



NAPLES • MARCO ISLAND EVERGLADESSM

FLORIDA'S PARADISE COAST

May 2024 Monthly Visitor Dashboard

TABLE OF CONTENTS

- 1) **Monthly Snapshot:** pg. 3-4
- 2) **Executive Summary:** pgs. 5-19
 - a) Monthly Summary: pgs. 5-12
 - b) Fiscal Year-to-Date (FYTD) Summary: pgs. 13-19
- 3) **Detailed Findings:** pgs. 20-41
 - a) Pre-Visit: pgs. 20-27
 - b) Travel Party Profile: pgs. 28-33
 - c) Trip Experience: pgs. 34-39
 - d) Post-Trip Evaluation: pgs. 40-41
- 4) **Destination Comparisons:** pgs. 42-53
 - a) Monthly Comparisons: pgs. 42-45
 - b) Calendar Year-to-Date (CYTD) Comparisons: pgs. 46-49
 - c) Fiscal Year-to-Date (FYTD) Comparisons: pgs. 50-53
- 5) **Occupancy Barometer:** pgs. 54-55
- 6) **Industry Data:** pgs. 56-59



1

MONTHLY
SNAPSHOT

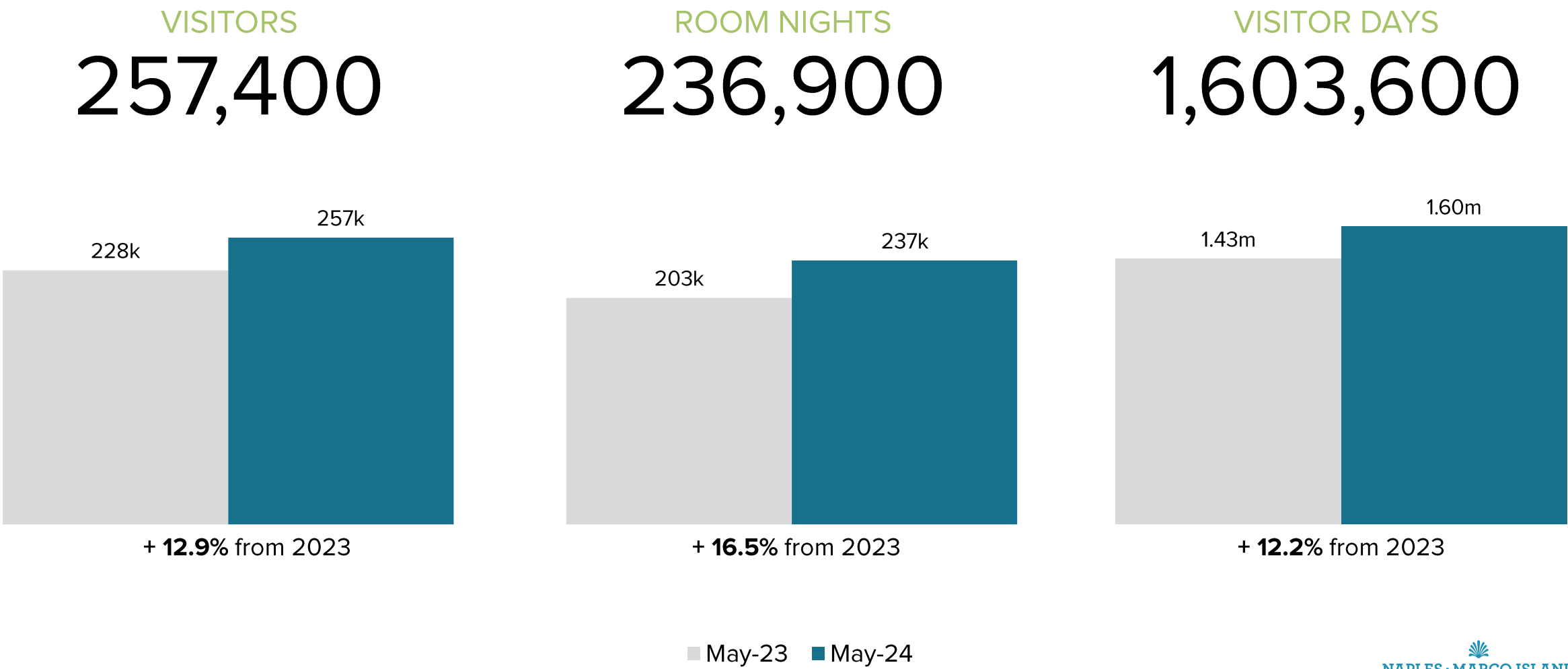
- In May 2024, overall occupancy rate increased 4.3% compared to May 2023, largely due to a significant increase in the vacation rental occupancy rate.
- Although again not quite as large of an increase as seen during the in-season months, the average daily rate (ADR) still saw a significant increase yet again, up 13.5% year-over-year, which resulted in a revenue per available room (RevPAR) of \$175, up from \$148 last year.
- Direct spending by visitors and total economic impact of tourism in May increased by 14.1% and 13.9%, respectively. The total economic impact of tourism is currently up 12.8% so far fiscal-year-to-date, with four months left in the 2024 fiscal year.
- In terms of visitor attributes, May 2024 saw an increase in the number of couples visiting the area. Less visitors came to the area to visit friends and family, and more visitors came to vacation, spend time at the beach, and shop, indicating a general uptick in the number of “traditional vacationers” to the area.
- The Midwest & the Northeast continued to be the main regions of origin for out-of-state visitors, accounting for nearly half of all visitors. International origins such as Canada, Germany, the UK, and others accounted for 17% of all visitors in May 2024.



2a

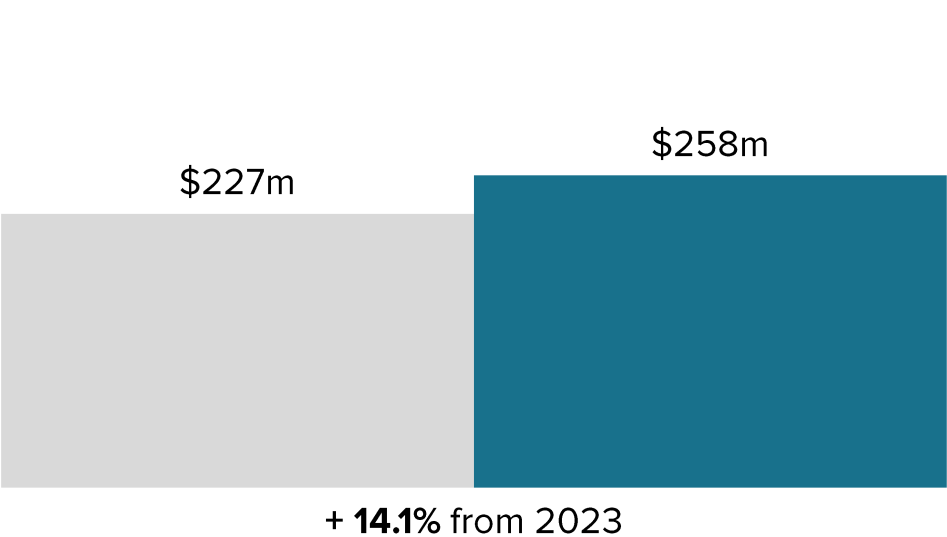
EXECUTIVE
MONTHLY
SUMMARY

MAY 2024 | VISITATION & ROOM NIGHTS



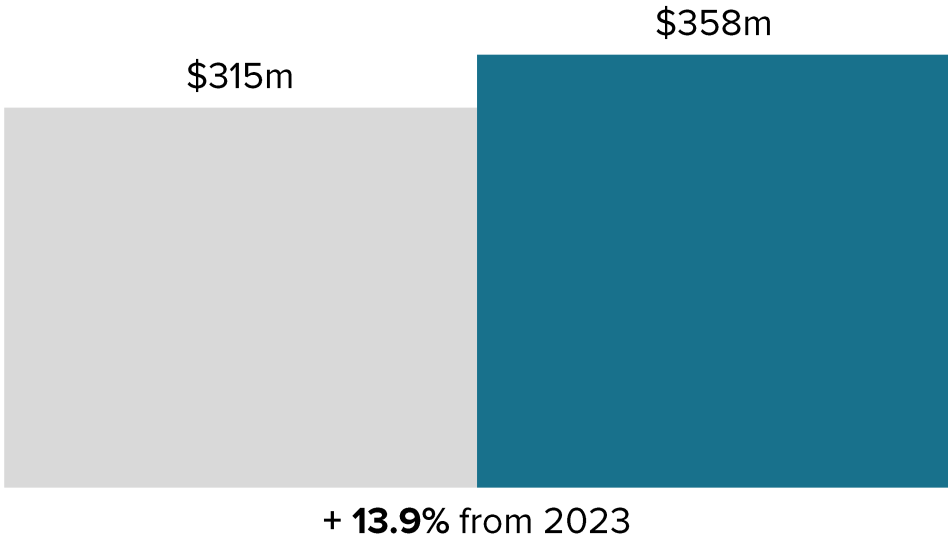
DIRECT SPENDING

\$258,493,400



ECONOMIC IMPACT

\$358,271,900



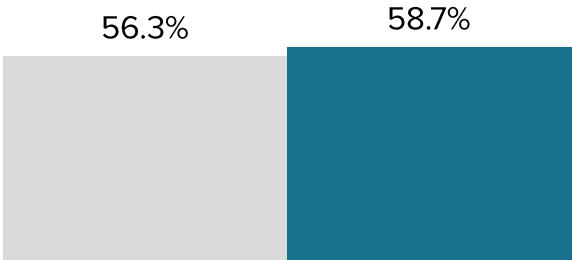
¹The IMPLAN multiplier for Collier County was 1.388 for 2023 and is 1.386 in 2024.

■ May-23 ■ May-24

MAY 2024 | OVERALL LODGING METRICS^{1,2}

OCCUPANCY RATE

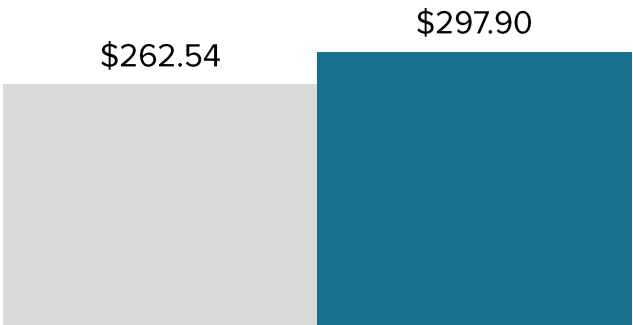
58.7%



+ 4.3% from 2023

AVERAGE DAILY RATE

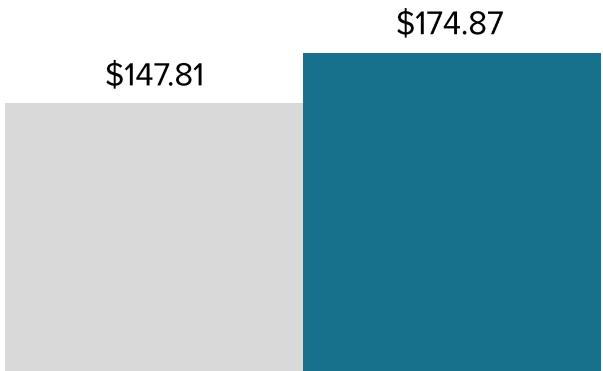
\$297.90



+ 13.5% from 2023

REVENUE PER AVAILABLE ROOM

\$174.87



+ 18.3% from 2023

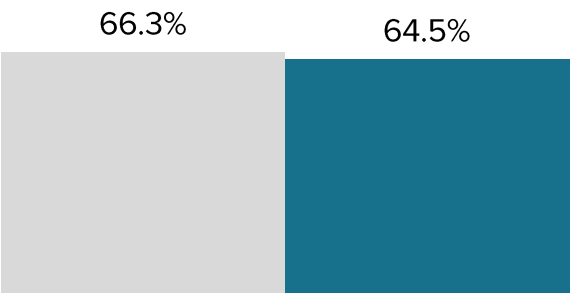
■ May-23 ■ May-24

¹ Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.
² Overall Lodging Metrics are reflective of paid accommodations as a whole, including both hotels and vacation rentals within Collier County.

MAY 2024 | HOTEL LODGING METRICS^{1,2}

OCCUPANCY RATE³

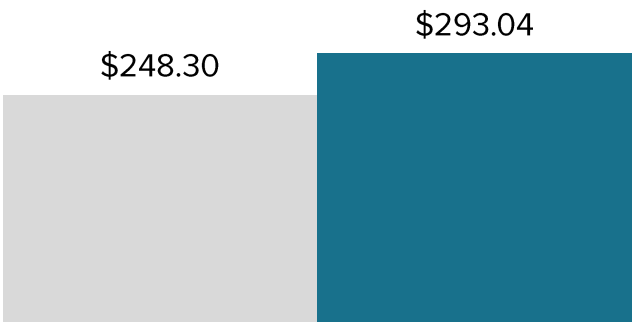
64.5%



- **2.8%** from 2023

AVERAGE DAILY RATE

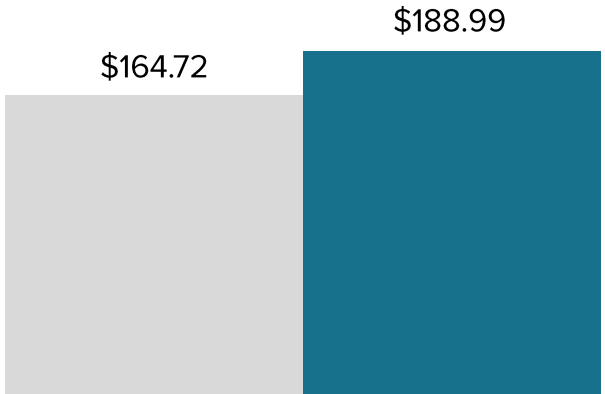
\$293.04



+ **18.0%** from 2023

REVENUE PER AVAILABLE ROOM

\$188.99



+ **14.7%** from 2023

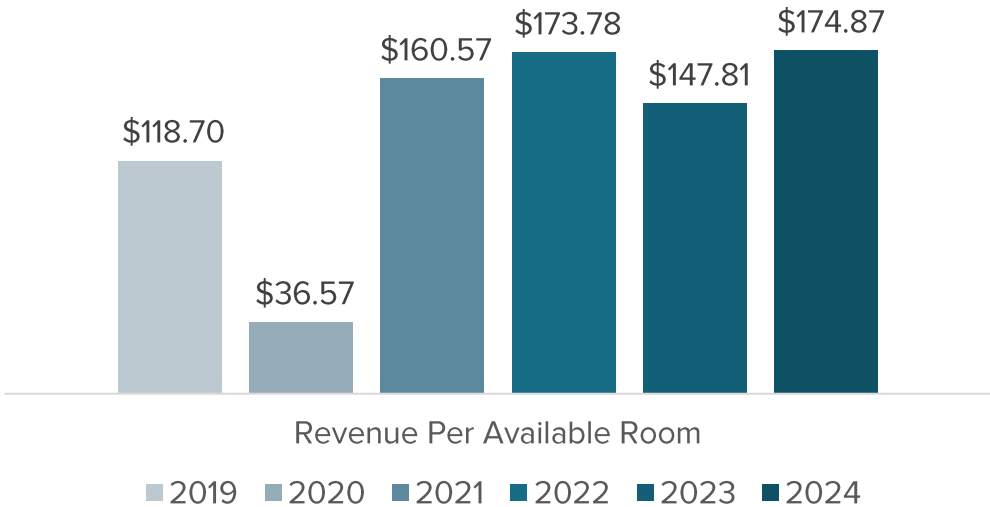
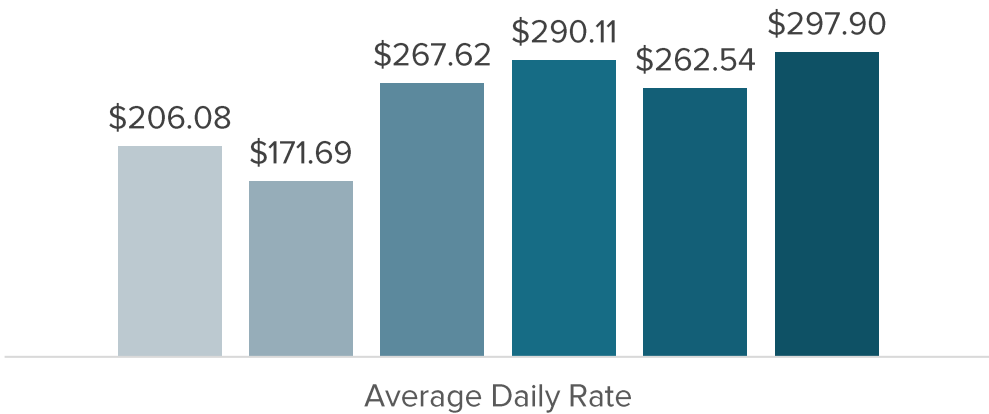
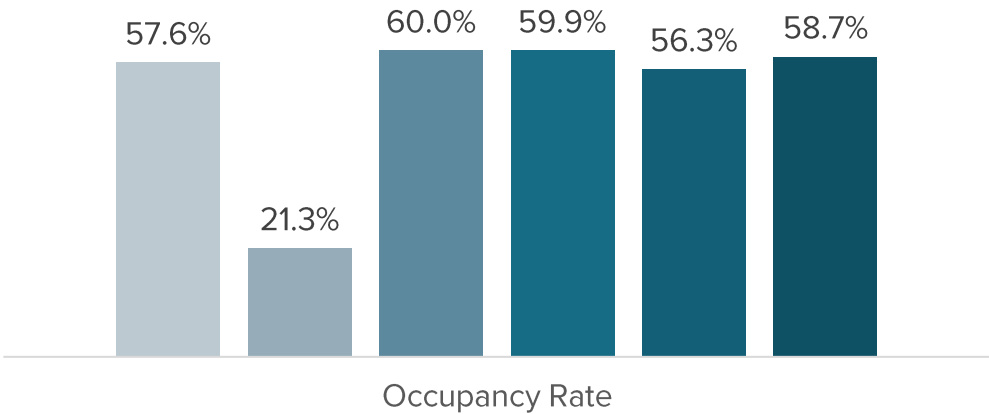
¹ Source: STR data

² Lodging metrics on this slide are only reflective of the hotels within Collier County.

³ Although Occupancy Rate is down year-over-year, this is largely due to the increased number of available units in 2024. Hotel room supply increased 12.1% while demand increased 7.4%, compared to May 2023.

■ May-23 ■ May-24

MAY | OVERALL LODGING METRICS TREND¹



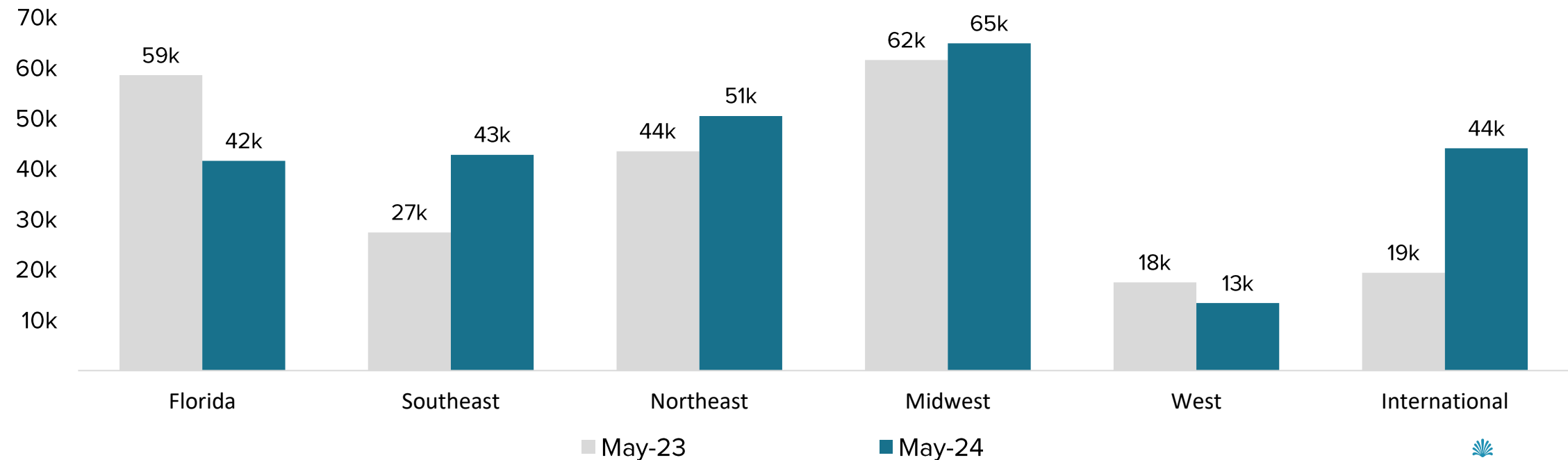
¹ Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.

FLORIDA VISITORS

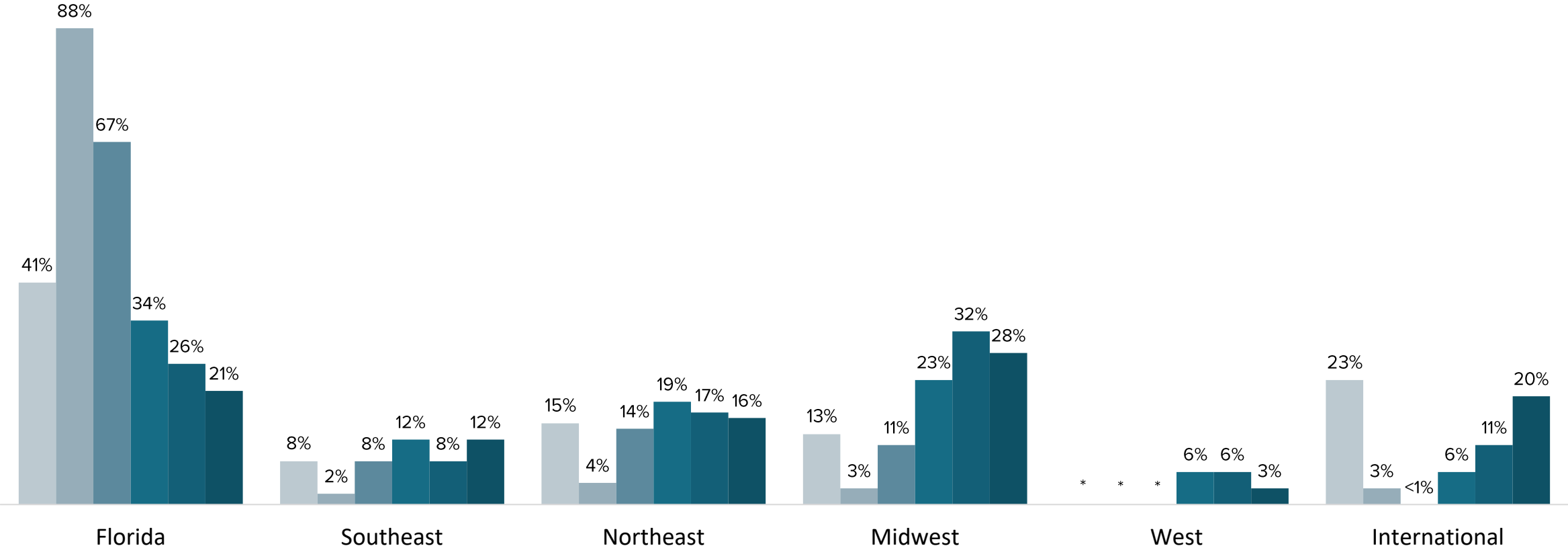
41,600

OUT-OF-STATE VISITORS

215,800



MAY | OVERNIGHT VISITOR ORIGIN TREND



*Note: The “West” was not separated from “Other” before May 2022. Beginning in May 2022, “West” was added and “Other” was changed to “Other International”.

■ May-19 ■ May-20 ■ May-21 ■ May-22 ■ May-23 ■ May-24

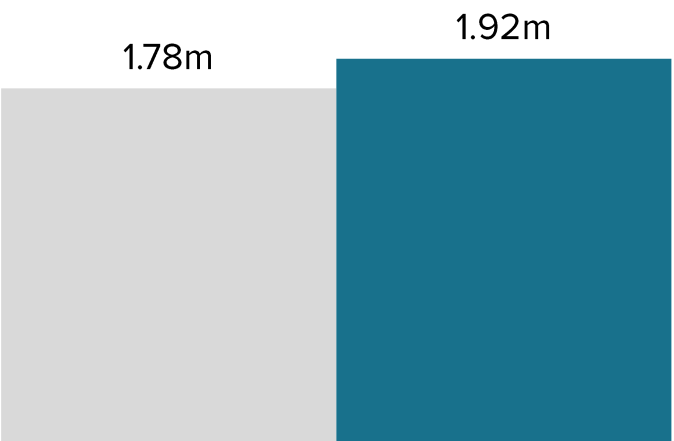


2b

EXECUTIVE
FISCAL
YEAR-TO-DATE
(FYTD)
SUMMARY

FYTD VISITORS

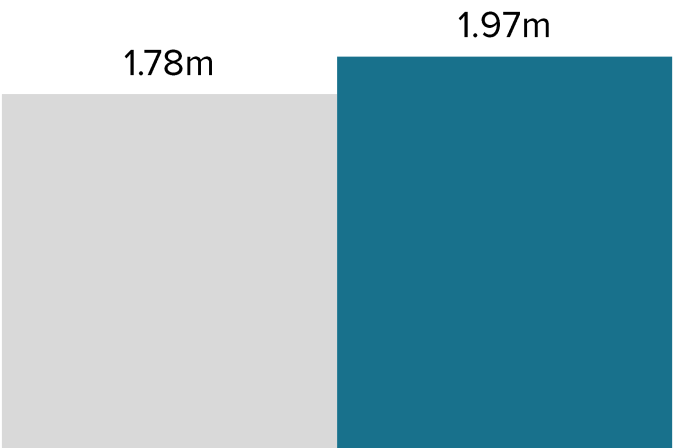
1,924,800



+ 8.4% from FY23

FYTD ROOM NIGHTS

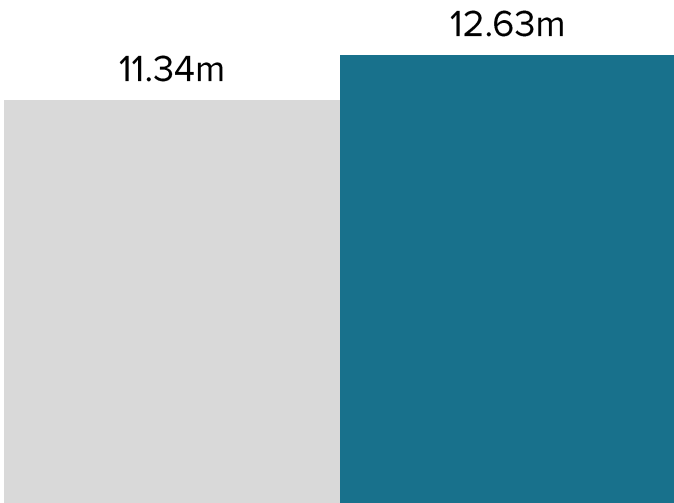
1,970,500



+ 10.6% from FY23

FYTD VISITOR DAYS

12,634,000



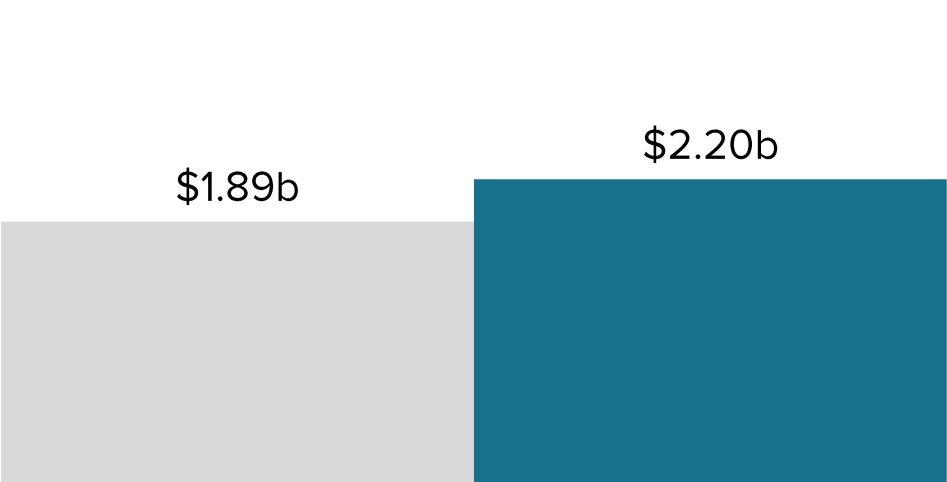
+ 11.4% from FY23

■ FY23 ■ FY24

FYTD DIRECT SPENDING

\$2,201,824,800

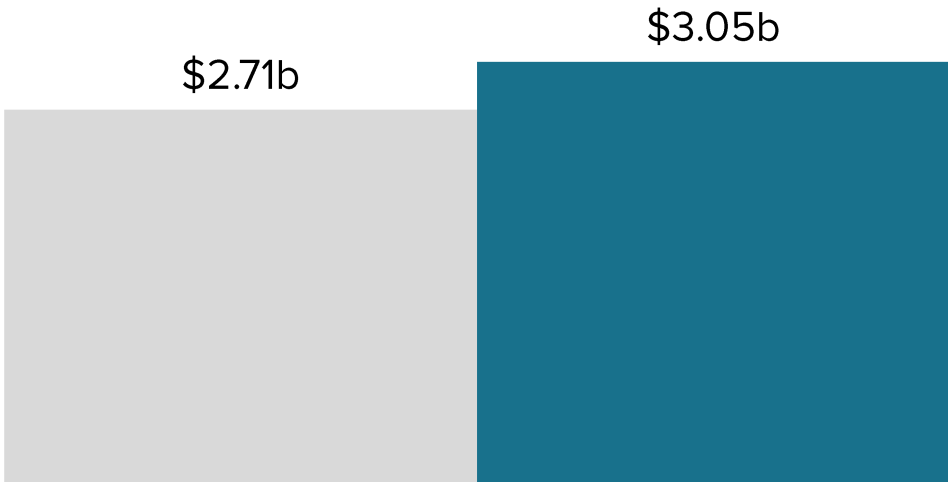
+ 16.2% from FY23



FYTD ECONOMIC IMPACT

\$3,052,921,800

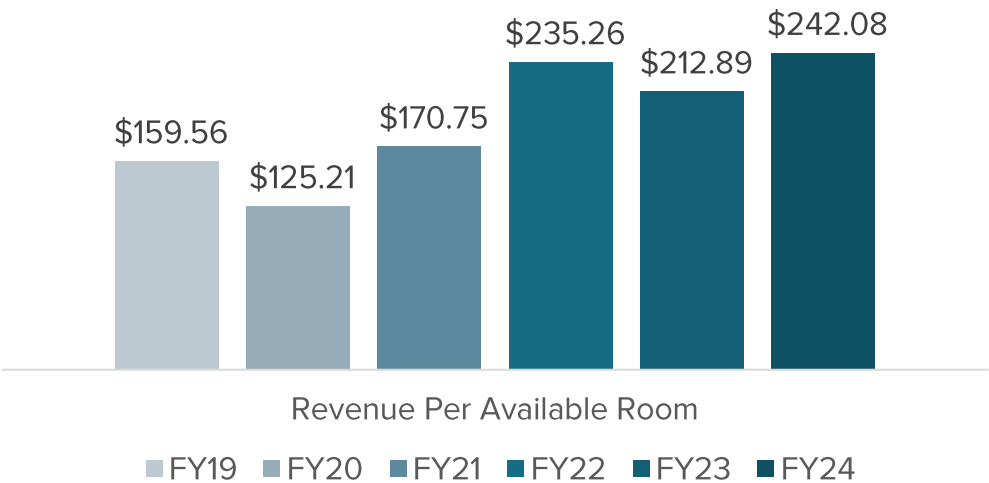
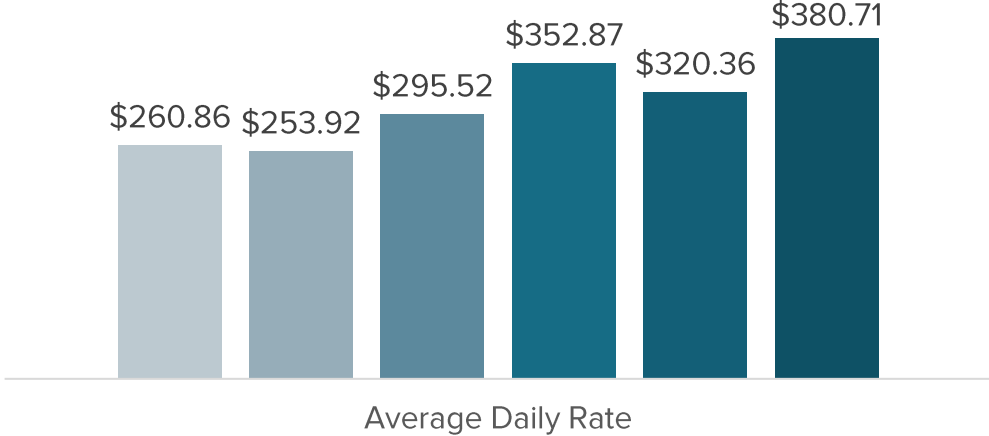
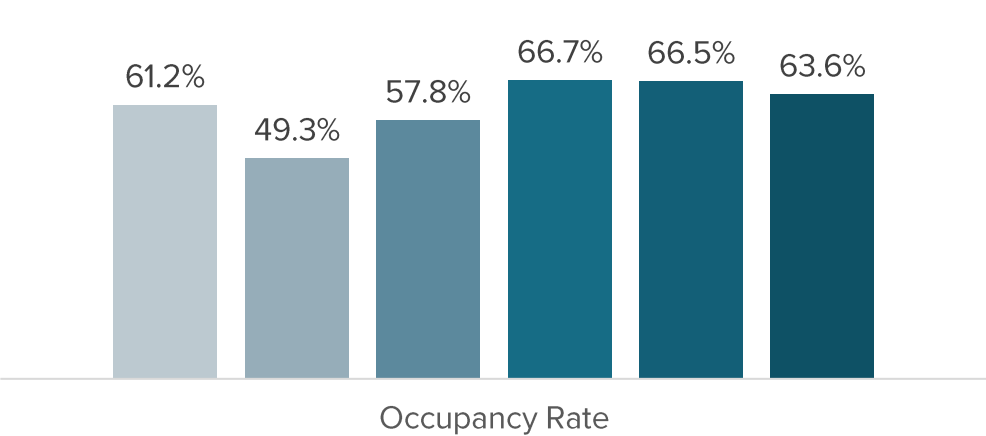
+ 12.8% from FY23¹



¹The IMPLAN multiplier for Collier County was 1.388 for 2022 and is 1.386 in 2023.

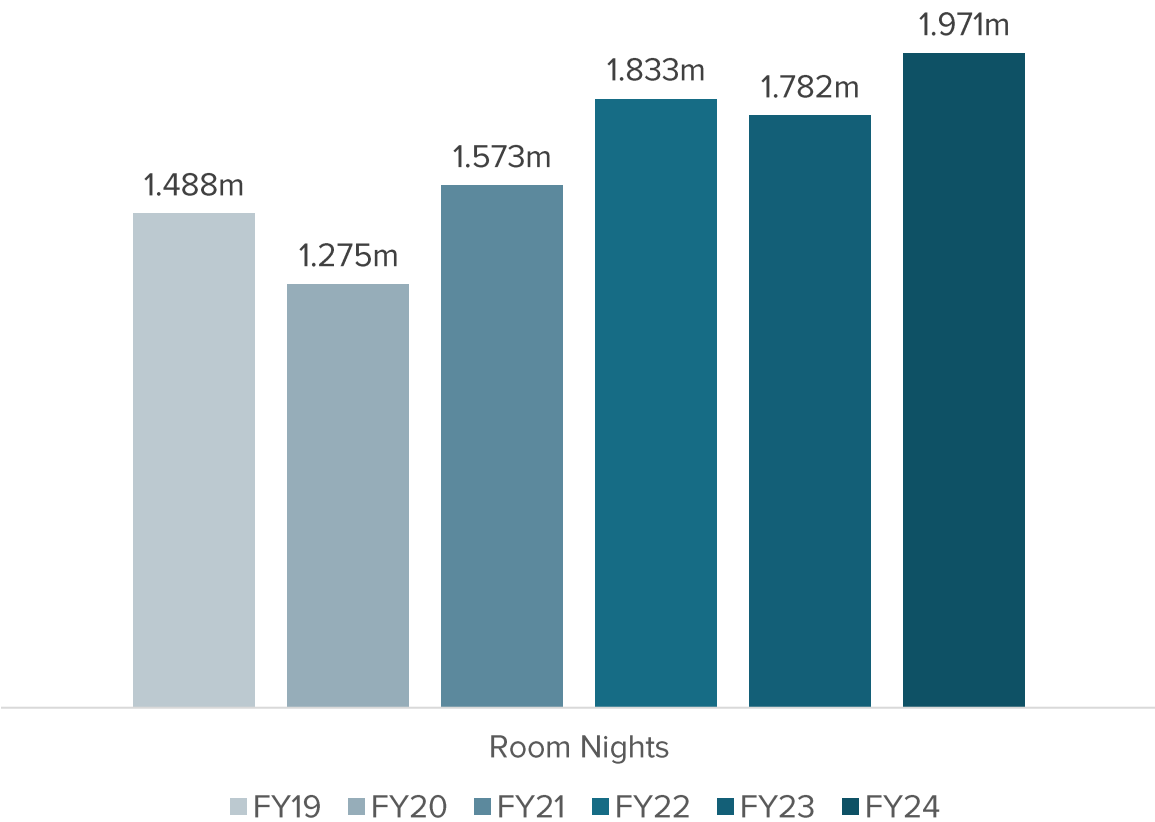
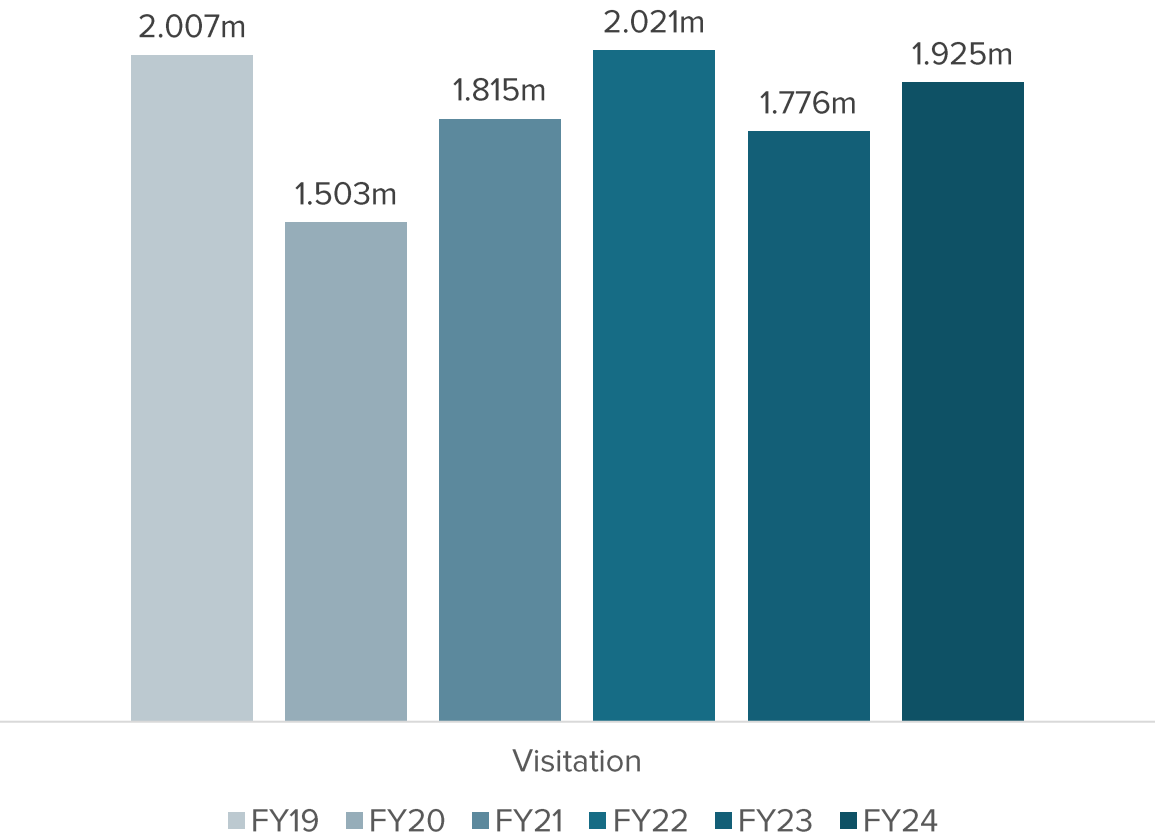
■ FY23 ■ FY24

FYTD | 2019-2024 OVERALL LODGING METRICS¹



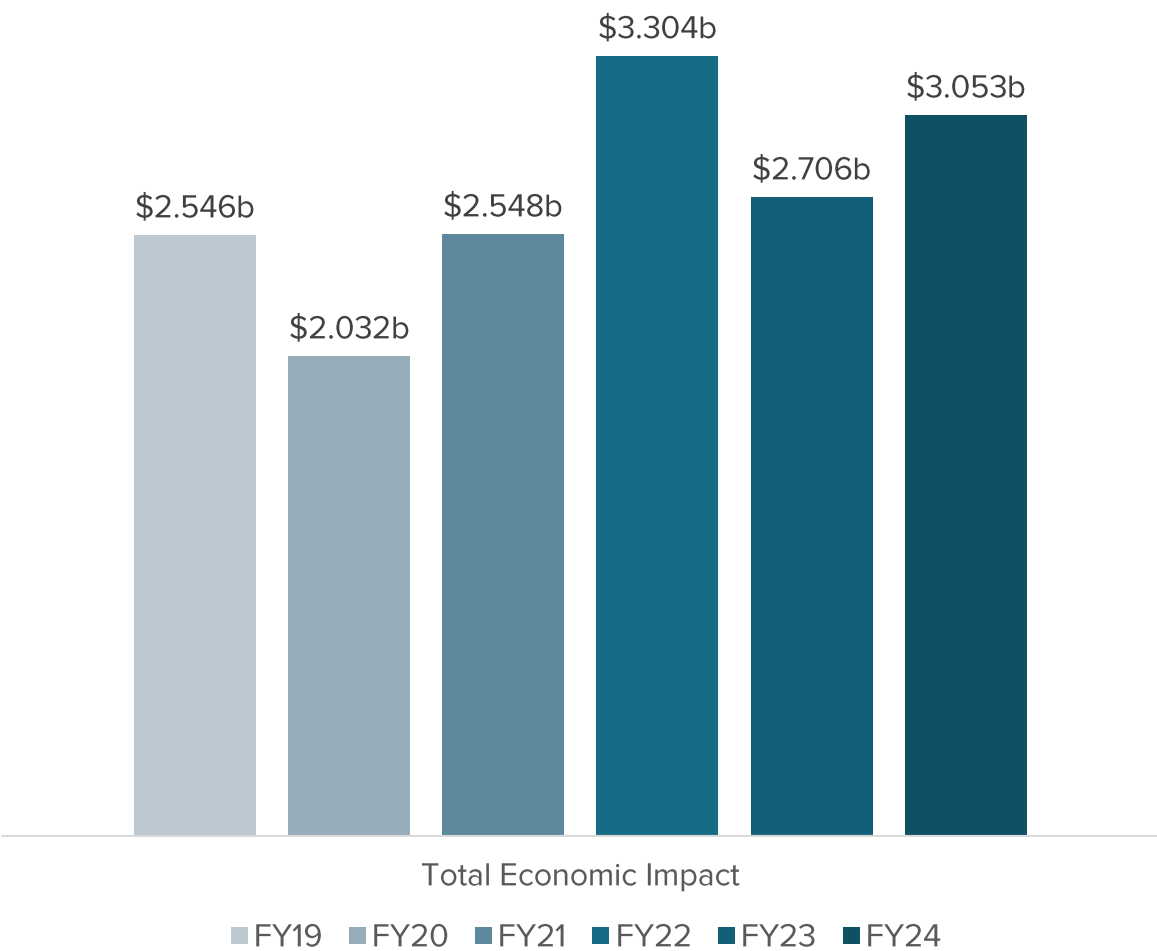
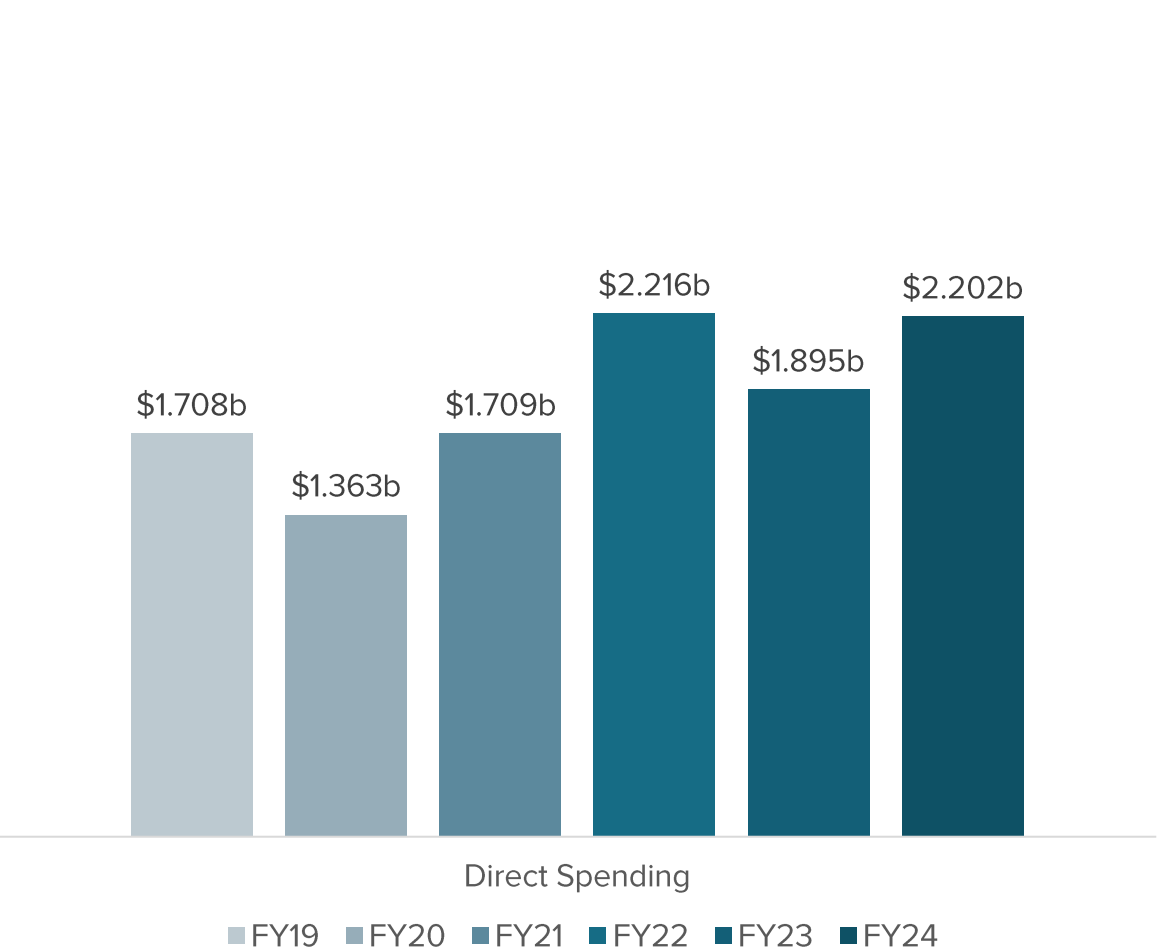
¹Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.

FYTD | 2019-2024 VISITATION & ROOM NIGHTS¹



¹ Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.

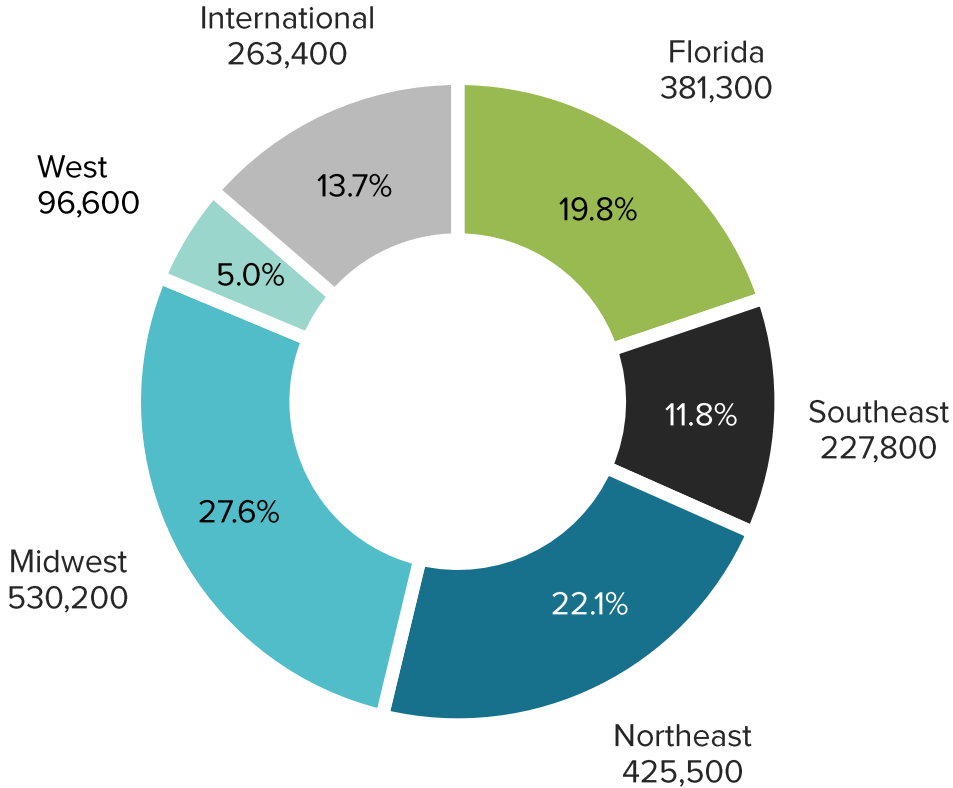
FYTD | 2019-2024 SPENDING & ECONOMIC IMPACT¹



¹ Sources: STR data, DSG Occupancy Study data, and AllTheRooms data.

FYTD | VISITOR ORIGIN

Region	FYTD 2023		FYTD 2024		Percent Change (±Δ%)	
	# Visitors	% Share	# Visitors	% Share	# Visitors	% Share
Florida	465,900	26.2%	381,300	19.8%	-18.2%	-24.5%
Southeast	165,900	9.4%	227,800	11.8%	37.3%	26.7%
Northeast	360,200	20.3%	425,500	22.1%	18.1%	9.0%
Midwest	502,700	28.3%	530,200	27.6%	5.5%	-2.7%
West	89,000	5.0%	96,600	5.0%	8.5%	0.2%
Canada	81,700	4.6%	98,400	5.1%	20.4%	11.1%
Europe	63,800	3.6%	112,200	5.8%	75.9%	62.3%
C/S America	25,600	1.4%	30,400	1.6%	18.8%	9.6%
Other	21,400	1.2%	22,400	1.2%	4.7%	-3.4%
Total	1,776,200	100.0%	1,924,800	100.0%		

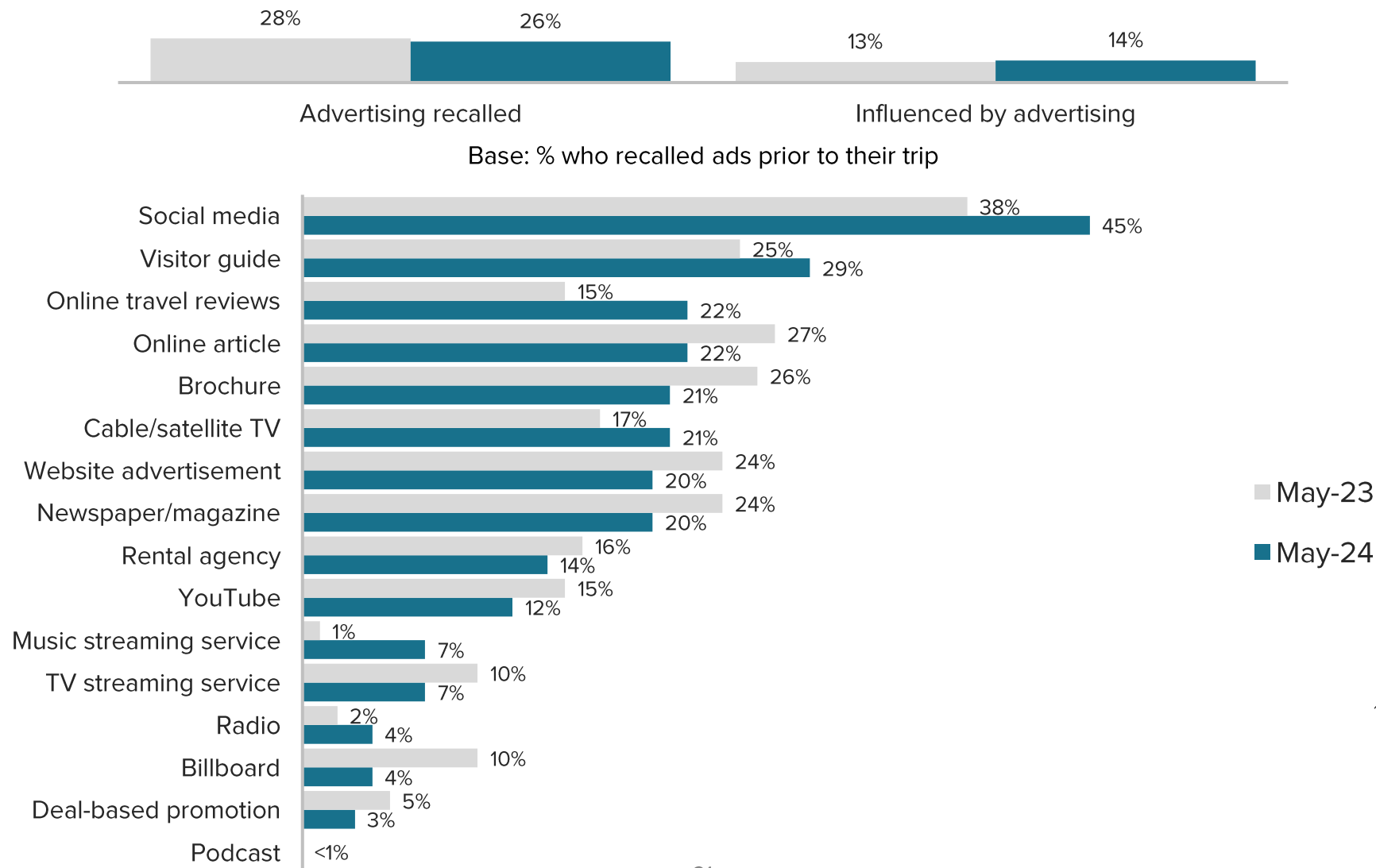




3a

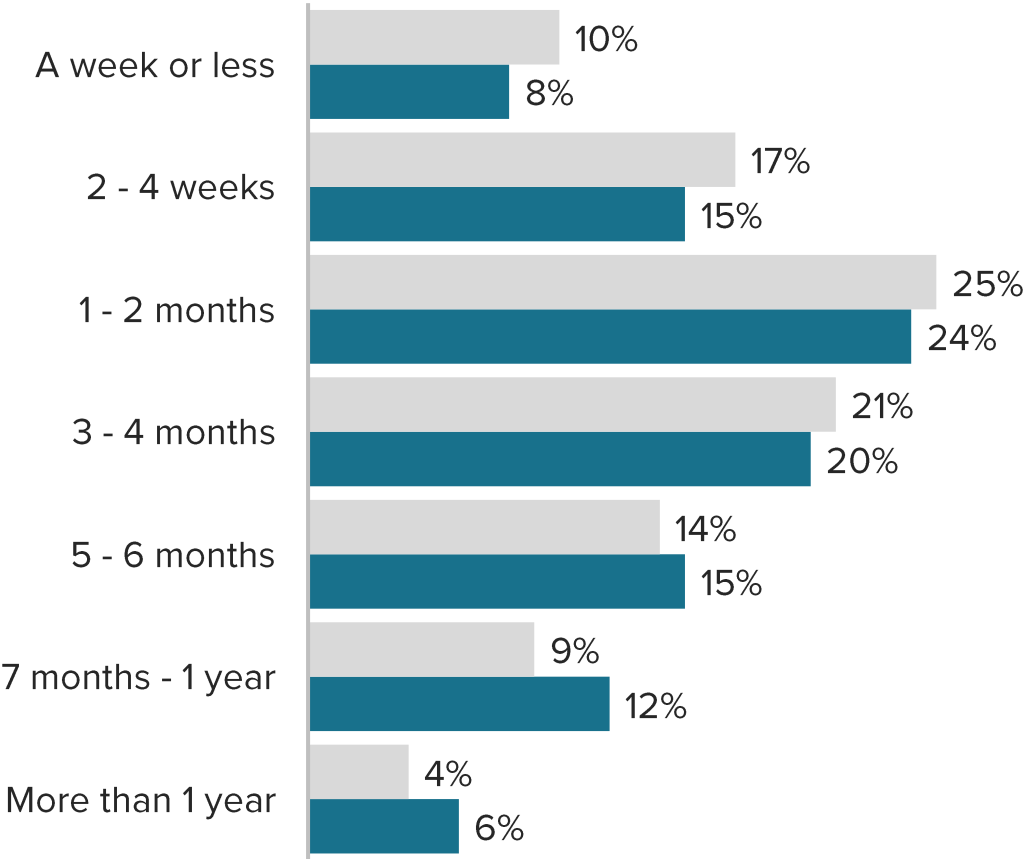
DETAILED FINDINGS:
PRE-VISIT

DETAILED FINDINGS | ADVERTISING RECALL¹



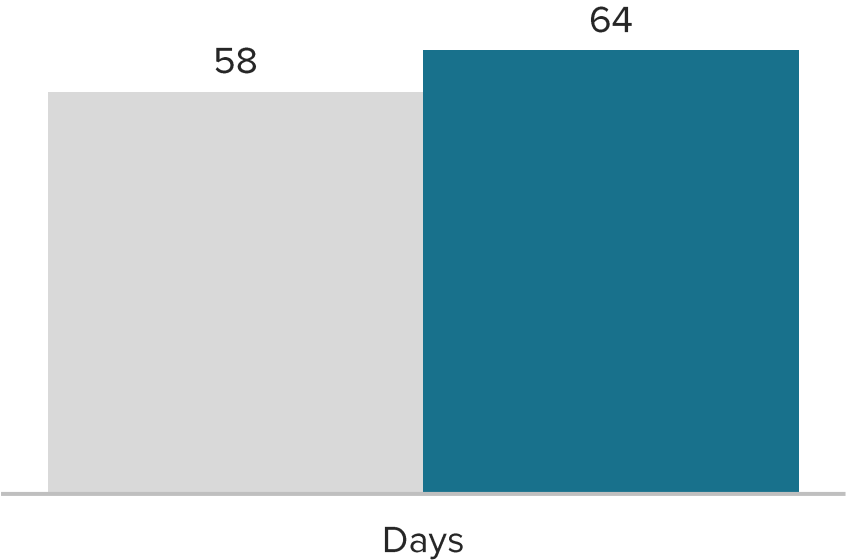
¹Multiple responses permitted.

DETAILED FINDINGS | TRIP PLANNING CYCLE

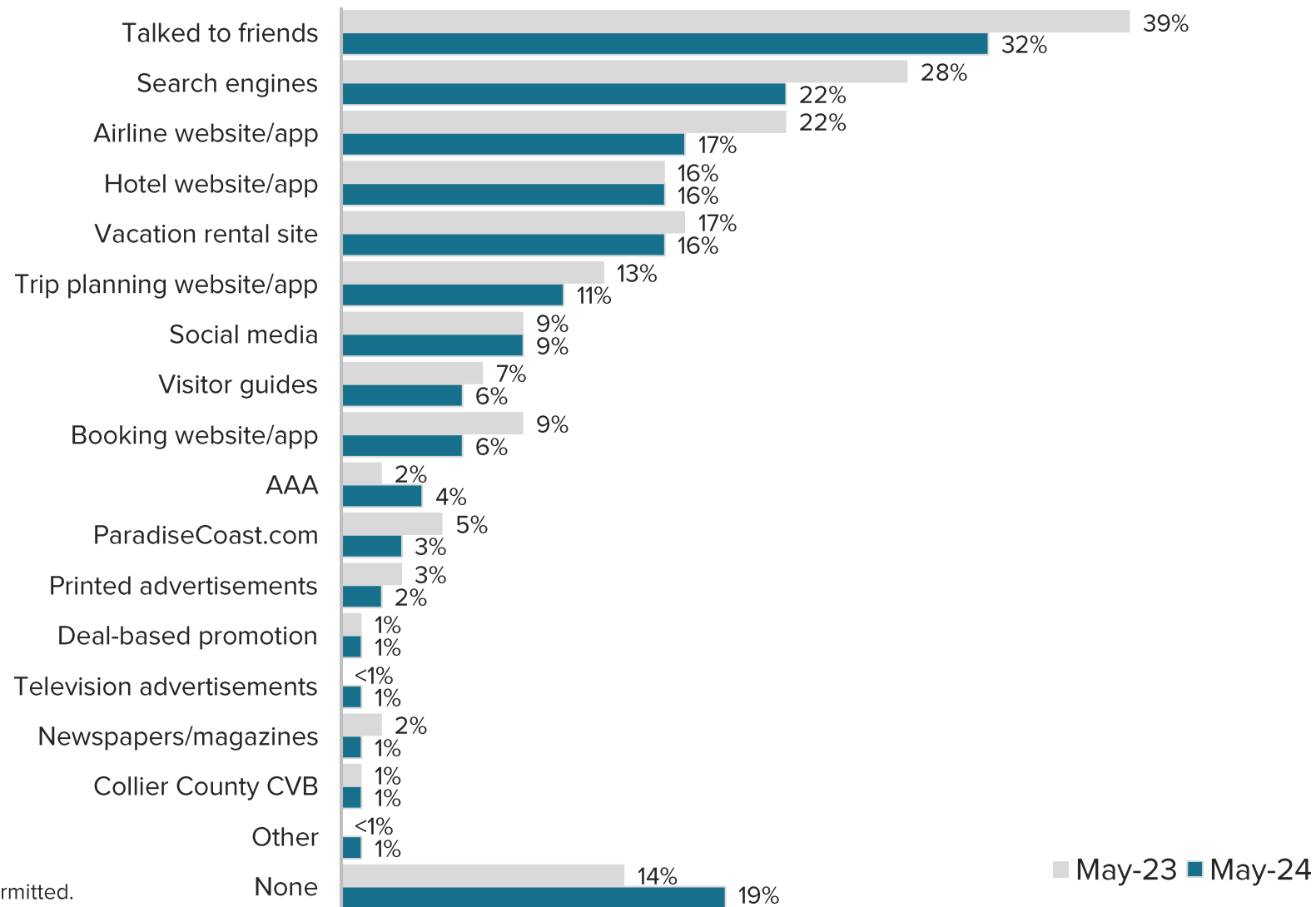


■ May-23 ■ May-24

Median Trip Planning Time

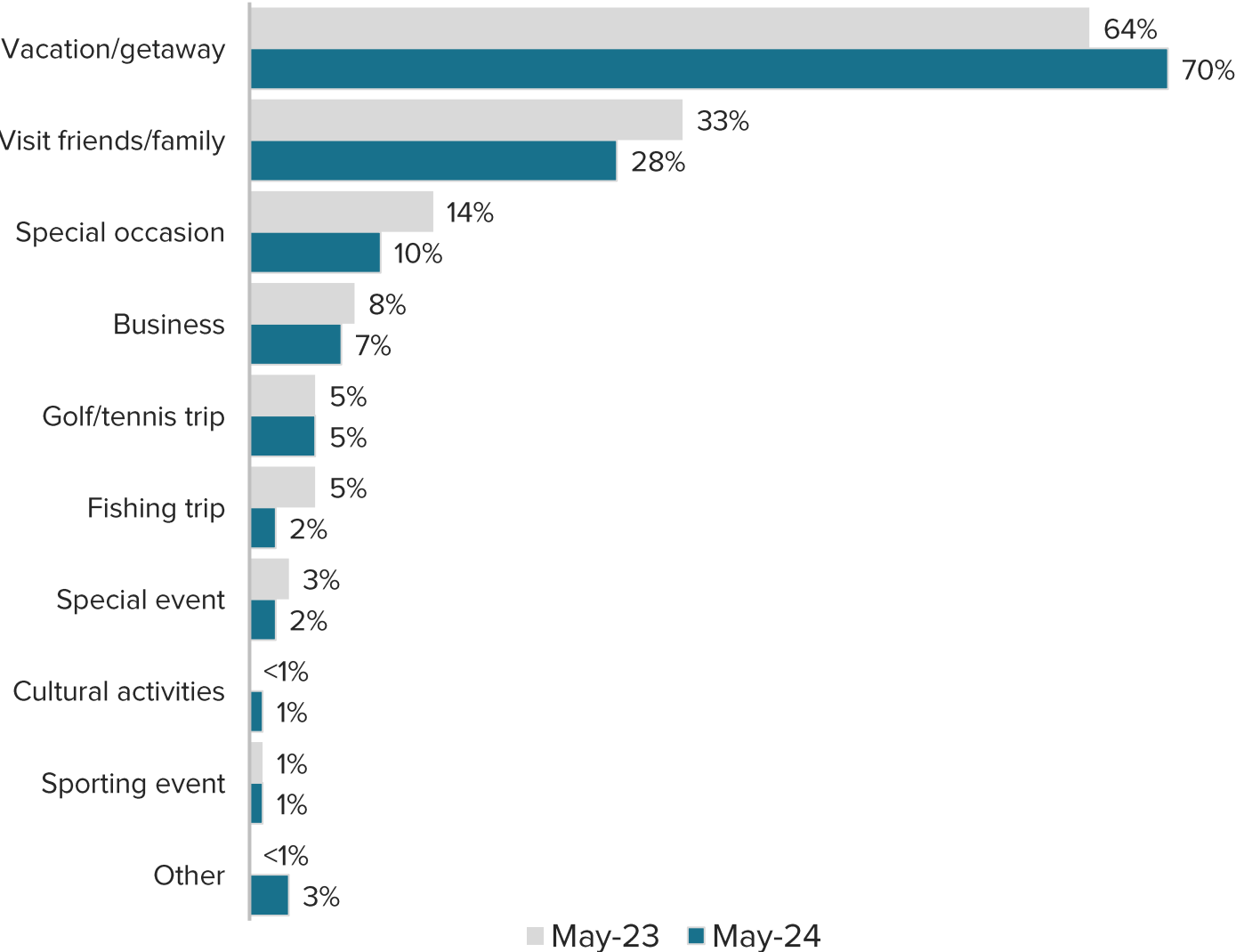


DETAILED FINDINGS | TRIP PLANNING SOURCES¹

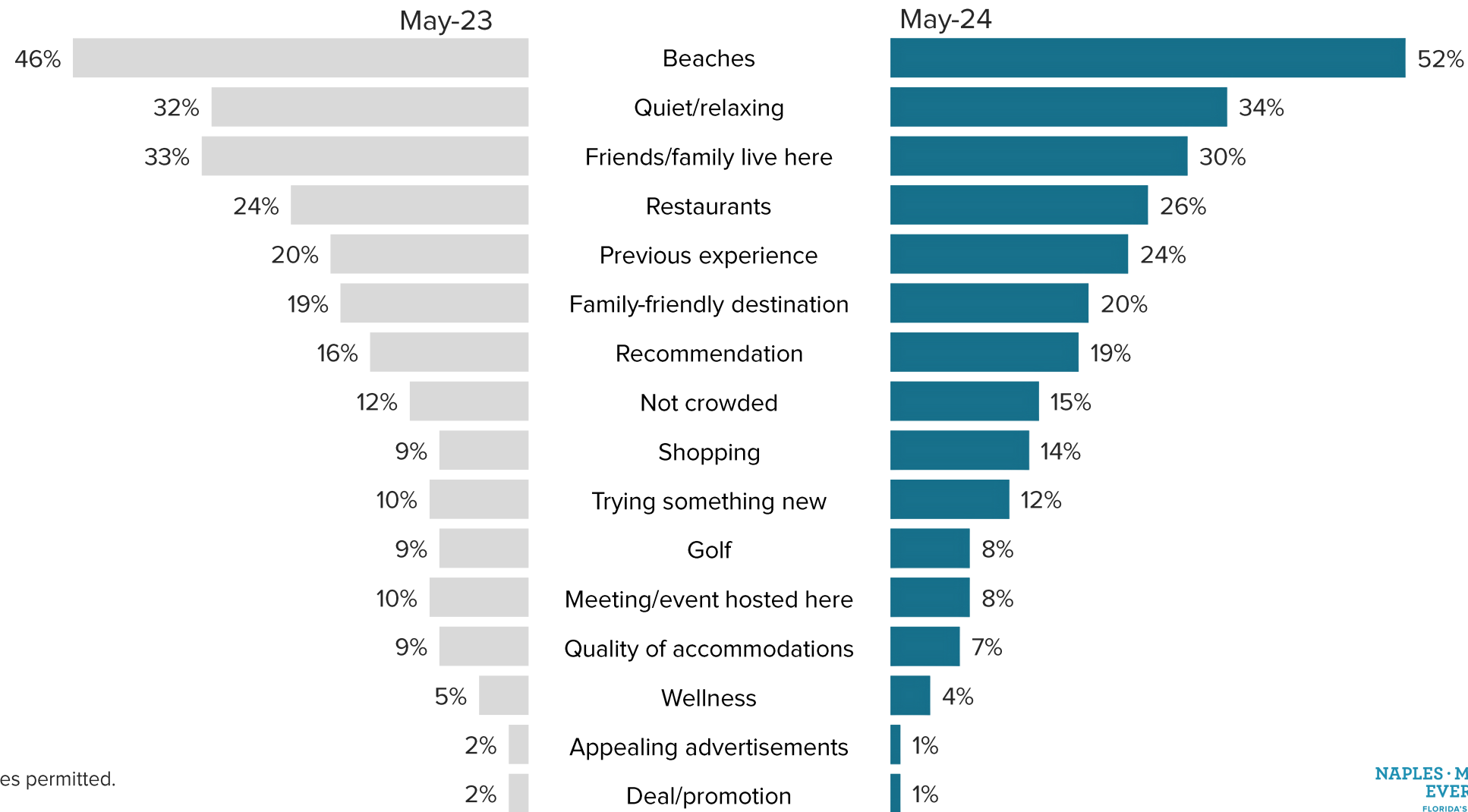


¹ Multiple responses permitted.

DETAILED FINDINGS | REASONS FOR VISITING¹

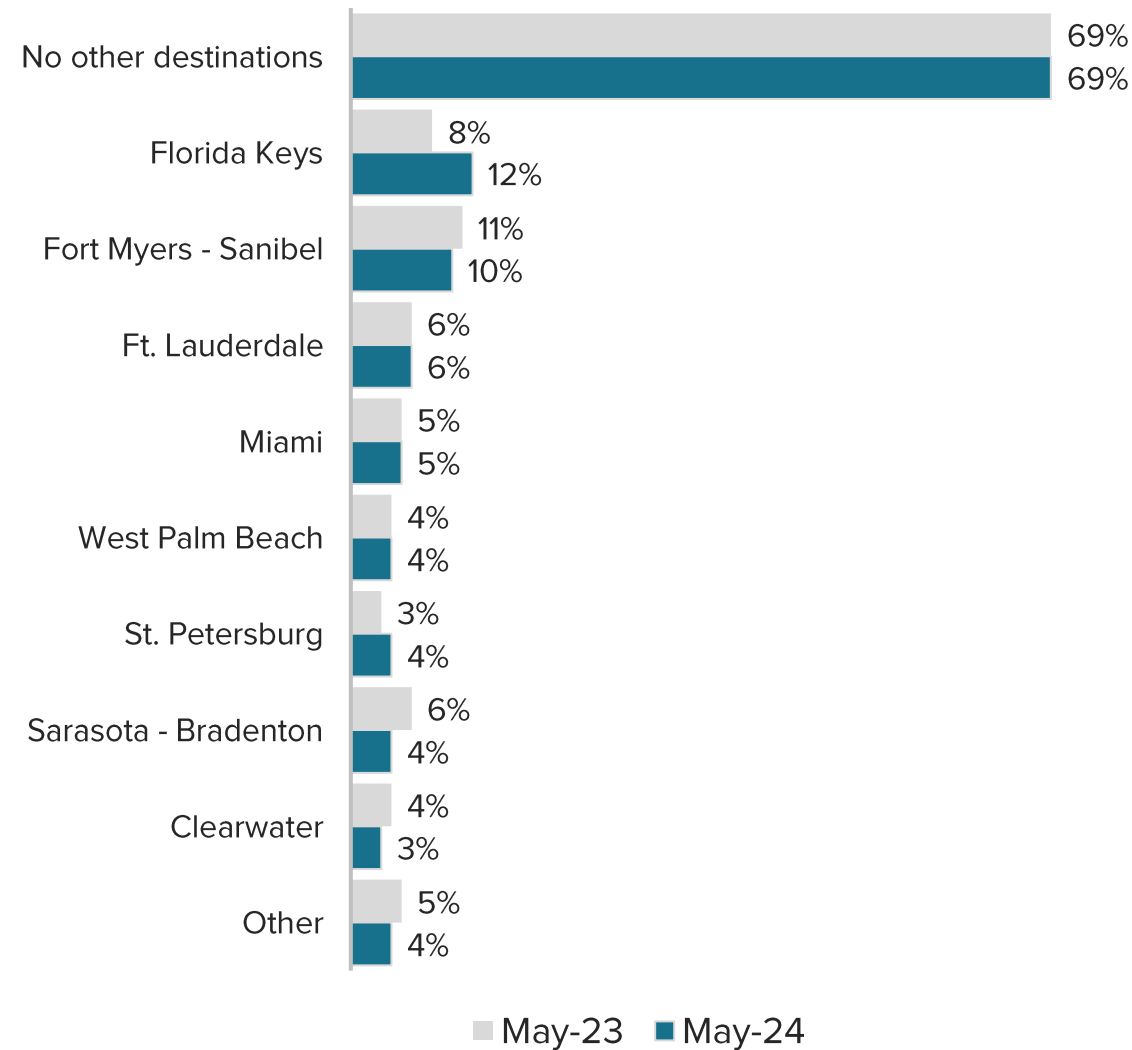


¹Multiple responses permitted.



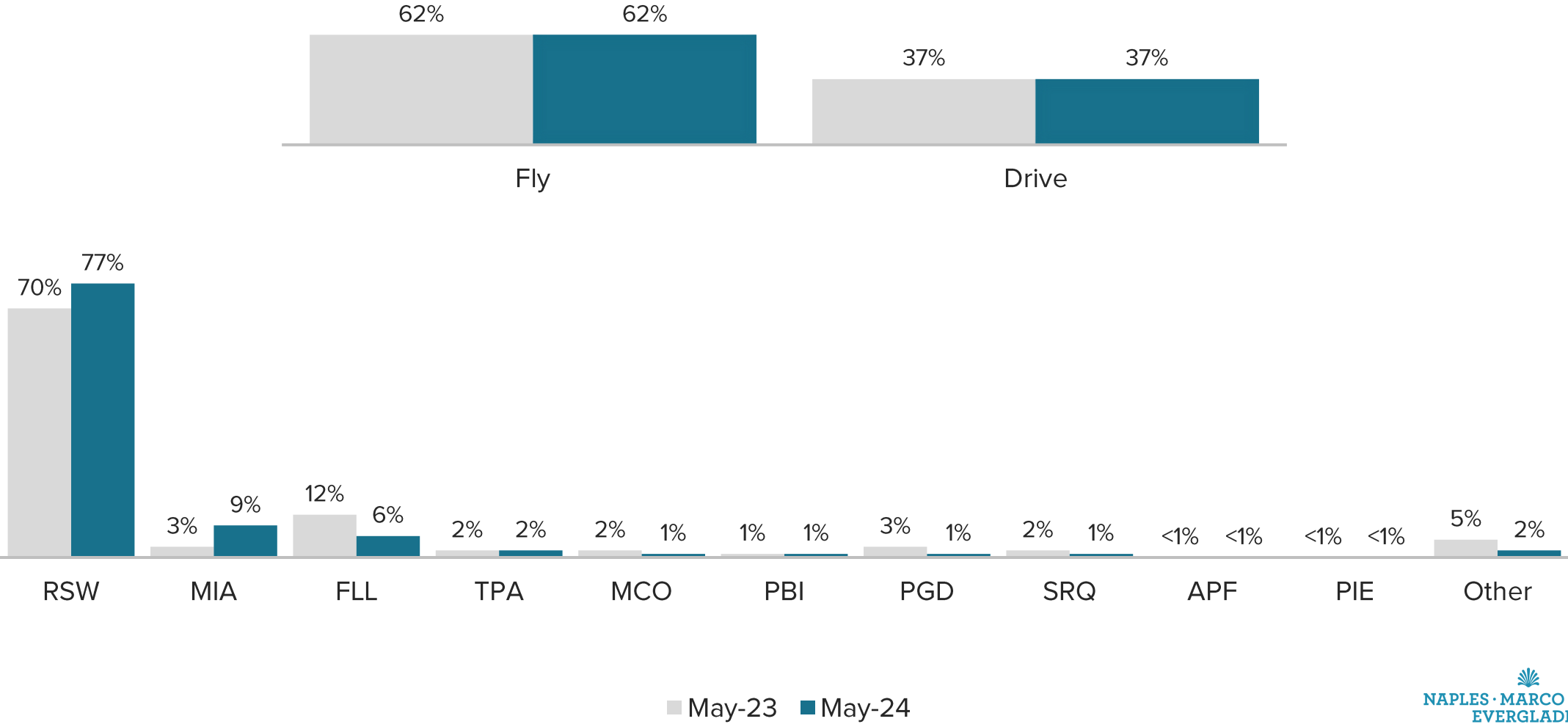
¹Multiple responses permitted.

DETAILED FINDINGS | DESTINATIONS CONSIDERED¹



¹Multiple responses permitted.

DETAILED FINDINGS | TRANSPORTATION

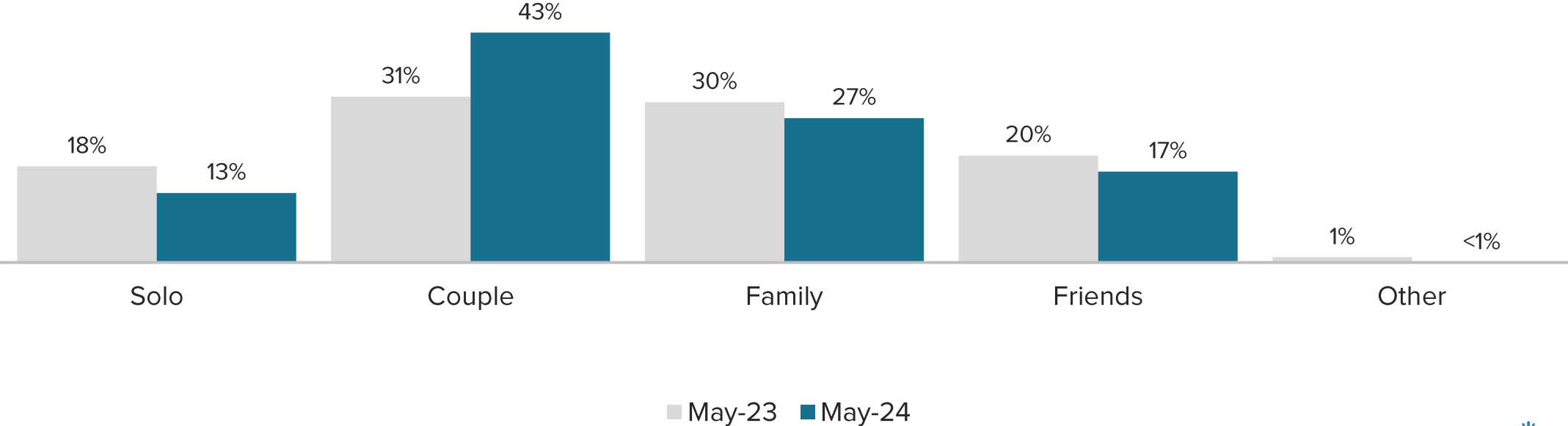


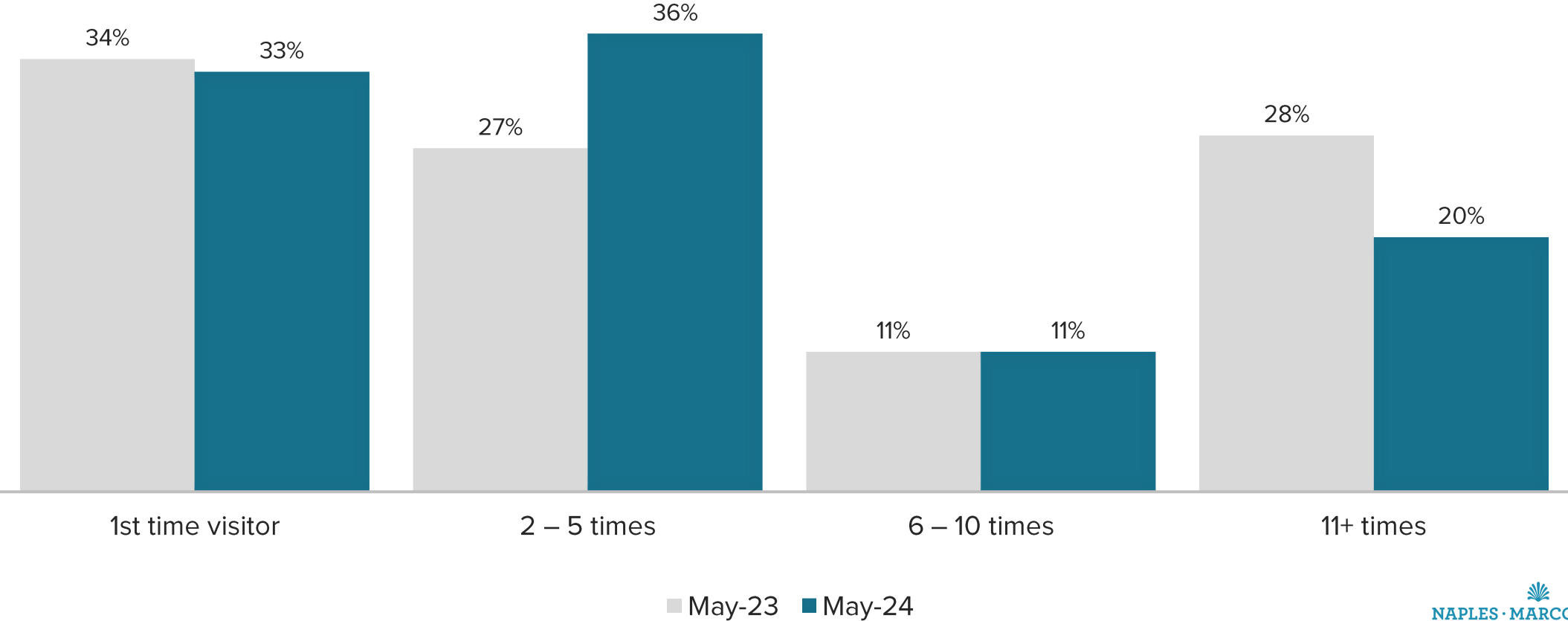


3b

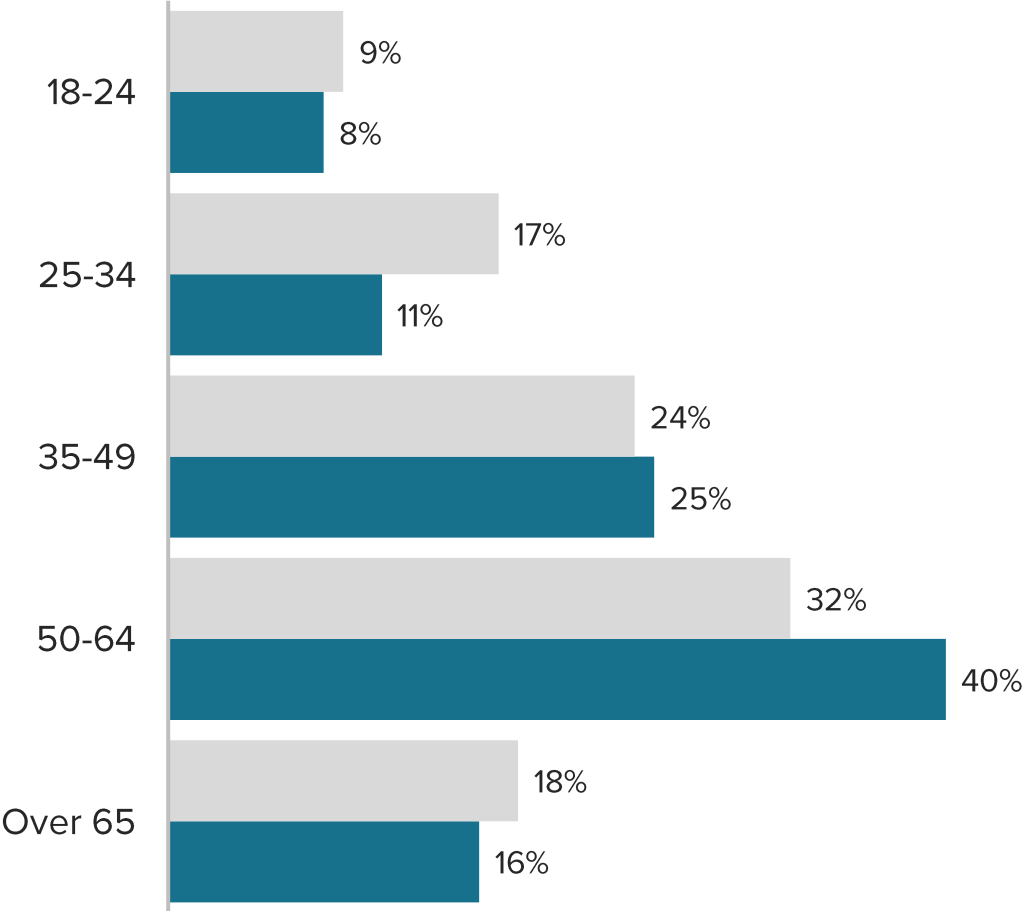
DETAILED FINDINGS:
TRAVEL PARTY
PROFILE

DETAILED FINDINGS | TRAVEL PARTY TYPE



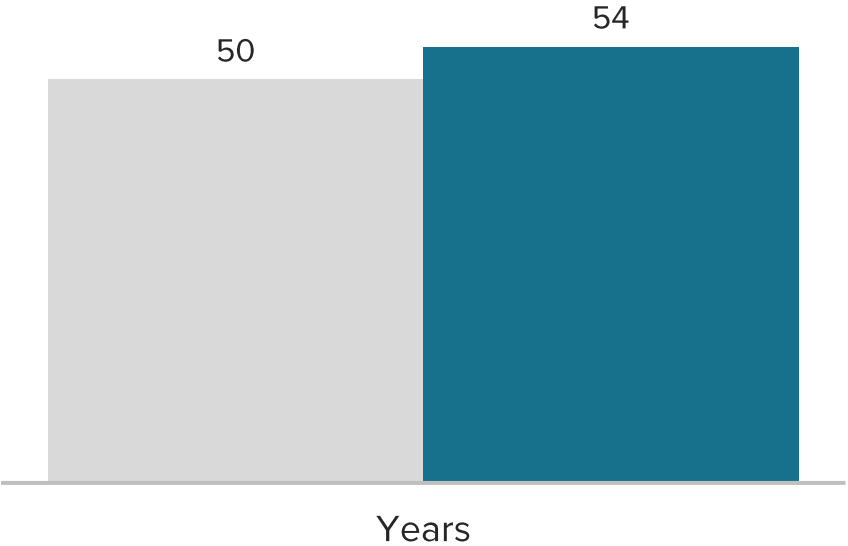


DETAILED FINDINGS | VISITOR AGES

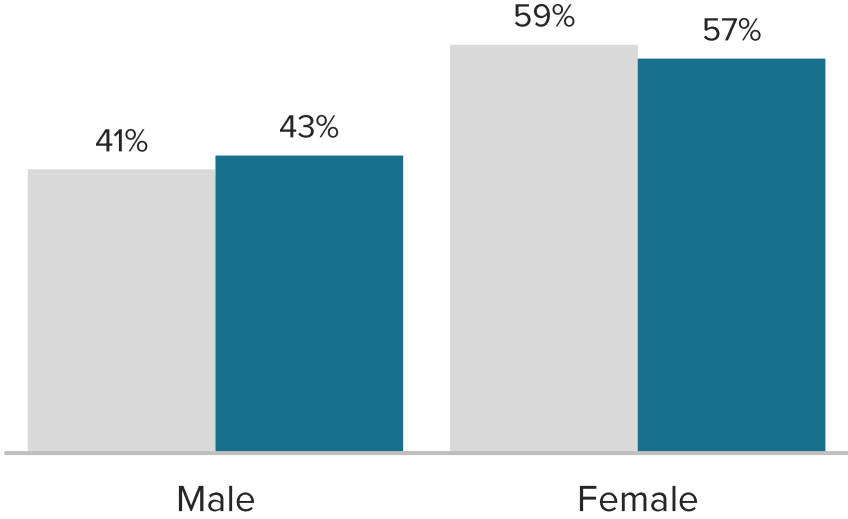
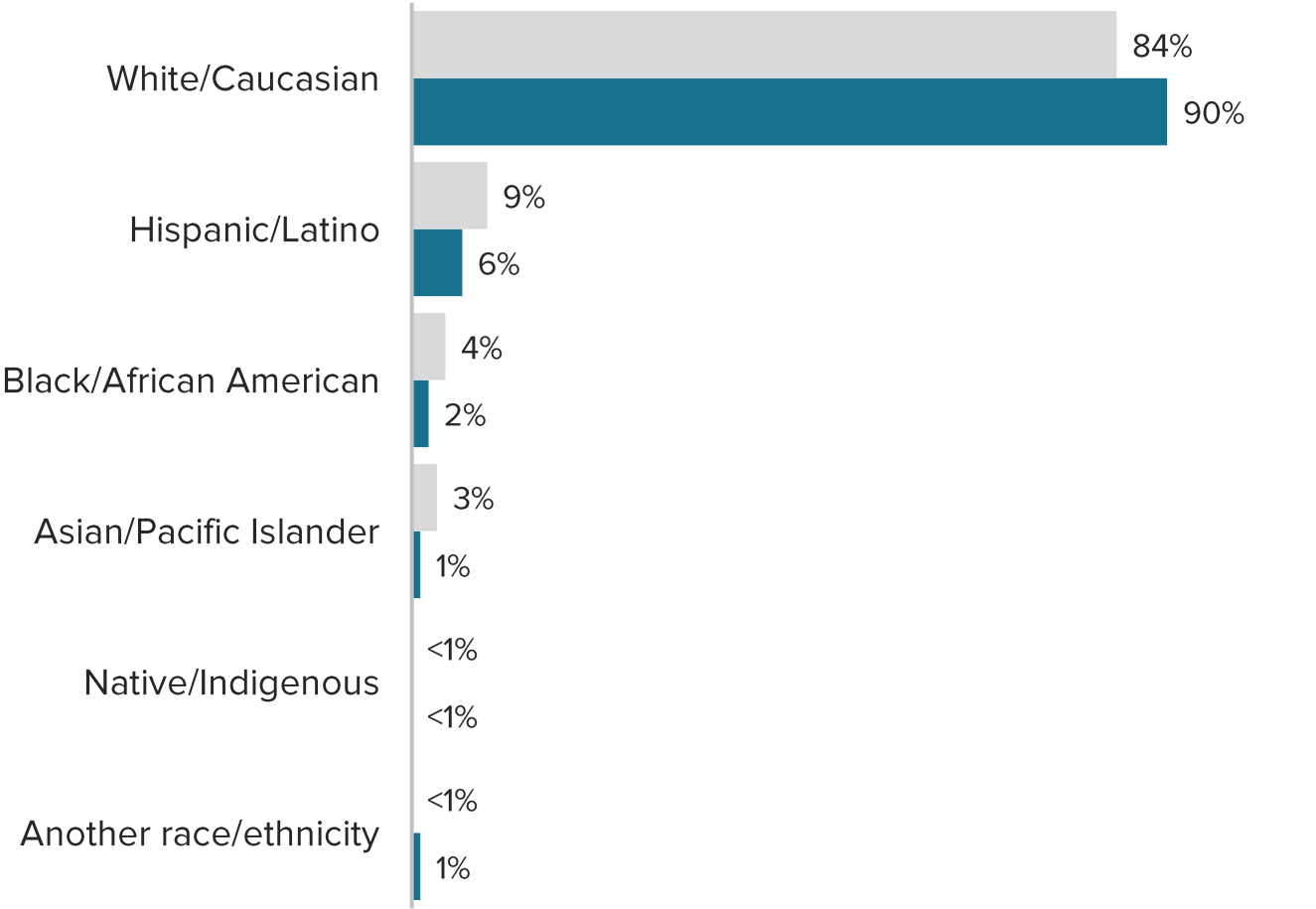


■ May-23 ■ May-24

Median Age

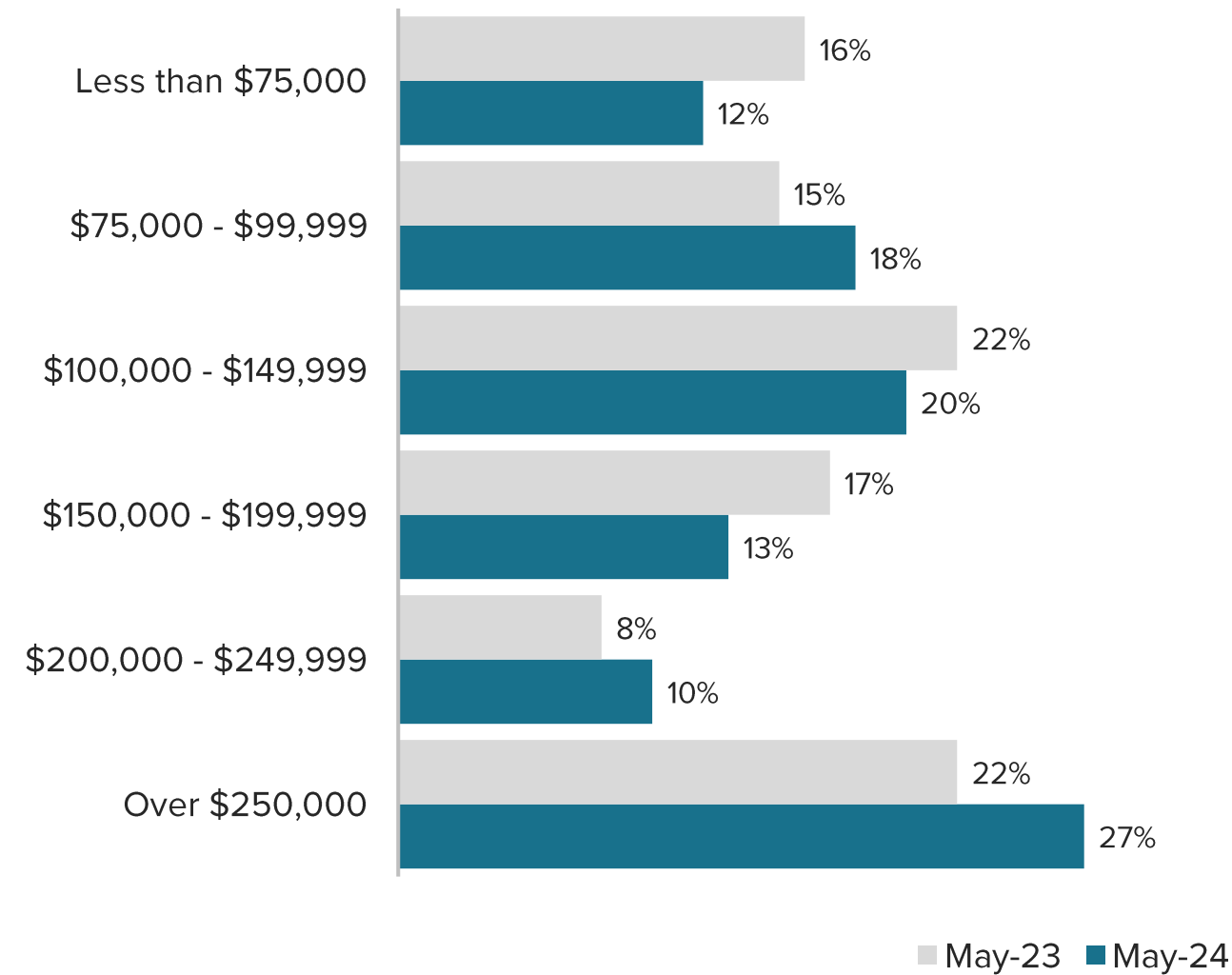


DETAILED FINDINGS | VISITOR RACE & GENDER¹

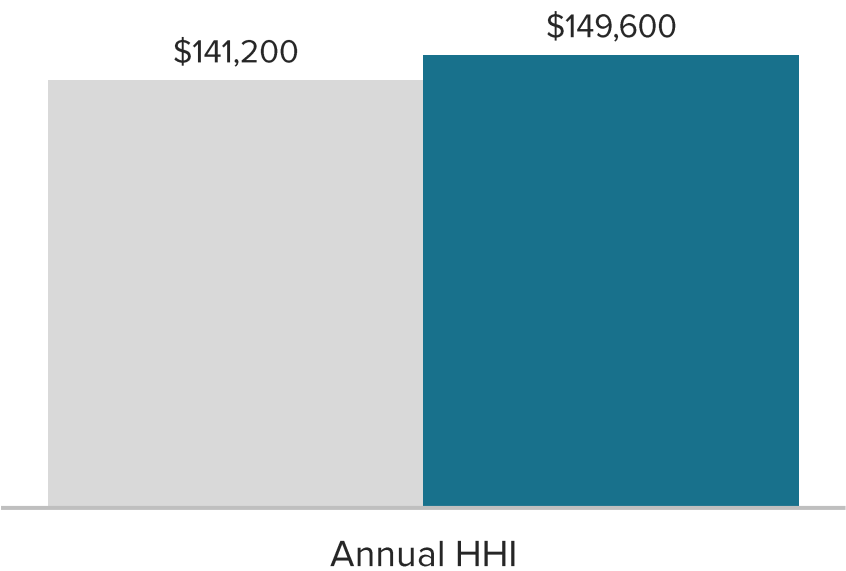


¹ Of person interviewed. Females are generally more likely to agree to participate in survey research.

■ May-23 ■ May-24



Median Household Income



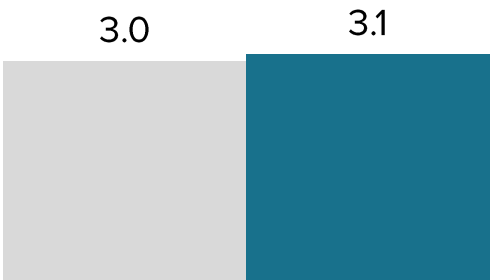


3c

DETAILED FINDINGS:
TRIP
EXPERIENCE

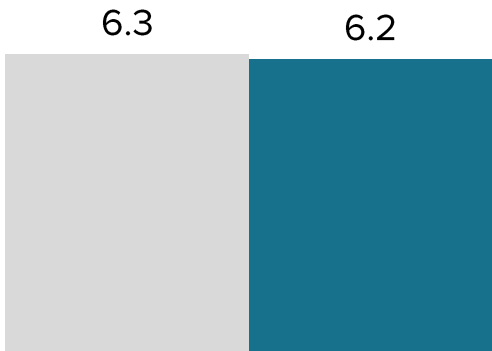
TRAVEL PARTY SIZE

3.1

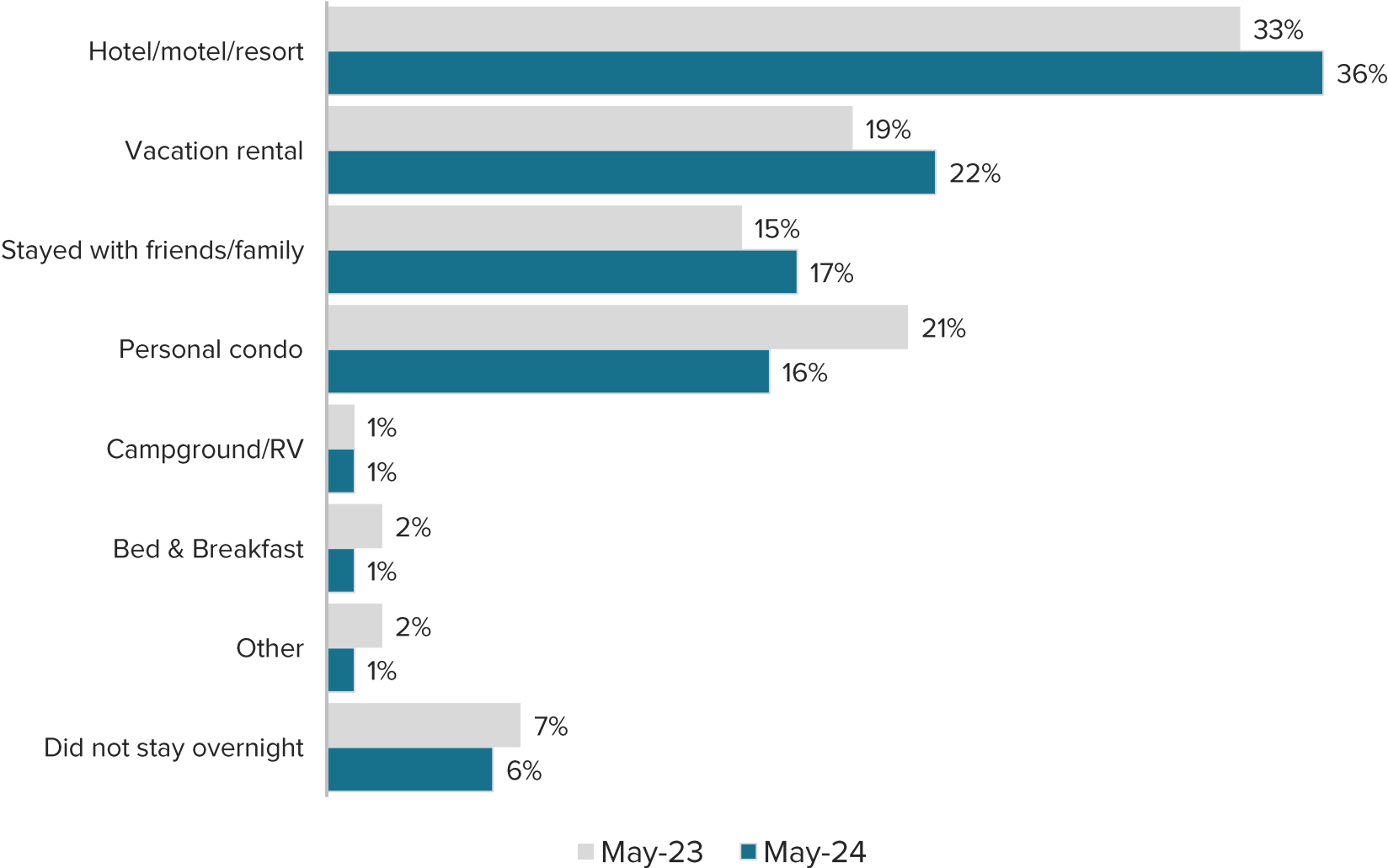


NIGHTS STAYED

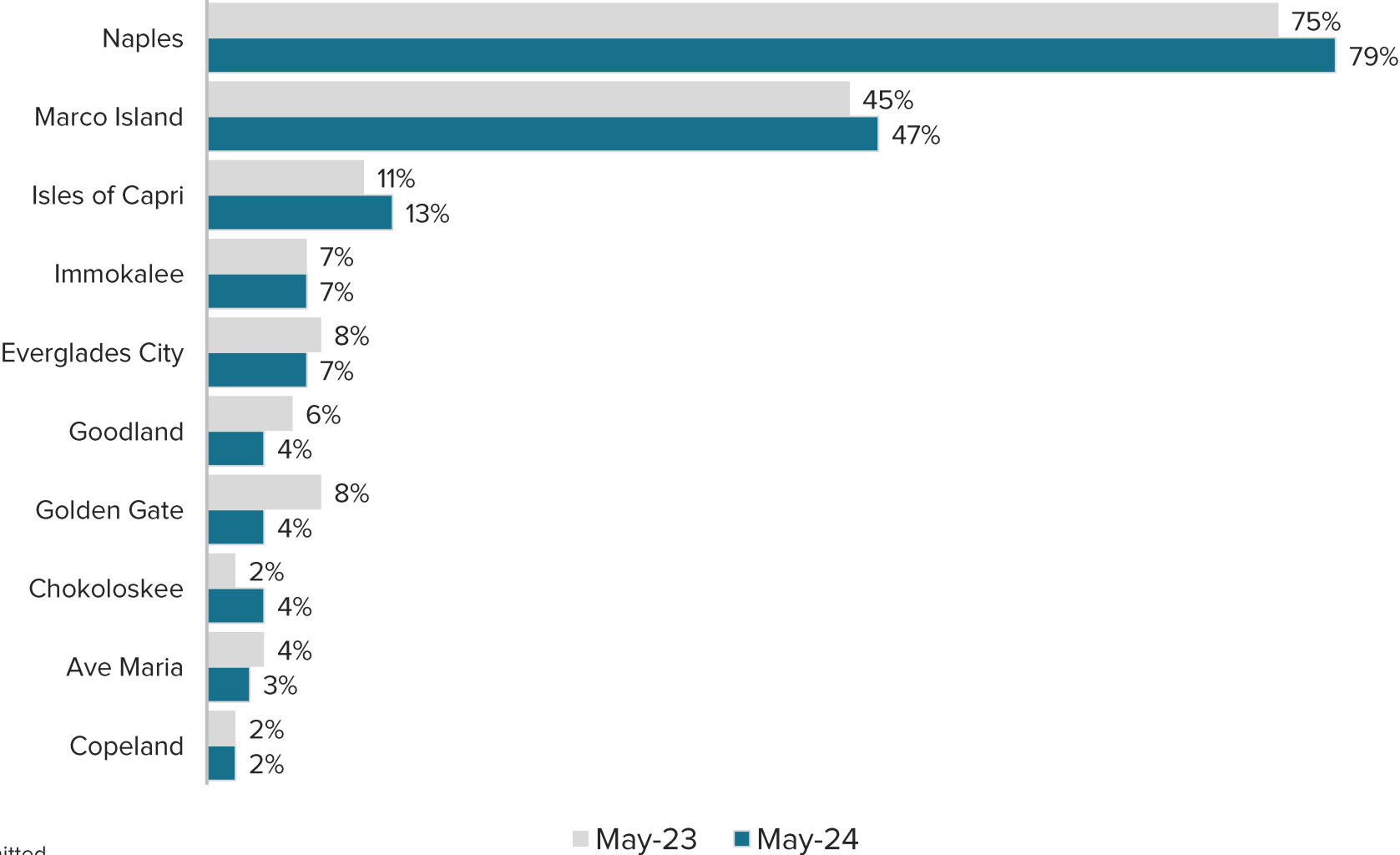
6.2



■ May-23 ■ May-24

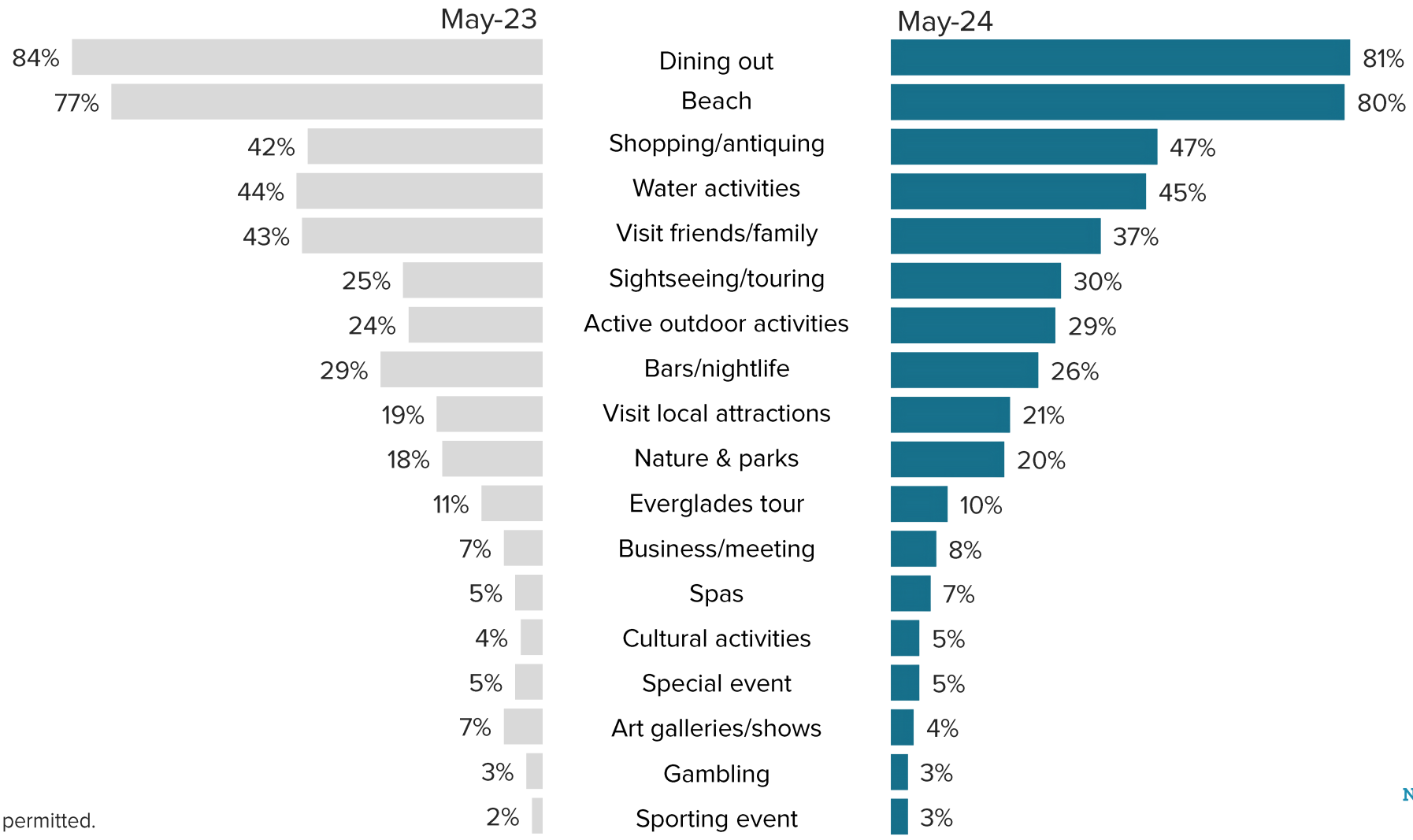


DETAILED FINDINGS | AREAS VISITED¹



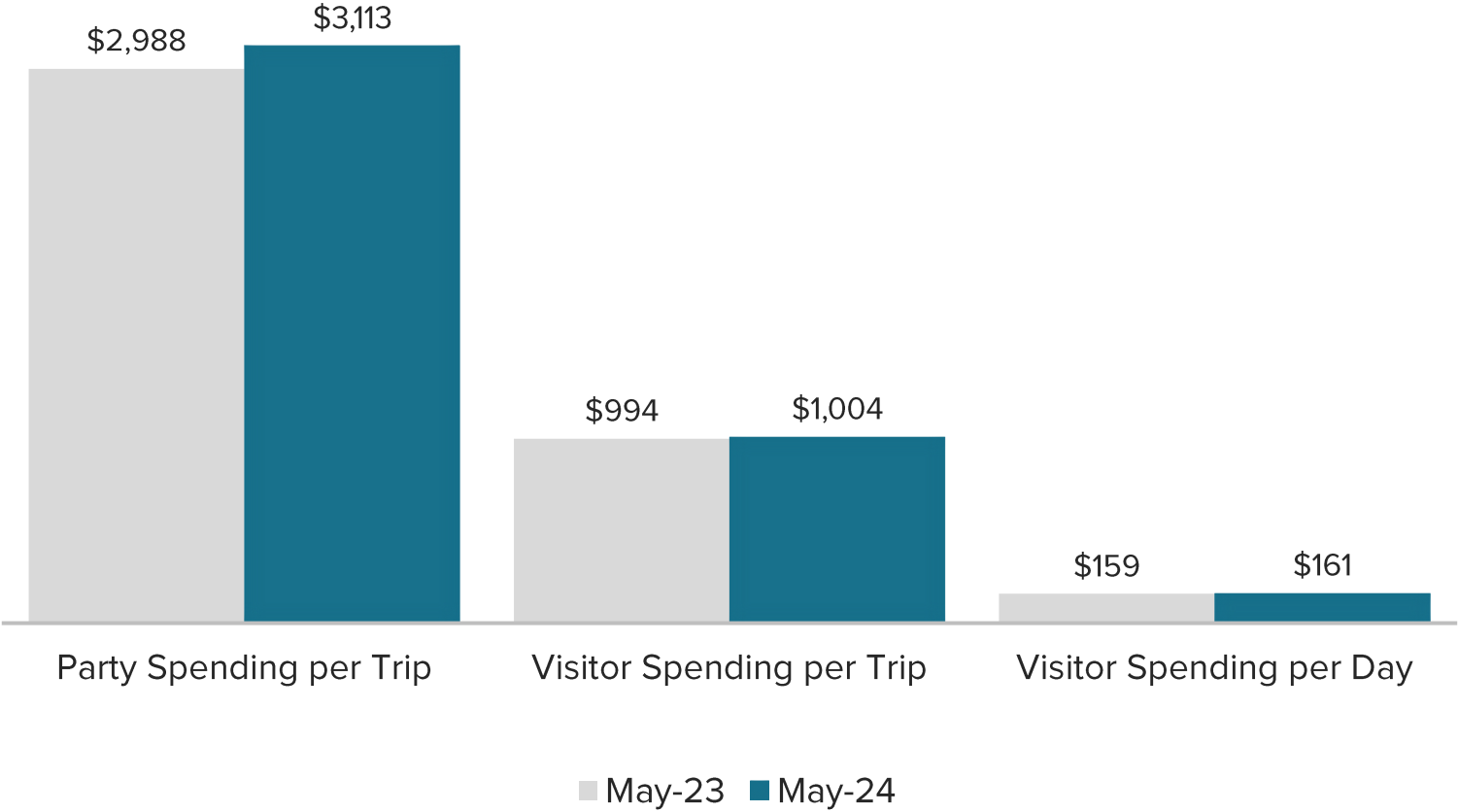
¹Multiple responses permitted.

DETAILED FINDINGS | TRIP ACTIVITIES¹



¹Multiple responses permitted.

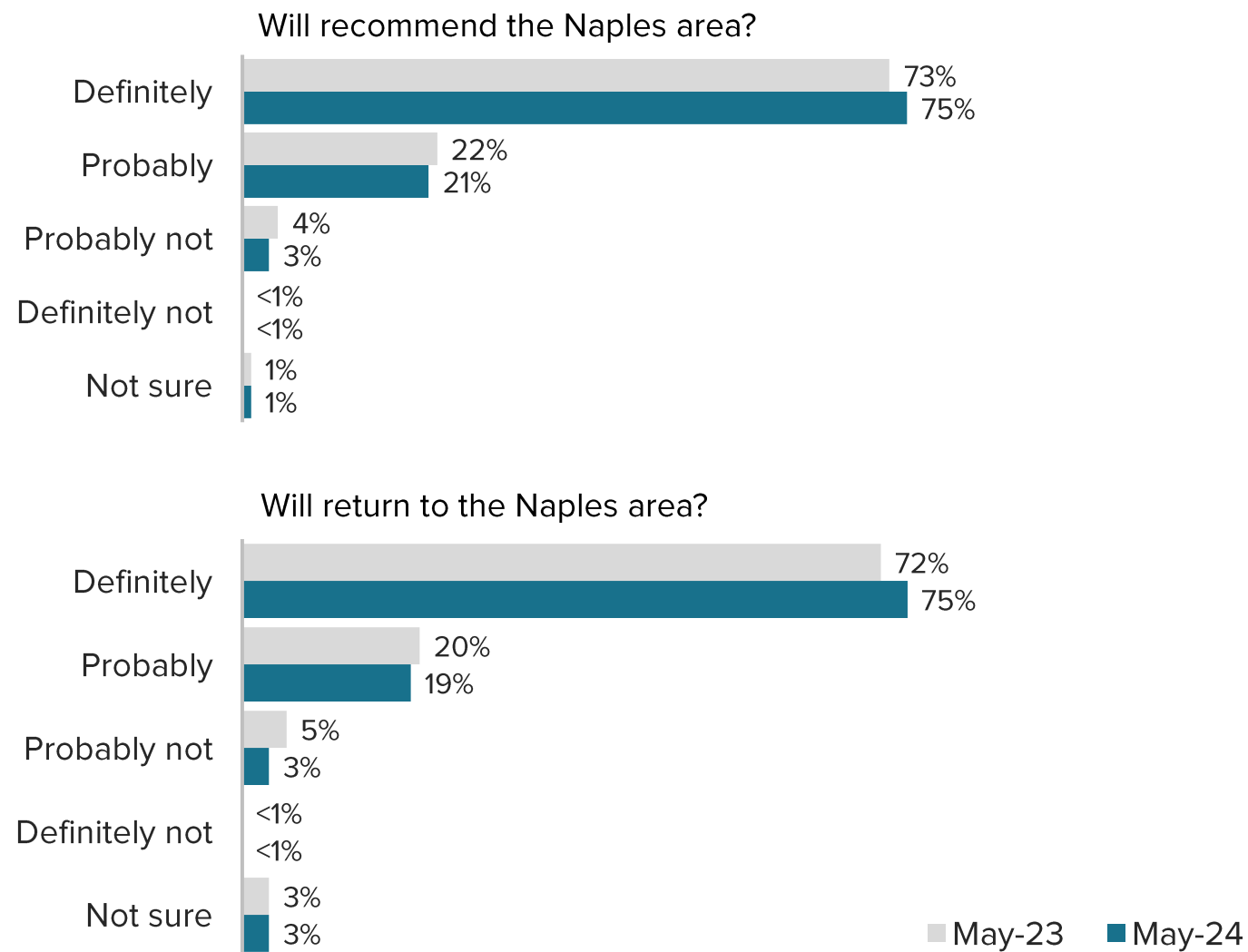
DETAILED FINDINGS | VISITOR SPENDING



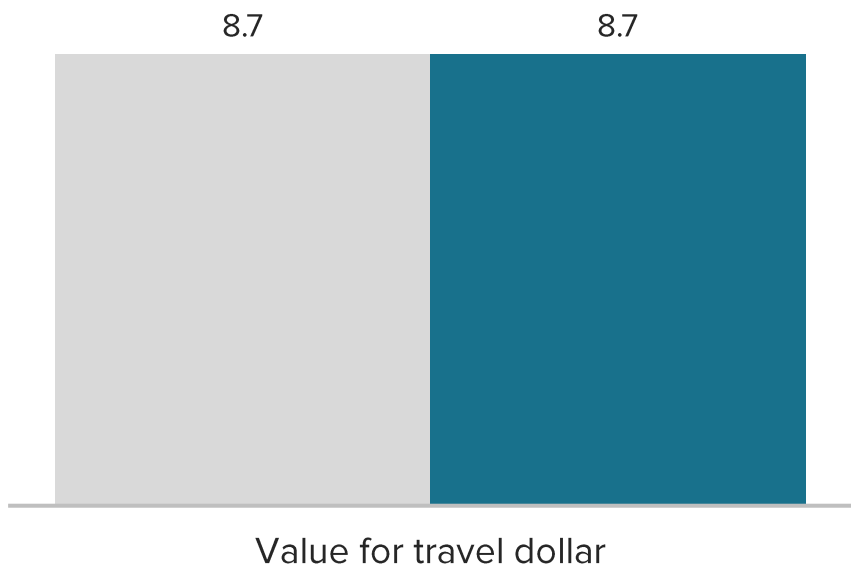


3d

DETAILED FINDINGS:
POST-TRIP
EVALUATION



VALUE FOR TRAVEL DOLLAR^{1,2}



¹10-point scale where 10 is “excellent” and 1 is “poor”.
² All visitors who gave a rating of 6 or below cited high prices as their primary reason for giving lower ratings.



4a

MONTHLY
DESTINATION
COMPARISONS

DESTINATION COMPARISONS | OCCUPANCY

	Occupancy Rate (%)				Demand (Room Nights)				Δ% in Occupancy Rate from May 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	65.4%	9.7%	0.2%	75.2%	211,447	31,476	487	243,410	4.6%	-2.3%	0.8%	3.7%
Clearwater	60.0%	14.4%	0.0%	74.4%	168,588	40,490	0	209,078	3.4%	11.5%	0.0%	4.9%
Miami	57.6%	12.0%	3.8%	73.3%	1,162,573	241,349	76,419	1,480,341	8.0%	1.0%	-1.0%	6.3%
St. Petersburg	55.4%	14.8%	0.6%	70.9%	196,533	52,431	2,237	251,201	2.9%	-2.6%	26.8%	1.9%
Ft. Lauderdale	55.9%	12.7%	2.0%	70.6%	671,544	152,899	23,848	848,292	5.4%	3.4%	-26.6%	3.8%
Sarasota	55.9%	9.6%	1.3%	66.8%	213,126	36,599	4,994	254,720	-2.8%	35.5%	5.2%	1.5%
Palm Beach	50.6%	14.1%	1.4%	66.1%	297,213	82,799	8,215	388,227	5.0%	-11.4%	-6.9%	0.8%
Naples	43.1%	21.4%	0.0%	64.5%	103,357	51,220	30	154,607	-4.0%	-0.2%	-24.9%	-2.8%
Fort Myers	47.5%	9.7%	4.1%	61.4%	172,402	35,267	14,811	222,480	-10.7%	-22.2%	28.1%	-11.0%

¹Metrics provided by STR.

² Transient bookings include rooms sold to individuals or groups occupying less than 10 rooms per night.

³ Group bookings include bookings of 10 rooms or more per night, sold pursuant to a signed agreement.

⁴ Contract bookings include a consistent block of rooms committed at stipulated contract rates for an extended period longer than 30 days, with payment guaranteed regardless of use, such as for airline crews and long-term guests.

DESTINATION COMPARISONS | ROOM RATES

	Average Daily Rate (\$)				Δ% in ADR from May 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$347.79	\$347.46	\$241.84	\$347.54	2.1%	4.8%	-7.7%	2.5%
Naples	\$290.16	\$298.89	\$232.95	\$293.04	19.5%	15.0%	-19.2%	18.0%
Palm Beach	\$214.85	\$283.86	\$108.51	\$227.32	-0.6%	13.7%	22.2%	2.7%
Miami	\$211.81	\$284.73	\$123.26	\$219.13	-3.3%	0.8%	11.5%	-2.1%
Clearwater	\$206.14	\$183.68	\$0.00	\$201.79	1.2%	1.9%	0.0%	1.2%
St. Petersburg	\$195.64	\$168.33	\$123.74	\$189.30	-1.1%	6.7%	15.8%	0.5%
Sarasota	\$170.50	\$214.79	\$116.26	\$175.80	-1.9%	-1.7%	20.8%	-0.8%
Ft. Lauderdale	\$165.87	\$215.69	\$122.14	\$173.62	-1.9%	0.5%	12.5%	-0.7%
Fort Myers	\$148.13	\$167.15	\$113.58	\$148.84	6.5%	-4.3%	14.1%	3.5%

¹ Metrics provided by STR.

² Transient bookings include rooms sold to individuals or groups occupying less than 10 rooms per night.

³ Group bookings include bookings of 10 rooms or more per night, sold pursuant to a signed agreement.

⁴ Contract bookings include a consistent block of rooms committed at stipulated contract rates for an extended period longer than 30 days, with payment guaranteed regardless of use, such as for airline crews and long-term guests.

DESTINATION COMPARISONS | ROOM REVENUE

	Revenue per Available Room (\$)				Revenue (Millions of Dollars)				Δ% in RevPAR from May 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$227.29	\$33.80	\$0.36	\$261.46	\$73.540	\$10.937	\$0.118	\$84.595	6.9%	2.3%	-6.9%	6.2%
Naples	\$125.10	\$63.86	\$0.03	\$188.99	\$29.990	\$15.309	\$0.007	\$45.306	14.7%	14.8%	-39.4%	14.7%
Miami	\$121.96	\$34.03	\$4.67	\$160.66	\$246.250	\$68.720	\$9.420	\$324.390	4.5%	1.8%	10.4%	4.1%
Palm Beach	\$108.79	\$40.04	\$1.52	\$150.35	\$63.856	\$23.503	\$0.891	\$88.251	4.3%	0.7%	13.7%	3.4%
Clearwater	\$123.73	\$26.48	\$0.00	\$150.20	\$34.753	\$7.437	\$0.000	\$42.191	4.6%	13.6%	0.0%	6.1%
St. Petersburg	\$108.46	\$24.89	\$0.78	\$134.14	\$38.451	\$8.826	\$0.277	\$47.553	1.8%	4.0%	46.9%	2.4%
Ft. Lauderdale	\$92.66	\$27.43	\$2.42	\$122.52	\$111.391	\$32.979	\$2.913	\$147.283	3.4%	3.9%	-17.4%	3.0%
Sarasota	\$95.26	\$20.61	\$1.52	\$117.39	\$36.339	\$7.861	\$0.581	\$44.780	-4.6%	33.1%	27.0%	0.7%
Fort Myers	\$70.43	\$16.26	\$4.64	\$91.32	\$25.538	\$5.895	\$1.682	\$33.115	-5.0%	-25.5%	46.1%	-7.9%

¹Metrics provided by STR.

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4b

CALENDAR YTD
DESTINATION
COMPARISONS

DESTINATION COMPARISONS | CYTD OCCUPANCY



	Occupancy Rate (%)				Demand (Room Nights)				Δ% in Occupancy Rate from CYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	70.5%	10.7%	0.2%	81.4%	1,110,715	168,756	3,161	1,282,632	1.1%	-8.8%	-23.3%	-0.4%
Miami	61.1%	14.3%	4.2%	79.6%	6,030,973	1,412,699	414,268	7,857,940	5.3%	0.9%	-0.5%	4.2%
Ft. Lauderdale	61.3%	13.9%	2.5%	77.6%	3,592,828	815,187	145,036	4,553,051	1.8%	-1.1%	-18.3%	0.5%
Clearwater	57.9%	17.6%	0.0%	75.5%	789,962	240,084	0	1,030,046	-4.8%	0.8%	0.0%	-3.5%
Sarasota	57.7%	15.3%	1.5%	74.5%	1,071,115	283,830	27,442	1,382,387	-7.2%	17.4%	44.5%	-2.3%
Palm Beach	56.2%	15.7%	2.0%	73.9%	1,621,560	453,163	56,255	2,130,977	0.6%	-11.9%	5.2%	-2.2%
St. Petersburg	55.8%	17.3%	0.7%	73.8%	963,586	299,420	12,034	1,275,040	-1.1%	-7.0%	0.6%	-2.5%
Naples	50.9%	21.2%	0.1%	72.1%	585,281	243,226	882	829,389	-5.6%	3.1%	-54.2%	-3.3%
Fort Myers	53.4%	12.7%	6.0%	72.1%	929,878	220,780	104,506	1,255,164	-5.3%	-20.8%	33.2%	-6.3%

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DESTINATION COMPARISONS | CYTD ROOM RATES

	Average Daily Rate (\$)				Δ% in ADR from CYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$426.57	\$390.91	\$364.00	\$421.73	1.0%	-2.0%	1.7%	0.7%
Naples	\$430.72	\$374.63	\$272.99	\$414.10	22.1%	18.9%	31.2%	21.0%
Palm Beach	\$311.49	\$327.17	\$156.23	\$310.73	-3.5%	10.2%	20.0%	-0.4%
Miami	\$258.68	\$290.59	\$132.05	\$257.74	-2.3%	0.7%	14.2%	-1.2%
Clearwater	\$237.72	\$203.92	\$0.00	\$229.84	1.2%	4.2%	0.0%	1.6%
Sarasota	\$237.79	\$204.65	\$157.65	\$229.39	-0.5%	0.0%	28.9%	-1.0%
St. Petersburg	\$226.14	\$195.36	\$117.70	\$217.89	-3.3%	5.8%	9.5%	-1.3%
Ft. Lauderdale	\$207.27	\$249.50	\$155.64	\$213.18	-5.1%	3.0%	11.5%	-2.9%
Fort Myers	\$201.61	\$215.55	\$172.00	\$201.60	-1.8%	-1.6%	31.4%	-1.1%

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DESTINATION COMPARISONS | CYTD ROOM REVENUE



	Revenue per Available Room (\$)				Revenue (Millions of Dollars)				Δ% in RevPAR from CYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$300.61	\$41.86	\$0.73	\$343.20	\$473.801	\$65.969	\$1.151	\$540.921	2.2%	-10.6%	-22.0%	0.3%
Naples	\$219.29	\$79.26	\$0.21	\$298.77	\$252.094	\$91.119	\$0.241	\$343.453	15.3%	22.6%	-39.9%	17.0%
Palm Beach	\$175.20	\$51.43	\$3.05	\$229.68	\$505.100	\$148.263	\$8.789	\$662.152	-2.9%	-2.9%	26.2%	-2.6%
Miami	\$157.96	\$41.56	\$5.54	\$205.06	\$1,560.098	\$410.512	\$54.702	\$2,025.312	2.9%	1.6%	13.6%	2.9%
Clearwater	\$137.60	\$35.87	\$0.00	\$173.48	\$187.791	\$48.958	\$0.000	\$236.749	-3.7%	5.1%	0.0%	-2.0%
Sarasota	\$137.19	\$31.29	\$2.33	\$170.80	\$254.700	\$58.085	\$4.326	\$317.111	-7.7%	17.4%	86.2%	-3.3%
Ft. Lauderdale	\$127.00	\$34.69	\$3.85	\$165.53	\$744.669	\$203.388	\$22.573	\$970.630	-3.4%	1.9%	-8.9%	-2.4%
St. Petersburg	\$126.12	\$33.85	\$0.82	\$160.79	\$217.903	\$58.494	\$1.416	\$277.814	-4.4%	-1.6%	10.1%	-3.7%
Fort Myers	\$107.72	\$27.34	\$10.33	\$145.39	\$187.475	\$47.589	\$17.975	\$253.040	-7.1%	-22.1%	75.0%	-7.3%

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4c

FISCAL YTD
DESTINATION
COMPARISONS

DESTINATION COMPARISONS⁵ | FYTD OCCUPANCY

	Occupancy Rate (%)				Demand (Room Nights)				Δ% in Occupancy Rate from FYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	66.8%	9.8%	0.2%	76.8%	1,703,615	250,019	4,456	1,958,090	2.9%	-11.8%	-33.0%	0.7%
Miami	59.5%	12.9%	4.1%	76.5%	9,374,210	2,031,392	651,860	12,057,463	4.0%	-3.4%	-2.4%	2.3%
Fort Lauderdale	59.8%	12.8%	2.6%	75.2%	5,613,440	1,206,681	240,700	7,060,822	2.5%	-2.5%	-12.7%	1.0%
Palm Beach	54.6%	14.5%	1.7%	70.8%	2,531,122	674,108	80,648	3,285,878	0.0%	-12.3%	-5.7%	-3.0%
Sarasota	54.4%	13.2%	2.5%	70.2%	1,634,169	398,040	76,542	2,108,751	-9.9%	-8.3%	166.0%	-7.4%
Fort Myers	51.7%	12.3%	5.5%	69.5%	1,430,634	339,813	152,531	1,922,978	-2.4%	-38.6%	30.1%	-10.0%
Naples	48.0%	20.8%	0.1%	68.8%	872,198	377,259	1,508	1,250,965	-7.5%	-5.1%	-41.6%	-6.8%

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⁵ Clearwater and St. Petersburg are not present in FYTD comparisons due to insufficient available data.

DESTINATION COMPARISONS⁵ | FYTD ROOM RATES

	Average Daily Rate (\$)				Δ% in ADR from FYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$397.58	\$372.23	\$355.95	\$394.25	0.2%	-1.3%	-3.3%	0.1%
Naples	\$390.40	\$330.45	\$239.02	\$372.14	21.4%	22.3%	14.7%	21.5%
Palm Beach	\$285.06	\$306.57	\$136.52	\$285.83	-3.1%	9.0%	19.0%	-0.3%
Miami	\$245.40	\$273.45	\$128.04	\$243.78	-2.6%	1.4%	14.3%	-1.3%
Sarasota	\$218.44	\$197.18	\$124.98	\$211.03	-1.3%	-1.2%	9.8%	-2.2%
Fort Lauderdale	\$194.64	\$232.74	\$142.02	\$199.36	-5.2%	3.5%	10.9%	-3.1%
Fort Myers	\$181.93	\$197.96	\$155.65	\$182.68	-6.8%	-0.6%	26.2%	-5.0%

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⁵ Clearwater and St. Petersburg are not present in FYTD comparisons due to insufficient available data.

DESTINATION COMPARISONS⁵ | FYTD ROOM REVENUE

	Revenue per Available Room (\$)				Revenue (Millions of Dollars)				Δ% in RevPAR from FYTD 2023			
	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total	Transient ²	Group ³	Contract ⁴	Total
Florida Keys	\$265.56	\$36.49	\$0.62	\$302.67	\$677.318	\$93.065	\$1.586	\$771.969	3.1%	-12.9%	-35.2%	0.8%
Naples	\$187.35	\$68.59	\$0.20	\$256.13	\$340.507	\$124.666	\$0.360	\$465.533	12.3%	16.1%	-33.0%	13.2%
Palm Beach	\$155.56	\$44.56	\$2.37	\$202.49	\$721.526	\$206.663	\$11.010	\$939.199	-3.1%	-4.5%	12.2%	-3.2%
Miami	\$145.93	\$35.24	\$5.29	\$186.46	\$2,300.460	\$555.481	\$83.467	\$2,939.408	1.3%	-2.1%	11.6%	0.9%
Fort Lauderdale	\$116.33	\$29.90	\$3.64	\$149.87	\$1,092.607	\$280.848	\$34.184	\$1,407.639	-2.8%	0.9%	-3.2%	-2.1%
Sarasota	\$118.82	\$26.12	\$3.18	\$148.13	\$356.970	\$78.485	\$9.566	\$445.020	-11.0%	-9.4%	192.2%	-9.4%
Fort Myers	\$94.06	\$24.31	\$8.58	\$126.95	\$260.271	\$67.268	\$23.742	\$351.282	-9.1%	-38.9%	64.2%	-14.5%

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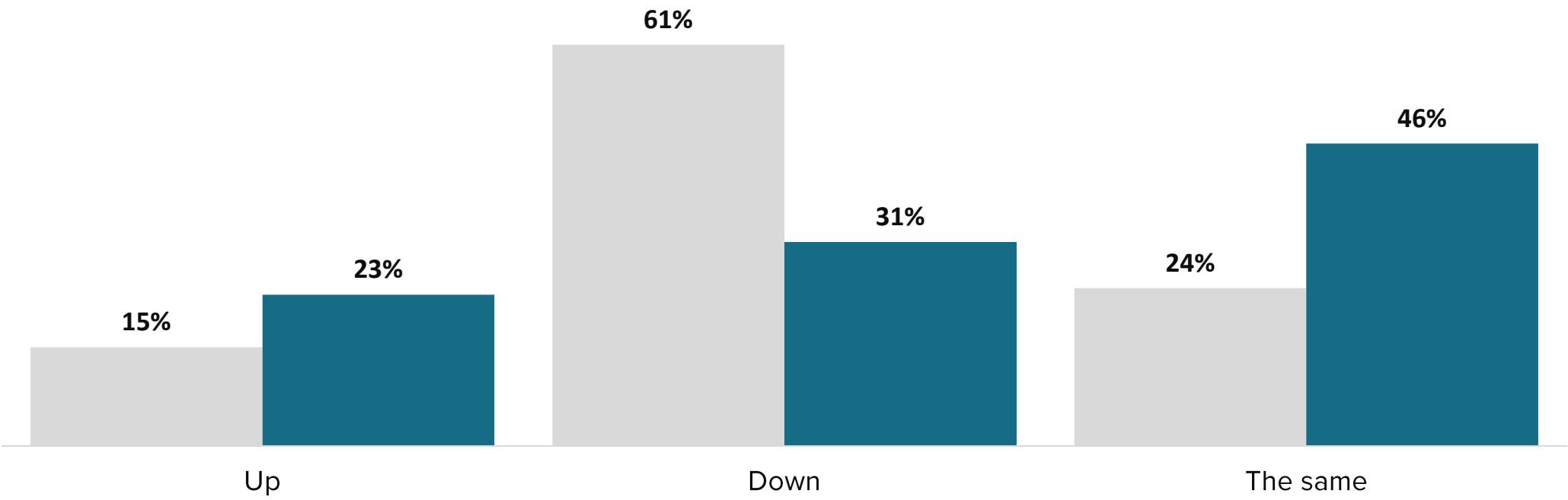


5

OCCUPANCY
BAROMETER

OCCUPANCY BAROMETER¹ | JUNE - AUGUST

Looking ahead to the next three months, are your property's reservations up, down, or the same compared to this time last year?



¹Source: Data provided by Collier County hotel and vacation rental partners who respond to DSG's Monthly Occupancy Survey

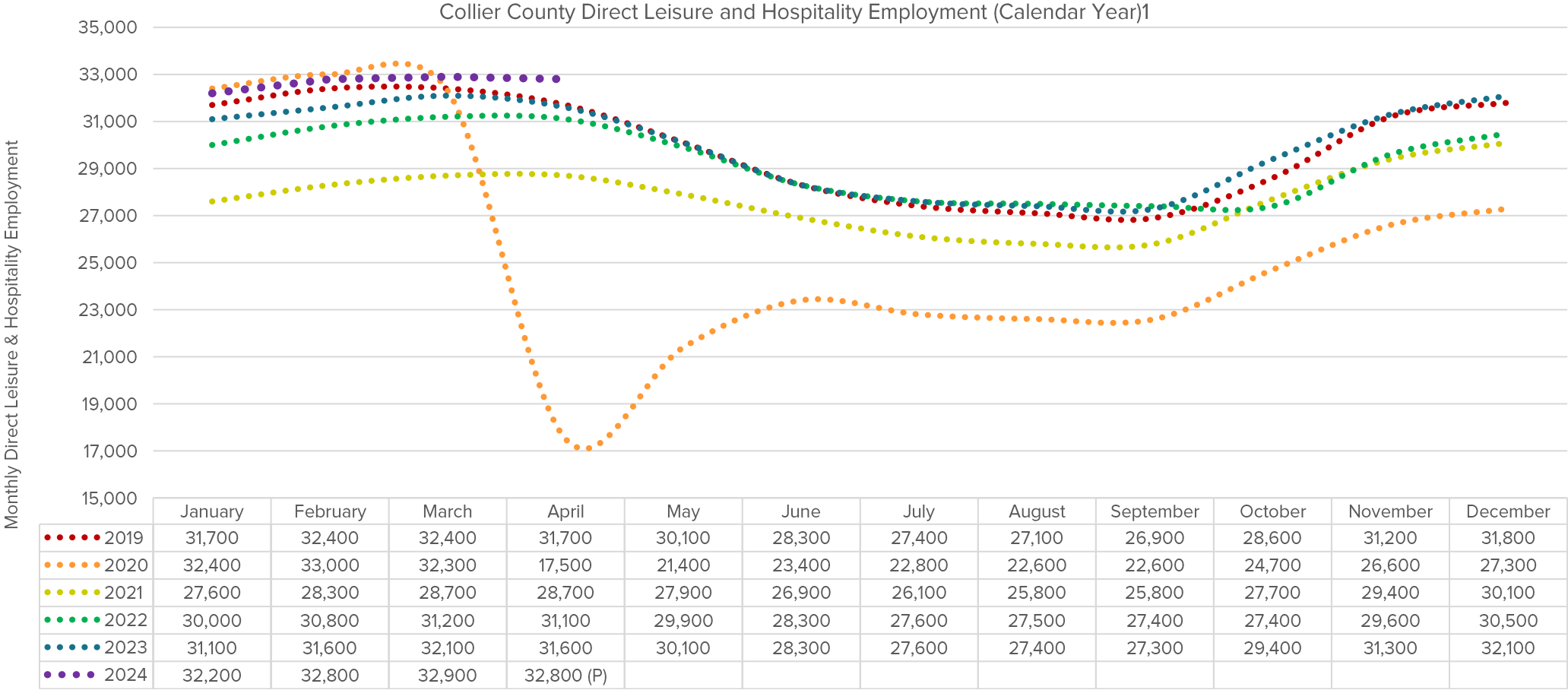
■ May-23 ■ May-24



6

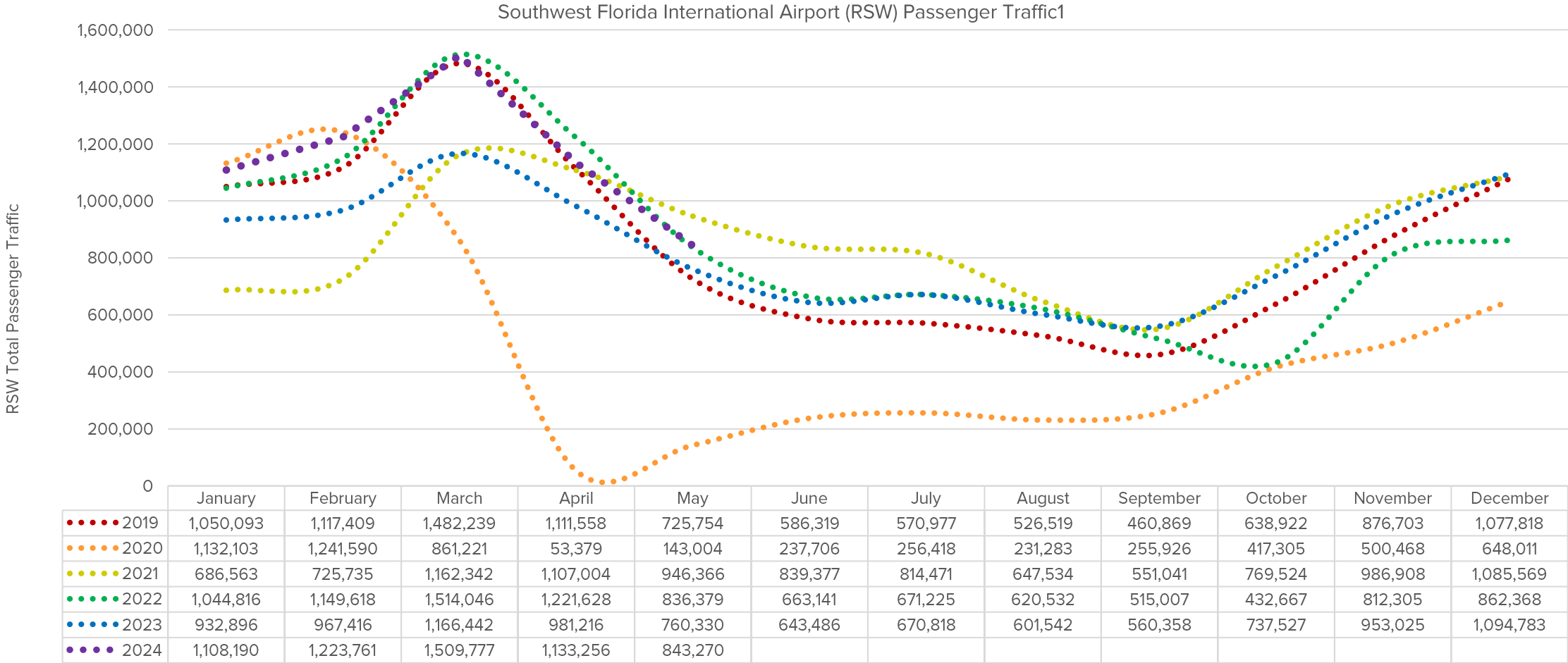
INDUSTRY
DATA

INDUSTRY DATA | CURRENT EMPLOYMENT



¹ SOURCE: Current Employment Statistic Program (CES), Collier County Leisure and Hospitality Sector, not seasonally adjusted.
(P) Preliminary.

INDUSTRY DATA | RSW PASSENGER TRAFFIC



¹SOURCE: Lee County Port Authority Monthly Statistics.

INDUSTRY DATA | LICENSED RENTAL UNITS

May 2024 Licensed Transient Rental Units				
	Hotel	Motel	Vacation Rental	Total
Naples	4,600	1,270	3,107	8,977
Marco Island	1,275	121	2,070	3,466
Immokalee	0	70	104	174
Golden Gate	0	150	0	150
Everglades City	38	36	21	95
Chokoloskee	0	13	2	15
Goodland	0	5	8	13
Ave Maria	0	0	5	5
Ochopee	0	0	1	1
Total	5,913	1,665	5,318	12,896²

¹SOURCE: Florida Department of Business & Professional Regulation.

Questions?

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A full-page background image showing a man and a woman standing on their surfboards (paddleboards) in the ocean. They are silhouetted against a bright sunset sky filled with large, dramatic clouds. The sun is low on the horizon, creating a warm orange and yellow glow. The woman is on the left, and the man is on the right, both holding paddles. A light blue rectangular box with a thin border is centered in the upper half of the image, containing the text 'THANK YOU' in a dark blue, sans-serif font.

THANK YOU