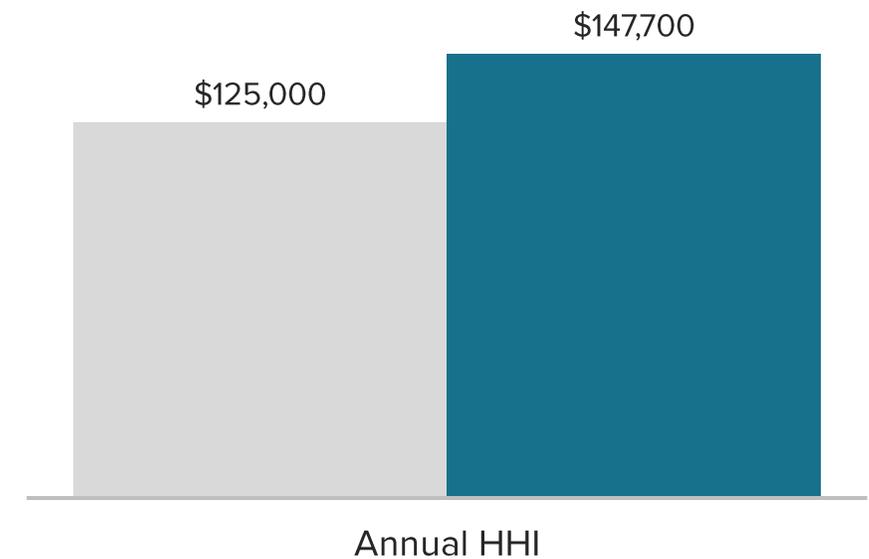


¹Of person interviewed. Females are generally more likely to agree to participate in survey research.

■ June-23 ■ June-24



Median Household Income





3c

DETAILED FINDINGS:
TRIP
EXPERIENCE

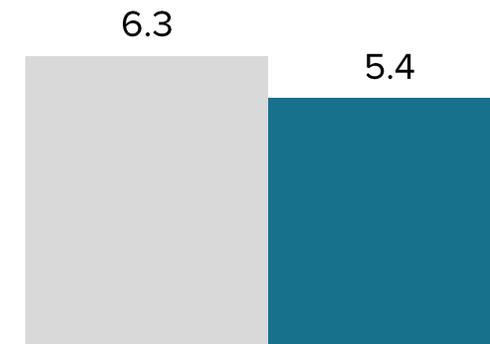
TRAVEL PARTY SIZE

3.2



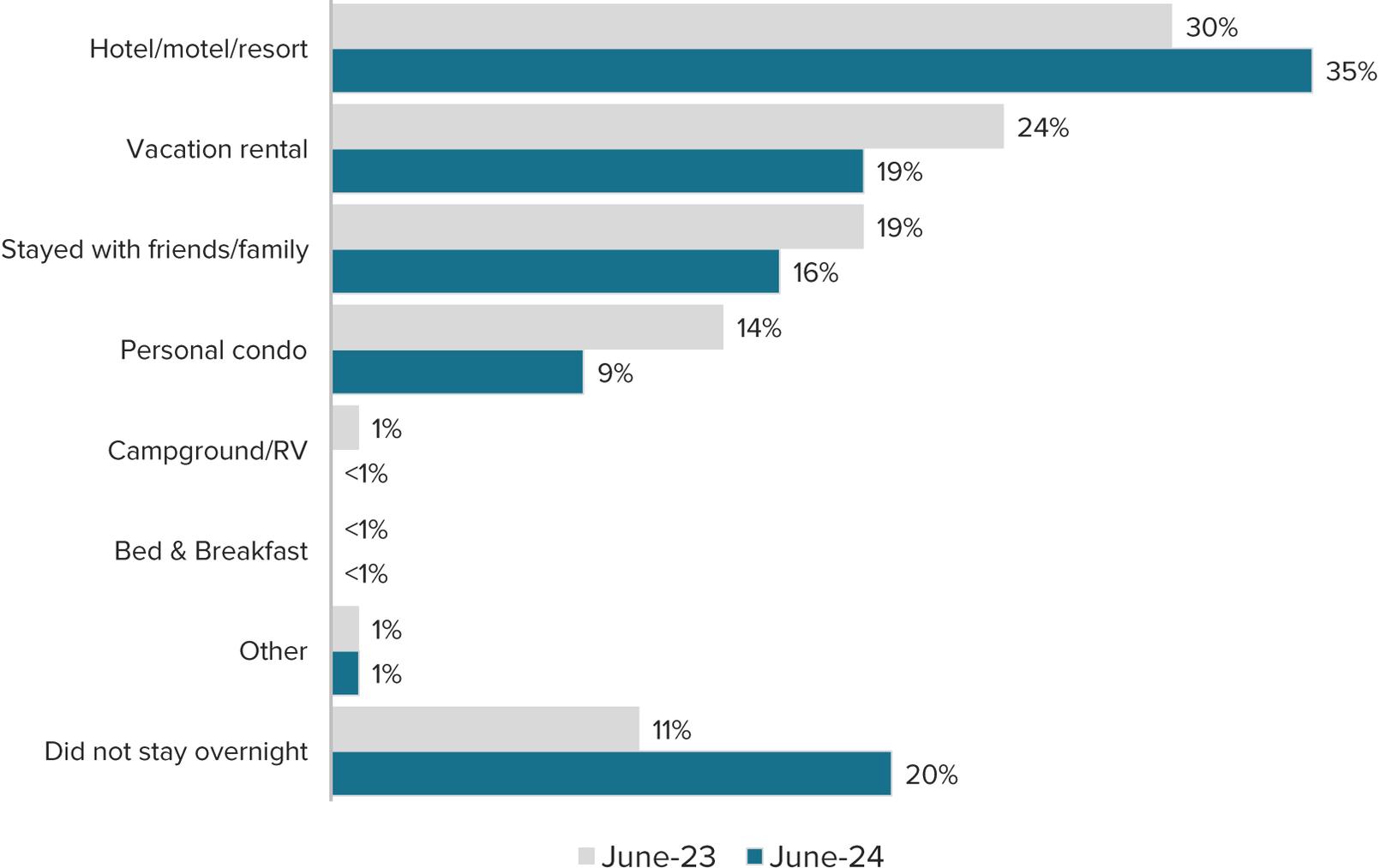
NIGHTS STAYED

5.4

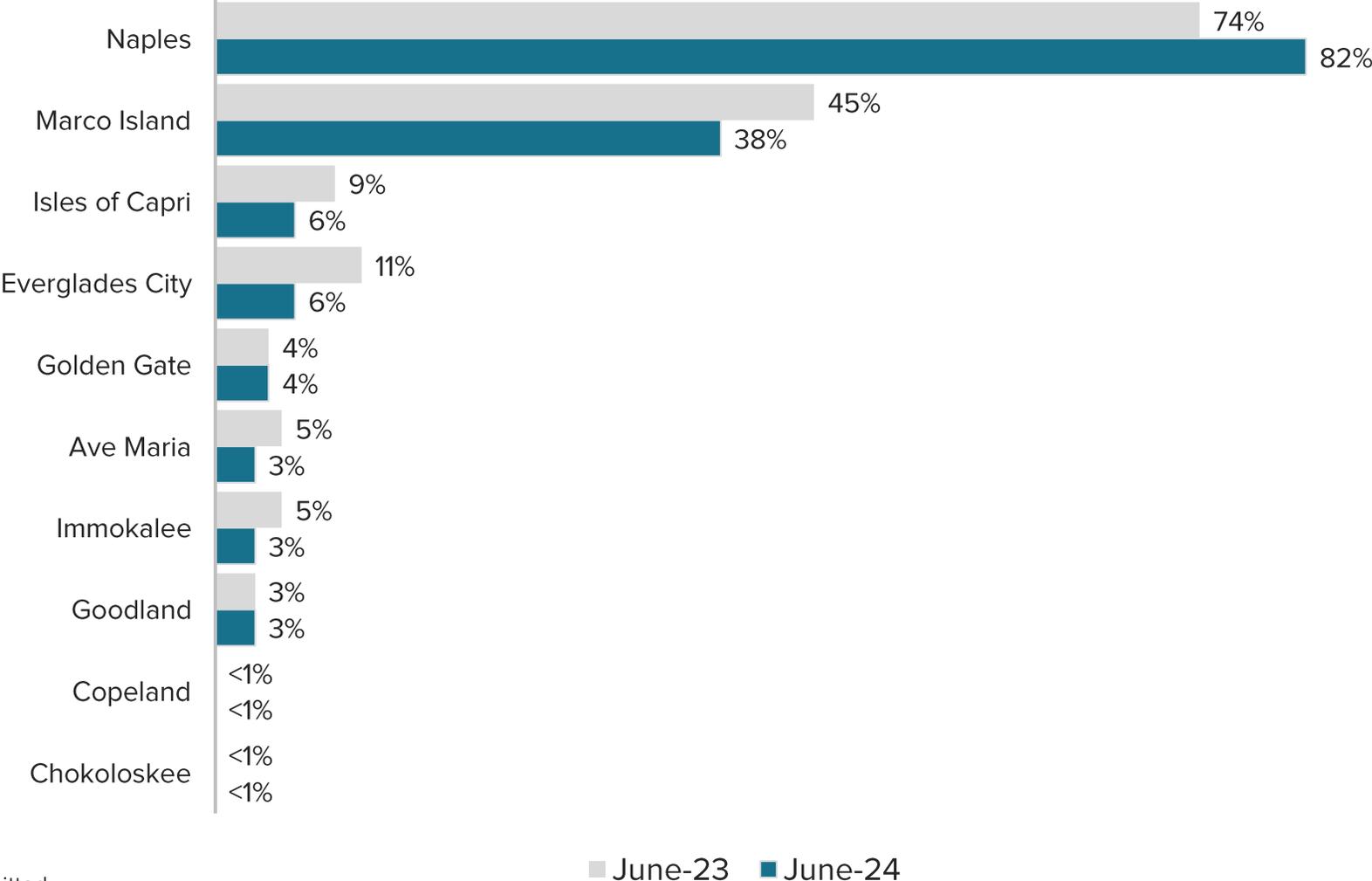


■ June-23 ■ June-24

DETAILED FINDINGS | TYPE OF ACCOMODATIONS



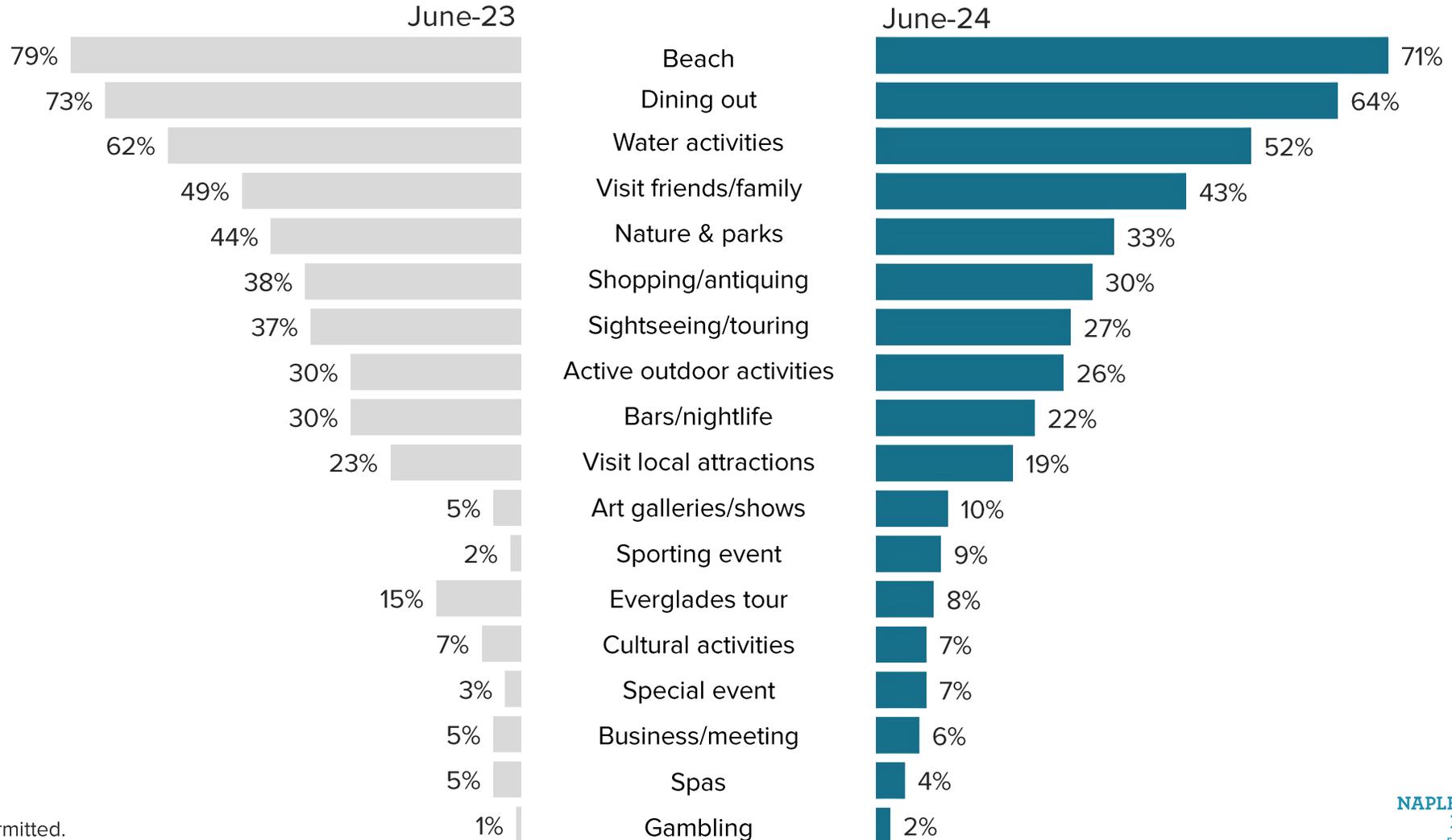
DETAILED FINDINGS | AREAS VISITED¹



¹Multiple responses permitted.

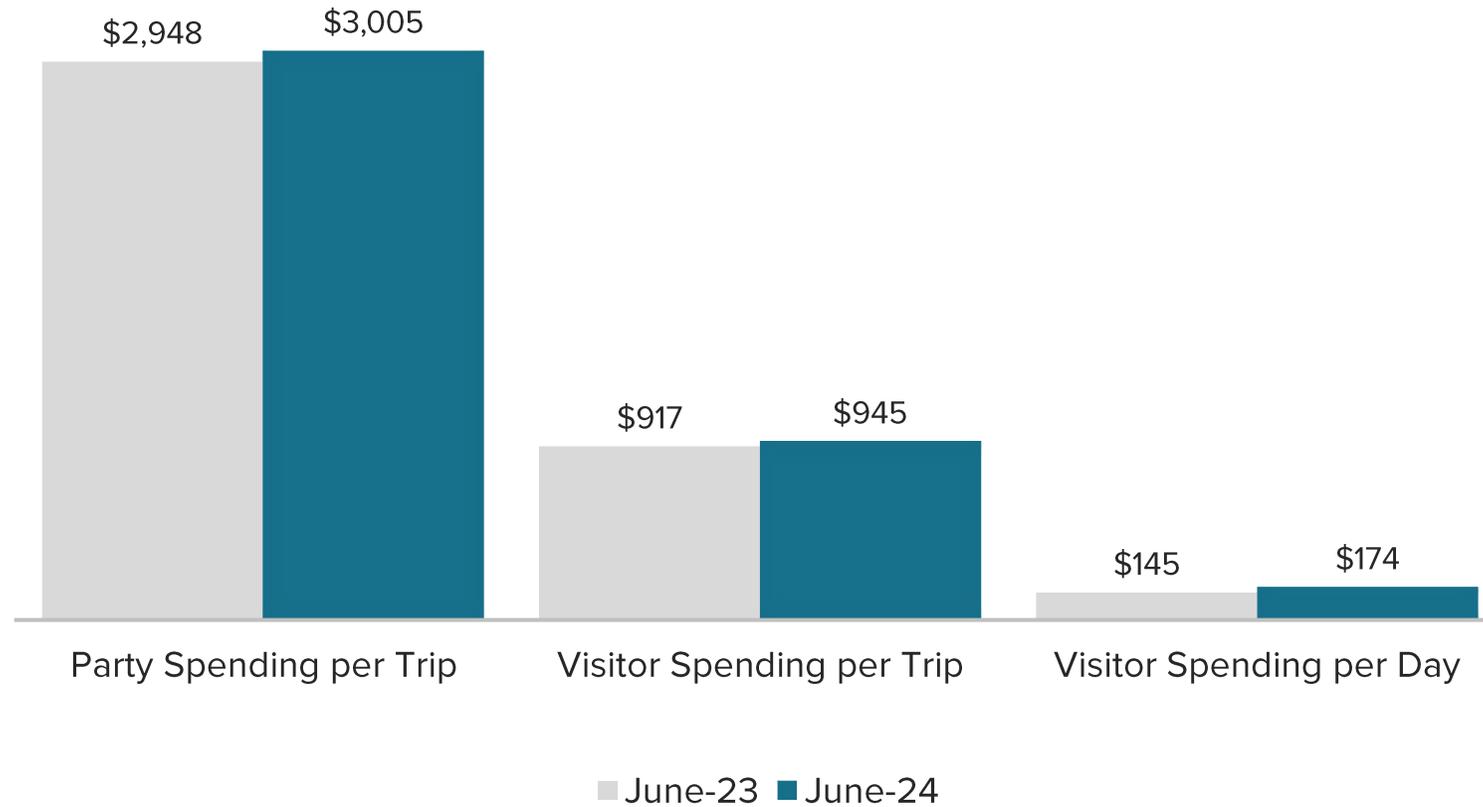
■ June-23 ■ June-24

DETAILED FINDINGS | TRIP ACTIVITIES¹



¹Multiple responses permitted.

DETAILED FINDINGS | VISITOR SPENDING

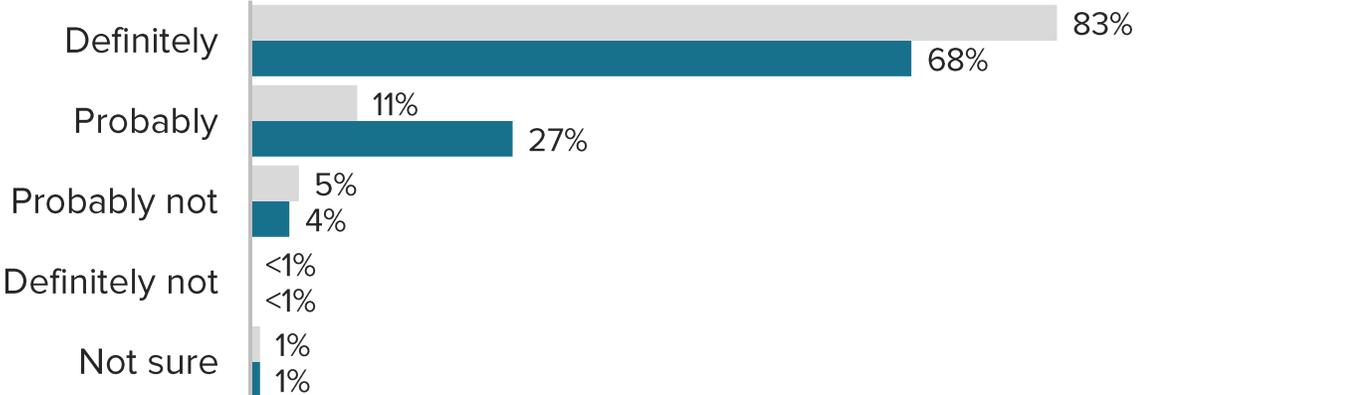




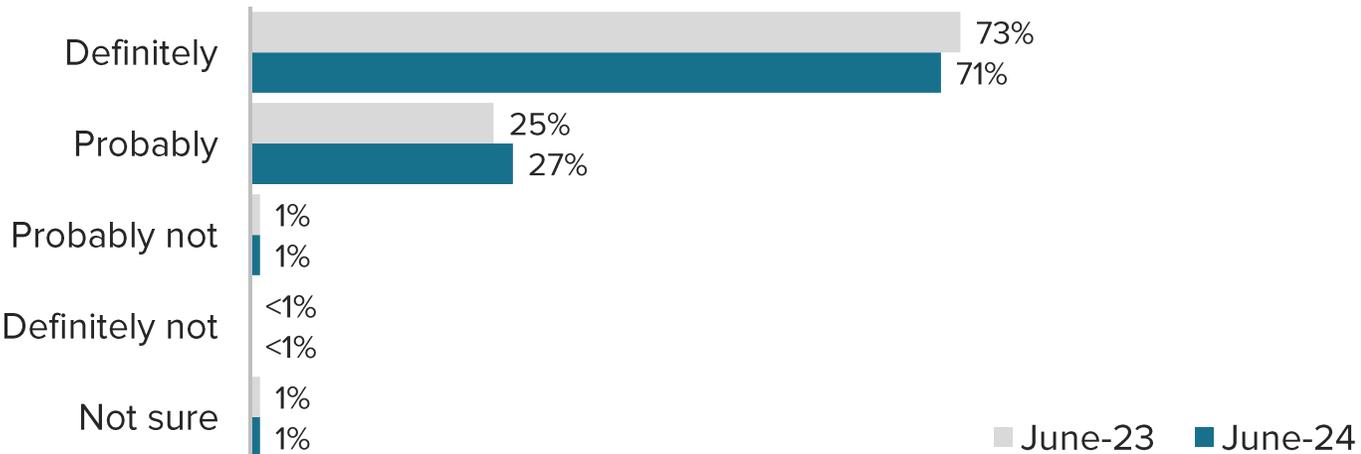
3d

DETAILED FINDINGS:
POST-TRIP
EVALUATION

Will recommend the Naples area?

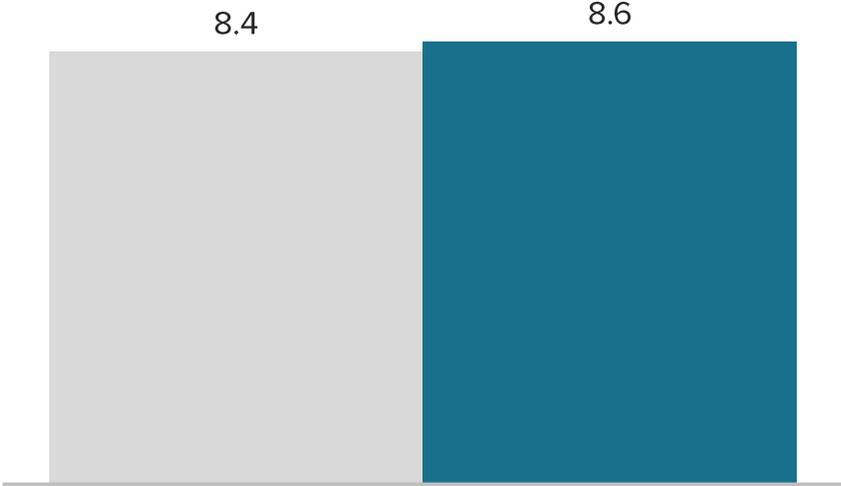


Will return to the Naples area?



■ June-23 ■ June-24

VALUE FOR TRAVEL DOLLAR^{1,2}



Value for travel dollar

¹10-point scale where 10 is “excellent” and 1 is “poor”.
² All visitors who gave a rating of 6 or below cited high prices as their primary reason for giving lower ratings.



4a

MONTHLY
DESTINATION
COMPARISONS

DESTINATION COMPARISONS | OCCUPANCY

	Occupancy Rate (%)				Demand (Room Nights)				Δ% in Occupancy Rate from June 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Clearwater	61.8%	11.9%	0.0%	73.7%	168,058	32,395	0	200,453	2.6%	7.5%	0.0%	3.3%
Florida Keys	64.7%	6.1%	0.1%	70.9%	201,933	18,988	451	221,372	-6.8%	-28.6%	-6.0%	-9.2%
St. Petersburg	57.3%	12.5%	0.6%	70.4%	196,993	42,910	1,917	241,820	5.6%	-11.9%	15.9%	2.0%
Miami	55.6%	9.6%	4.1%	69.3%	1,085,345	186,490	80,451	1,352,286	0.9%	11.1%	3.1%	2.4%
Ft. Lauderdale	54.9%	11.5%	1.9%	68.4%	644,823	135,624	22,651	803,098	2.8%	-7.6%	-27.7%	-0.3%
Sarasota	55.1%	10.5%	1.1%	66.7%	203,322	38,834	4,223	246,379	-4.1%	-6.4%	-3.5%	-4.4%
Palm Beach	47.3%	14.4%	1.3%	63.0%	270,981	82,309	7,371	360,661	-0.5%	-2.5%	12.8%	-0.7%
Naples	40.0%	19.4%	0.0%	59.4%	92,827	45,055	0	137,882	-11.4%	7.5%	-100.0%	-6.0%
Ft. Myers	45.8%	9.7%	3.0%	58.5%	160,723	34,136	10,398	205,258	-11.0%	-21.3%	-11.2%	-12.9%

¹Metrics provided by STR.

² Transient bookings include rooms sold to individuals or groups occupying less than 10 rooms per night.

³ Group bookings include bookings of 10 rooms or more per night, sold pursuant to a signed agreement.

⁴ Contract bookings include a consistent block of rooms committed at stipulated contract rates for an extended period longer than 30 days, with payment guaranteed regardless of use, such as for airline crews and long-term guests.

DESTINATION COMPARISONS | ROOM RATES

	Average Daily Rate (\$)				Δ% in ADR from June 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$300.01	\$304.03	\$249.36	\$300.25	-1.7%	-1.1%	-0.5%	-1.7%
Naples	\$250.07	\$234.71	\$0.00	\$245.05	14.9%	13.7%	-100.0%	14.3%
Clearwater	\$203.24	\$167.90	\$0.00	\$197.53	0.8%	3.2%	0.0%	1.0%
Palm Beach	\$179.27	\$194.46	\$99.55	\$181.11	1.7%	-6.2%	17.0%	-0.4%
St. Petersburg	\$186.06	\$144.80	\$118.25	\$178.20	-2.2%	-2.1%	11.6%	-1.6%
Sarasota	\$178.82	\$169.29	\$92.35	\$175.84	-2.7%	3.8%	-5.7%	-1.8%
Miami	\$171.92	\$196.08	\$119.52	\$172.14	-3.0%	0.1%	9.3%	-2.0%
Ft. Lauderdale	\$145.08	\$182.07	\$112.53	\$150.41	-3.6%	4.6%	8.6%	-1.7%
Ft. Myers	\$136.84	\$150.08	\$110.29	\$137.70	2.9%	1.5%	7.9%	2.6%

¹ Metrics provided by STR.

² Transient bookings include rooms sold to individuals or groups occupying less than 10 rooms per night.

³ Group bookings include bookings of 10 rooms or more per night, sold pursuant to a signed agreement.

⁴ Contract bookings include a consistent block of rooms committed at stipulated contract rates for an extended period longer than 30 days, with payment guaranteed regardless of use, such as for airline crews and long-term guests.

DESTINATION COMPARISONS | ROOM REVENUE

	Revenue per Available Room (\$)				Revenue (Millions of Dollars)				Δ% in RevPAR from June 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$194.11	\$18.50	\$0.36	\$212.97	\$60.58	\$5.77	\$0.11	\$66.47	-8.4%	-29.4%	-6.5%	-10.7%
Clearwater	\$125.65	\$20.01	\$0.00	\$145.66	\$34.160	\$5.44	\$0.00	\$39.59	3.4%	11.0%	0.0%	4.3%
Naples	\$100.06	\$45.58	\$0.00	\$145.64	\$23.21	\$10.58	\$0.00	\$33.79	1.7%	22.2%	-100.0%	7.4%
St. Petersburg	\$106.64	\$18.08	\$0.66	\$125.38	\$36.65	\$6.21	\$0.23	\$43.09	3.2%	-13.8%	29.3%	0.5%
Miami	\$95.62	\$18.74	\$4.93	\$119.29	\$186.60	\$36.57	\$9.62	\$232.78	-2.1%	11.2%	12.7%	0.3%
Sarasota	\$98.49	\$17.81	\$1.06	\$117.36	\$36.36	\$6.57	\$0.39	\$43.32	-6.7%	-2.8%	-9.0%	-6.1%
Palm Beach	\$84.81	\$27.94	\$1.28	\$114.03	\$48.58	\$16.01	\$0.73	\$65.32	1.2%	-8.6%	32.0%	-1.1%
Ft. Lauderdale	\$79.67	\$21.03	\$2.17	\$102.87	\$93.55	\$24.69	\$2.55	\$120.80	-0.9%	-3.3%	-21.6%	-1.9%
Ft. Myers	\$62.68	\$14.60	\$3.27	\$80.54	\$21.99	\$5.12	\$1.15	\$28.26	-8.4%	-20.1%	-4.2%	-10.6%

¹Metrics provided by STR.

² Transient bookings include rooms sold to individuals or groups occupying less than 10 rooms per night.

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4b

CALENDAR YTD
DESTINATION
COMPARISONS

DESTINATION COMPARISONS | CYTD OCCUPANCY



	Occupancy Rate (%)				Demand (Room Nights)				Δ% in Occupancy Rate from CYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	69.6%	10.0%	0.2%	79.8%	1,313,411	187,860	3,614	1,504,885	0.0%	-11.2%	-21.5%	-1.7%
Miami	60.2%	13.5%	4.2%	77.9%	7,118,769	1,599,575	494,873	9,213,218	4.6%	2.1%	0.1%	3.9%
Ft. Lauderdale	60.3%	13.5%	2.4%	76.1%	4,273,496	958,549	168,936	5,400,981	2.0%	-2.0%	-19.8%	0.4%
Clearwater	58.4%	16.7%	0.0%	75.1%	956,318	272,807	0	1,229,125	-3.8%	1.8%	0.0%	-2.6%
St. Petersburg	56.0%	16.5%	0.7%	73.2%	1,162,333	342,884	13,973	1,519,190	0.0%	-7.6%	2.5%	-1.8%
Sarasota	57.3%	14.5%	1.4%	73.2%	1,275,699	322,481	31,640	1,629,820	-6.6%	13.9%	35.4%	-2.6%
Palm Beach	54.7%	15.5%	1.8%	72.0%	1,898,733	537,231	63,808	2,499,772	0.5%	-10.6%	5.9%	-2.0%
Naples	49.1%	20.9%	0.1%	70.0%	678,108	288,281	882	967,271	-6.5%	3.7%	-55.1%	-3.8%
Ft. Myers	52.2%	12.2%	5.5%	69.8%	1,090,782	254,960	114,926	1,460,668	-6.2%	-20.8%	27.6%	-7.2%

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DESTINATION COMPARISONS | CYTD ROOM RATES

	Average Daily Rate (\$)				Δ% in ADR from CYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$407.19	\$382.20	\$349.77	\$403.93	0.9%	-1.4%	0.8%	0.7%
Naples	\$405.99	\$352.76	\$272.99	\$390.01	21.5%	17.9%	32.0%	20.3%
Palm Beach	\$291.54	\$305.56	\$149.15	\$290.92	-3.0%	7.8%	19.4%	-0.5%
Miami	\$245.33	\$279.46	\$129.80	\$245.05	-2.2%	0.3%	13.2%	-1.2%
Clearwater	\$232.14	\$199.39	\$0.00	\$224.87	1.2%	3.9%	0.0%	1.6%
Sarasota	\$228.54	\$200.32	\$148.92	\$221.41	-0.9%	0.9%	26.5%	-1.0%
St. Petersburg	\$219.23	\$188.93	\$117.72	\$211.46	-3.3%	5.2%	9.7%	-1.4%
Ft. Lauderdale	\$197.92	\$239.94	\$149.89	\$203.87	-5.0%	3.4%	11.6%	-2.8%
Ft. Myers	\$192.07	\$206.79	\$166.42	\$192.62	-0.9%	-1.1%	31.0%	-0.3%

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DESTINATION COMPARISONS | CYTD ROOM REVENUE



	Revenue per Available Room (\$)				Revenue (Millions of Dollars)				Δ% in RevPAR from CYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$283.44	\$38.05	\$0.67	\$322.16	\$534.80	\$71.80	\$1.26	\$607.87	0.8%	-12.5%	-20.9%	-1.0%
Naples	\$199.27	\$73.61	\$0.17	\$273.05	\$275.31	\$101.69	\$0.24	\$377.24	13.6%	22.2%	-40.7%	15.8%
Palm Beach	\$159.44	\$47.28	\$2.74	\$209.46	\$553.56	\$164.16	\$9.52	\$727.23	-2.5%	-3.6%	26.5%	-2.5%
Miami	\$147.65	\$37.79	\$5.43	\$190.87	\$1,746.44	\$447.02	\$64.23	\$2,257.70	2.4%	2.4%	13.4%	2.6%
Clearwater	\$135.65	\$33.24	\$0.00	\$168.89	\$222.00	\$54.40	\$0.00	\$276.39	-2.6%	5.8%	0.0%	-1.0%
Sarasota	\$130.99	\$29.02	\$2.12	\$162.13	\$291.55	\$64.60	\$4.71	\$360.86	-7.4%	14.8%	71.2%	-3.5%
Ft. Lauderdale	\$119.25	\$32.43	\$3.57	\$155.25	\$845.80	\$229.99	\$25.32	\$1,101.12	-3.1%	1.3%	-10.4%	-2.4%
St. Petersburg	\$122.83	\$31.23	\$0.79	\$154.85	\$254.82	\$64.78	\$1.64	\$321.24	-3.3%	-2.8%	12.5%	-3.2%
Ft. Myers	\$100.18	\$25.21	\$9.15	\$134.53	\$209.51	\$52.72	\$19.13	\$281.36	-7.1%	-21.7%	67.1%	-7.5%

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4c

FISCAL YTD
DESTINATION
COMPARISONS

DESTINATION COMPARISONS⁵ | FYTD OCCUPANCY

	Occupancy Rate (%)				Demand (Room Nights)				Δ% in Occupancy Rate from FYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	66.6%	9.5%	0.2%	76.2%	1,904,495	270,508	5,315	2,180,318	0.9%	-9.0%	-34.0%	-0.6%
Miami	58.9%	12.7%	4.1%	75.7%	10,500,667	2,254,179	736,734	13,491,581	3.5%	-0.4%	-2.2%	2.5%
Ft. Lauderdale	59.0%	12.9%	2.5%	74.5%	6,270,282	1,374,825	266,279	7,911,386	1.7%	-0.5%	-12.3%	0.7%
Palm Beach	53.2%	15.0%	1.7%	69.9%	2,781,669	783,476	89,438	3,654,583	-0.8%	-9.3%	-2.4%	-2.8%
Sarasota	55.6%	12.4%	1.7%	69.7%	2,651,307	588,555	83,170	3,323,033	-8.2%	-3.3%	78.3%	-6.2%
Ft. Myers	51.1%	12.1%	5.0%	68.3%	1,594,336	377,931	156,240	2,128,507	-8.7%	-22.7%	16.8%	-10.1%
Naples	47.9%	19.8%	0.1%	67.8%	981,025	406,299	1,519	1,388,844	-8.0%	-3.2%	-34.9%	-6.7%

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⁵ Clearwater and St. Petersburg are not present in FYTD comparisons due to insufficient available data.

DESTINATION COMPARISONS⁵ | FYTD ROOM RATES

	Average Daily Rate (\$)				Δ% in ADR from FYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$387.23	\$368.29	\$337.88	\$384.76	-0.5%	1.1%	6.0%	-0.2%
Naples	\$373.76	\$325.60	\$240.62	\$359.52	19.0%	25.6%	21.4%	20.4%
Palm Beach	\$275.92	\$286.63	\$136.14	\$274.79	-2.9%	7.3%	19.4%	-0.4%
Miami	\$237.04	\$269.60	\$123.76	\$236.30	-3.5%	2.1%	11.8%	-2.0%
Sarasota	\$204.28	\$184.48	\$115.87	\$198.56	-1.2%	4.3%	18.3%	-0.8%
Ft. Lauderdale	\$189.80	\$226.72	\$137.53	\$194.45	-5.2%	4.3%	10.9%	-2.9%
Ft. Myers	\$177.62	\$192.91	\$150.45	\$178.34	-7.1%	1.5%	23.6%	-4.7%

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⁵ Clearwater and St. Petersburg are not present in FYTD comparisons due to insufficient available data.

DESTINATION COMPARISONS⁵ | FYTD ROOM REVENUE

	Revenue per Available Room (\$)				Revenue (Millions of Dollars)				Δ% in RevPAR from FYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$257.75	\$34.82	\$0.63	\$293.20	\$737.48	\$99.62	\$1.80	\$838.90	0.4%	-8.0%	-30.1%	-0.8%
Naples	\$178.90	\$64.55	\$0.18	\$243.63	\$366.67	\$132.29	\$0.37	\$499.33	9.4%	21.5%	-20.9%	12.3%
Palm Beach	\$146.84	\$42.96	\$2.33	\$192.13	\$767.52	\$224.57	\$12.18	\$1,004.27	-3.6%	-2.7%	16.5%	-3.2%
Miami	\$139.69	\$34.11	\$5.12	\$178.92	\$2,489.11	\$607.72	\$91.18	\$3,188.01	-0.1%	1.8%	9.3%	0.5%
Fort Lauderdale	\$112.00	\$29.33	\$3.45	\$144.78	\$1,190.08	\$311.70	\$36.62	\$1,538.40	-3.6%	3.8%	-2.7%	-2.2%
Sarasota	\$113.68	\$22.79	\$2.02	\$138.49	\$541.60	\$108.58	\$9.64	\$659.82	-9.3%	0.8%	110.8%	-7.0%
Fort Myers	\$90.82	\$23.38	\$7.54	\$121.74	\$283.19	\$72.91	\$23.51	\$379.61	-15.2%	-21.6%	44.3%	-14.3%

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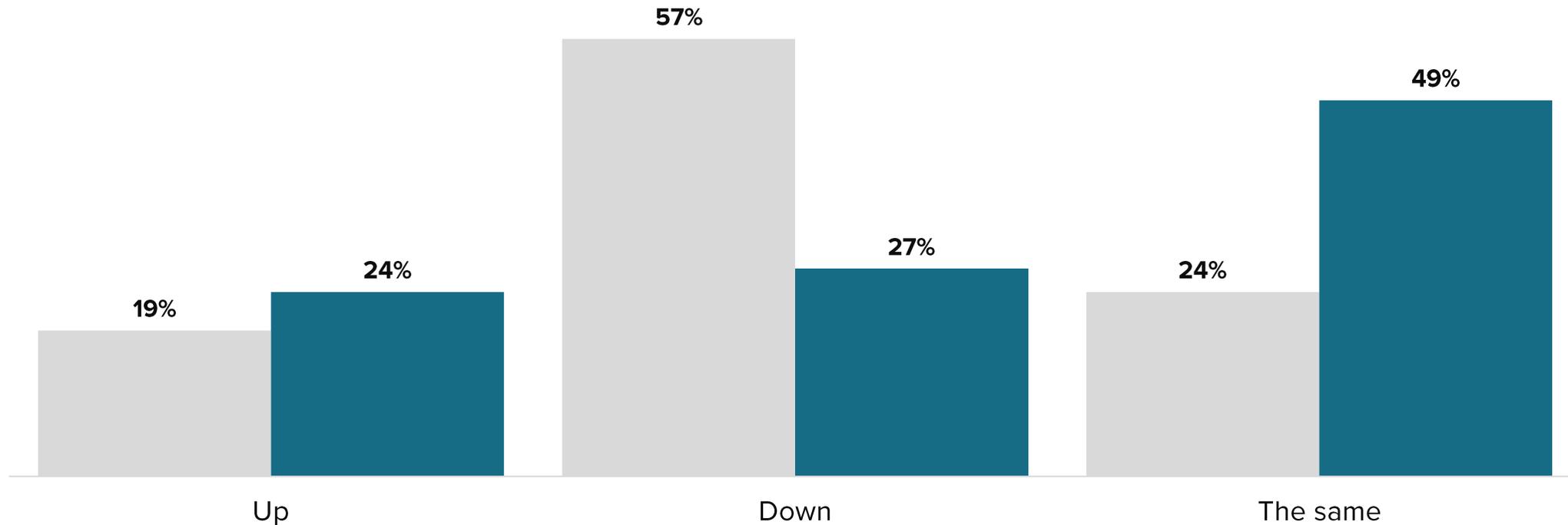


5

OCCUPANCY
BAROMETER

OCCUPANCY BAROMETER¹ | JULY - SEPT

Looking ahead to the next three months, are your property's reservations up, down, or the same compared to this time last year?



¹Source: Data provided by Collier County hotel and vacation rental partners who respond to DSG's Monthly Occupancy Survey

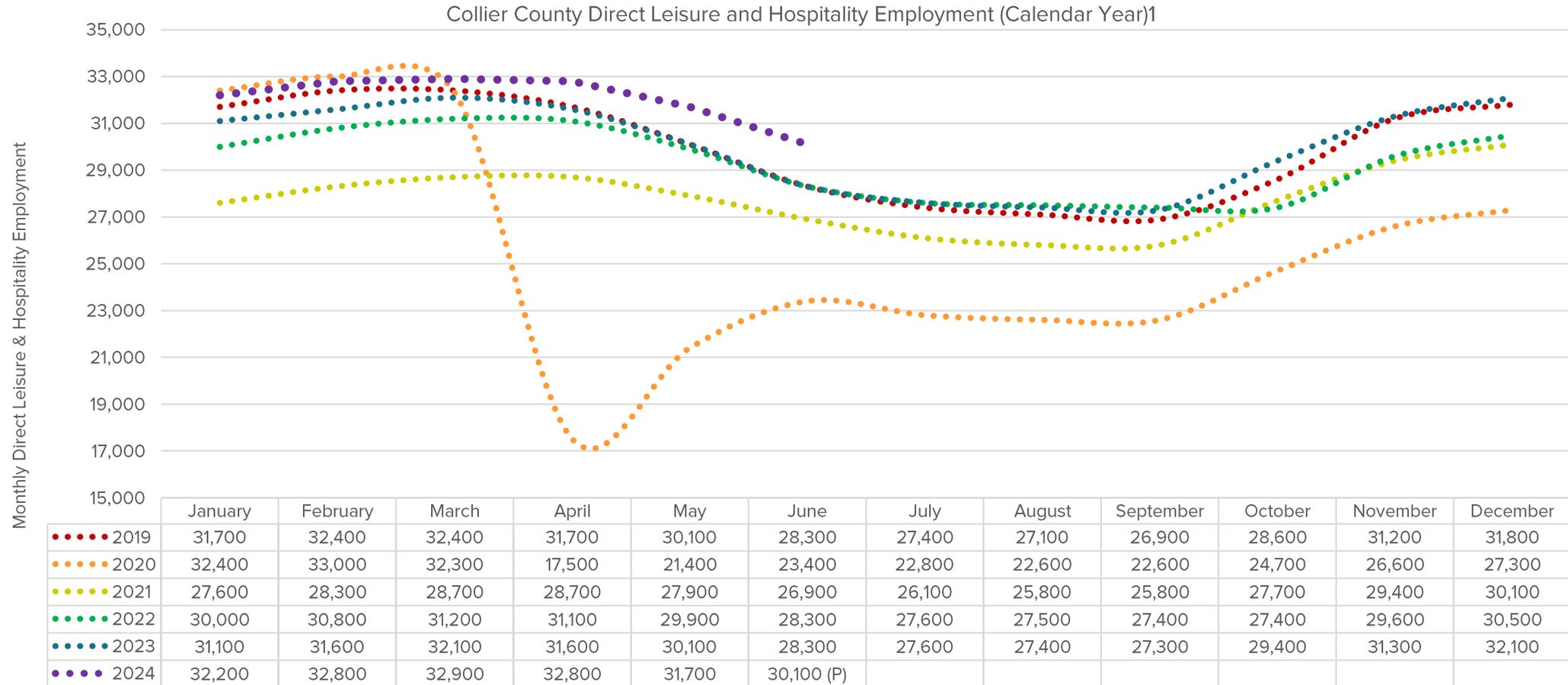
■ June-23 ■ June-24



6

INDUSTRY
DATA

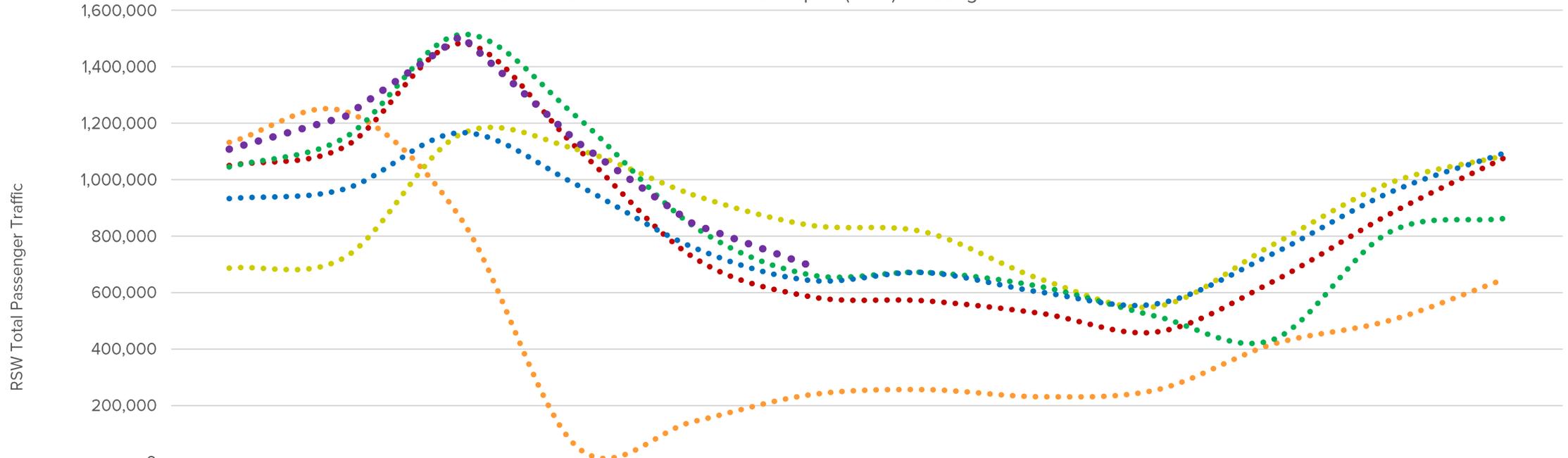
INDUSTRY DATA | CURRENT EMPLOYMENT



¹ SOURCE: Current Employment Statistic Program (CES), Collier County Leisure and Hospitality Sector, not seasonally adjusted.
(P) Preliminary.

INDUSTRY DATA | RSW PASSENGER TRAFFIC

Southwest Florida International Airport (RSW) Passenger Traffic¹



	January	February	March	April	May	June	July	August	September	October	November	December
●●●●● 2019	1,050,093	1,117,409	1,482,239	1,111,558	725,754	586,319	570,977	526,519	460,869	638,922	876,703	1,077,818
●●●●● 2020	1,132,103	1,241,590	861,221	53,379	143,004	237,706	256,418	231,283	255,926	417,305	500,468	648,011
●●●●● 2021	686,563	725,735	1,162,342	1,107,004	946,366	839,377	814,471	647,534	551,041	769,524	986,908	1,085,569
●●●●● 2022	1,044,816	1,149,618	1,514,046	1,221,628	836,379	663,141	671,225	620,532	515,007	432,667	812,305	862,368
●●●●● 2023	932,896	967,416	1,166,442	981,216	760,330	643,486	670,818	601,542	560,358	737,527	953,025	1,094,783
●●●●● 2024	1,108,190	1,223,761	1,509,777	1,133,256	843,270	696,867						

¹SOURCE: Lee County Port Authority Monthly Statistics.

INDUSTRY DATA | LICENSED RENTAL UNITS

June 2024 Licensed Transient Rental Units				
	Hotel	Motel	Vacation Rental	Total
Naples	4,731	1,270	3,108	9,109
Marco Island	1,275	121	2,081	3,477
Immokalee	0	70	104	174
Golden Gate	0	150	0	150
Everglades City	38	36	21	95
Chokoloskee	0	13	2	15
Goodland	0	5	8	13
Ave Maria	0	0	5	5
Ochopee	0	0	1	1
Total	6,044	1,665	5,330	13,039²

¹SOURCE: Florida Department of Business & Professional Regulation.

Questions?

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A couple is silhouetted against a vibrant sunset sky filled with large, dramatic clouds. They are standing on a stand-up paddleboard (SUP) on the water, holding their paddles. The sun is low on the horizon, creating a warm, golden glow. The overall mood is peaceful and romantic.

THANK YOU